Time: 3hrs

- I. Answer all. A bunch of four questions carries 1 weight. 1. ..... Leadership style work well when the team is highly capable, motivated and doesn't need close monitoring and supervison. a. Autocratic b. Democratic c. Laissez faire a. Choose the odd one out. a. Legitimate power b. Expert power c. Coercive power 2. Which of the following is an example for hygiene factor that affect motivation c. Recognition a. Status b. Responsibility 3. The concept of MBO was first suggested by b. Edward Deci . Peter. F. Drucker a. B.F. Skinner 4. The skill required at the higher level management is of ------ in nature. 5. ----- is rightly called as the father of modern personnel management. 6. Management is the art of getting things done through others is a definition of management under ------ concept 7. Supervisors comes under ----- levels of management Match the following 8. Core competence : Peter. F. Drucker 9. Hawthorne studies John Adair : 10. Action centered leadership C.K Prahalad : 11. Self Determination Theory Richard Ryan : Elton Mayo : II. Answer all. Each carries 1 weight. 12. Define leadership. 13. What is mean by autocratic leadership style? 14. What is the difference between Maslow's need theory and Aldefer's ERG theory? 15. What is group leadership? 16. Define management. 17. What is Scalar Chain? 18. What do you mean by system approach to management 19. What is mean by the principle of order 20. What is scientific management? III. Answer any five. Each carries 2 weights 21. What is MBO?. State its benefits and limitations 22. Explain Herzberg's Two factor theory and Alderfer's ERG theory of motivation 23. Distinguish leadership from managership 24. Describe the importance of management
- 25. What are the objectives of management?
- 26. What are the elements of scientific management?
- 27. Is management an art? Explain why

## IV. Answer any two. Each carries 4 weights

- 28. Explain leadership qualities and leadership functions
- 29. Explain Neo-classical theories of management.
- 30. a. The commerce department of a college is planning to conduct a 'seminar on personality development' next month. Assuming that you are the co ordinator of that programme, make out your detailed plan for the successful conduct of the programme.
  - b. Write a detailed profile of a firm that you have visited recently.