

# Nina Hollander

## Professional Background

### Experience

- Relocation: assisted 100+ families in relocating, totaling \$90+ million in sales.
- First Time Buyers: assisted 100+ families with their first home purchase, totaling \$80+ million in sales.
- Home Marketing Specialist: \$100+ million in listing sales.
- Fine Home Sales: \$50+ million in sales of properties averaging \$750,000+ in price.
- Condominium Sales: \$25+ million in sales.
- International Sales: \$20+ million in sales to foreign purchasers.
- **22 years experience in residential real estate sales/marketing.**
- 18 years of executive level management experience in corporate finance with international, Fortune 500 companies.
- Named "5-Star Best In Client Satisfaction Agent" by Charlotte Magazine 2007/2008/2009/2010/2011/2012.
- Member, RE/MAX Hall of Fame (top 2% of 80,000+ RE/MAX agents world-wide)
- Named "One of 50 Most Influential Women In Charlotte" by Mecklenburg Times in 2010.

### Designations

- Licensed Broker/Realtor in North and South Carolina
- Certified Residential Specialist (CRS)
- Graduate, Realtor Institute (GRI)
- Accredited Buyer Representative (ABR)
- Seniors Real Estate Specialist (SRES)
- e-Certified
- Strategic Pricing Specialist (SPS)
- Certified Fine Home Specialist
- Certified Distress Property Expert (CDPE)
- Short Sale/Foreclosure Resource (SFR)

### Affiliations

- National Association of Realtors (NAR)
- Certified Residential Specialist Council (CRS)
- Real Estate Buyer's Agent Council (REBAC)
- Senior Advantage Real Estate Council (SAREC)
- North Carolina Association of Realtors (NCAR)
- Charlotte Regional Realtors Association (CRRA)
- Carolina Multiple Listing Service (CMLS)
- Listed in "Who's Who of American Women"

## Education

- MBA Degree in Finance & Management/Fordham University
- BA Degree in Public & International Affairs/The George Washington University
- Graduate, Program for Management Development/Harvard School of Business

