



BORRELIA CULTURE UPDATE

September 15, 2011

There has been a great deal of interest in our Spirochete/Borrelia culture test, and we appreciate that. In order to help answer many of the questions posed, we thought an update would be in order. The most frequently asked questions are addressed below:

- Advanced Labs is a CLIA and COLA certified reference lab that offers a variety of quality tests for the detail oriented clinician. AL consists of two divisions- the clinical laboratory and the research lab.
- At the clinical division we focus on both basic as well as advanced testing, including hematology, chemistry, urinalysis, serologies, immunology, cytometry, PCR and histopathology. We also are known for the creation of customized testing panels designed to meet the needs of a busy practice.
- The research division supplies a pipeline of new testing services to the clinical lab after they are fully developed. Our soon to be released Borrelia culture is an example of this. The methods involved in this culture are complex and proprietary and are still a trade secret, but many details will be outlined in upcoming publications.
- We are finalizing the Spirochete/Borrelia culture test and hope to have it available in most states in the coming weeks.
- When the test becomes available we will provide supplies for blood draws directly to physicians' offices and possibly to some private labs. We ask that interested patients contact their doctors in order to be tested. There is no initial charge for the blood drawing supplies, and these supplies can not be sent directly to patients.
- In terms of pricing we are aiming for a price under \$500 for the basic test; extended culture tests will be approximately \$200 more.
- Testing must be paid for in advance, but patients may submit their paid receipt to their own carriers for reimbursement.

We appreciate your interest in Advanced Labs and look forward to being of service to you and your patients.

Thank you again!

Advanced Lab
501 Elmwood Avenue
Sharon Hill, PA 19079
www.advanced-lab.com
questions@advanced-lab.com