

# **creating a new narrative: rebooting a museum**

**@sebchan**

**cxo/chief experience officer**

**acmi.net.au | freshandnew.org**



AUSTRALIAN  
CENTRE FOR  
THE MOVING  
IMAGE

in transit to my new office



cooper hewitt smithsonian design museum



andrew carnegie  
steel magnate, philanthropist

A photograph of a room undergoing renovation. The walls are covered in light-colored plywood. In the foreground, there is a red metal cabinet with some white markings. The floor is cluttered with debris and brown paper. A black text box is overlaid in the center of the image. The ceiling is partially covered with white plastic sheeting and blue painter's tape.

just a **minor**  
renovation





**16,000**

square feet. its quite small.



Birdcage In The Form Of A Church, mid-19th century



Button Showing West Indian Scene, late 18th century.



Cricket Cage, late 19th century.



Figure, Duvelo Porcelain Factory, 1989



Figure of a pony, 1930



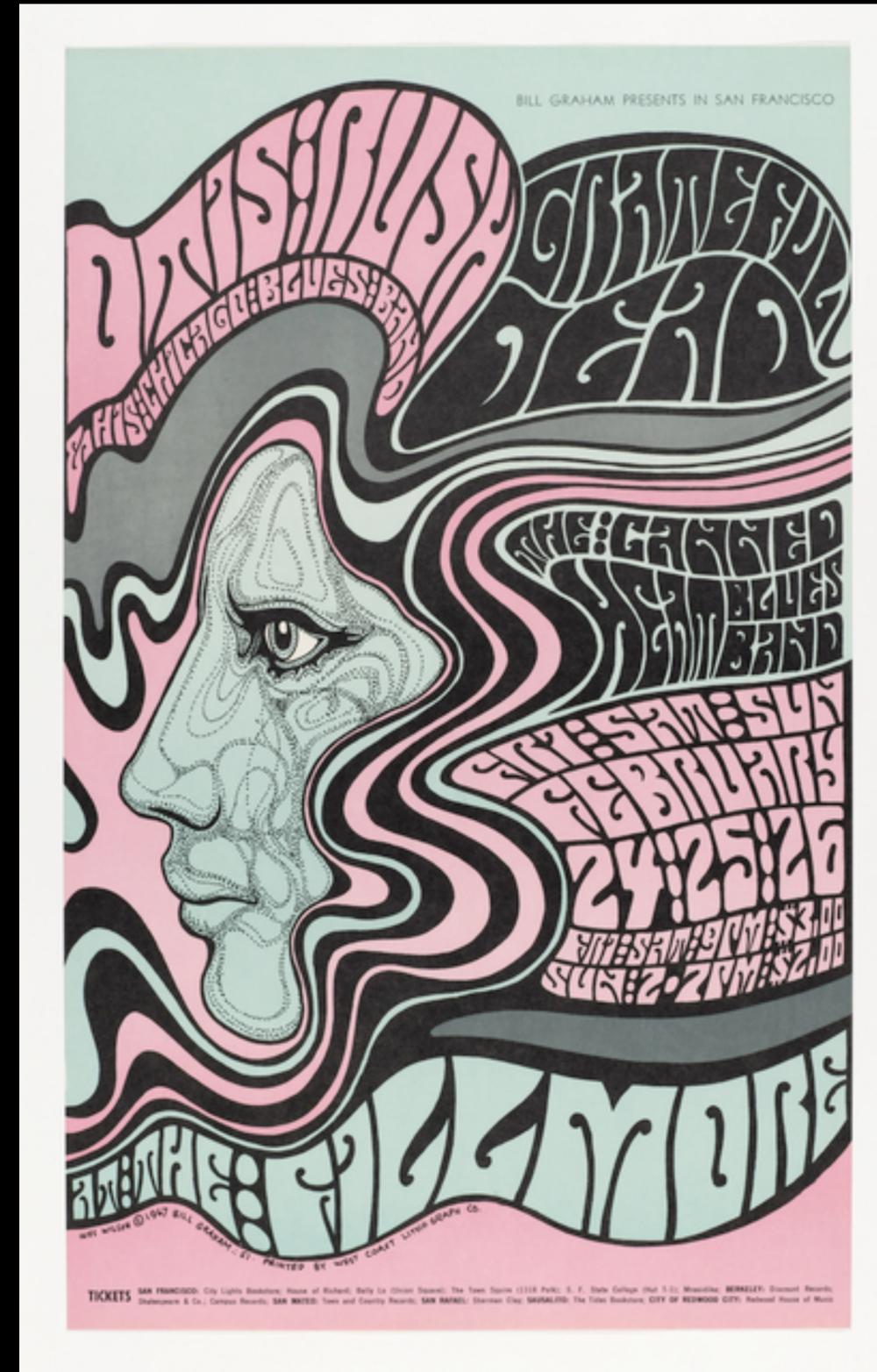
Figure, "Cat and kitten", late 19th–early 20th century.

“The **tchotchkes and baubles** on which the museum's reputation was built, though, **are not what attract today's forward-thinking corporate sponsors and cutting-edge designers**”

Fast Company 2011



Poster, "El Dominio del Fuego (The Domain of Fire)", Luis Vega .1972



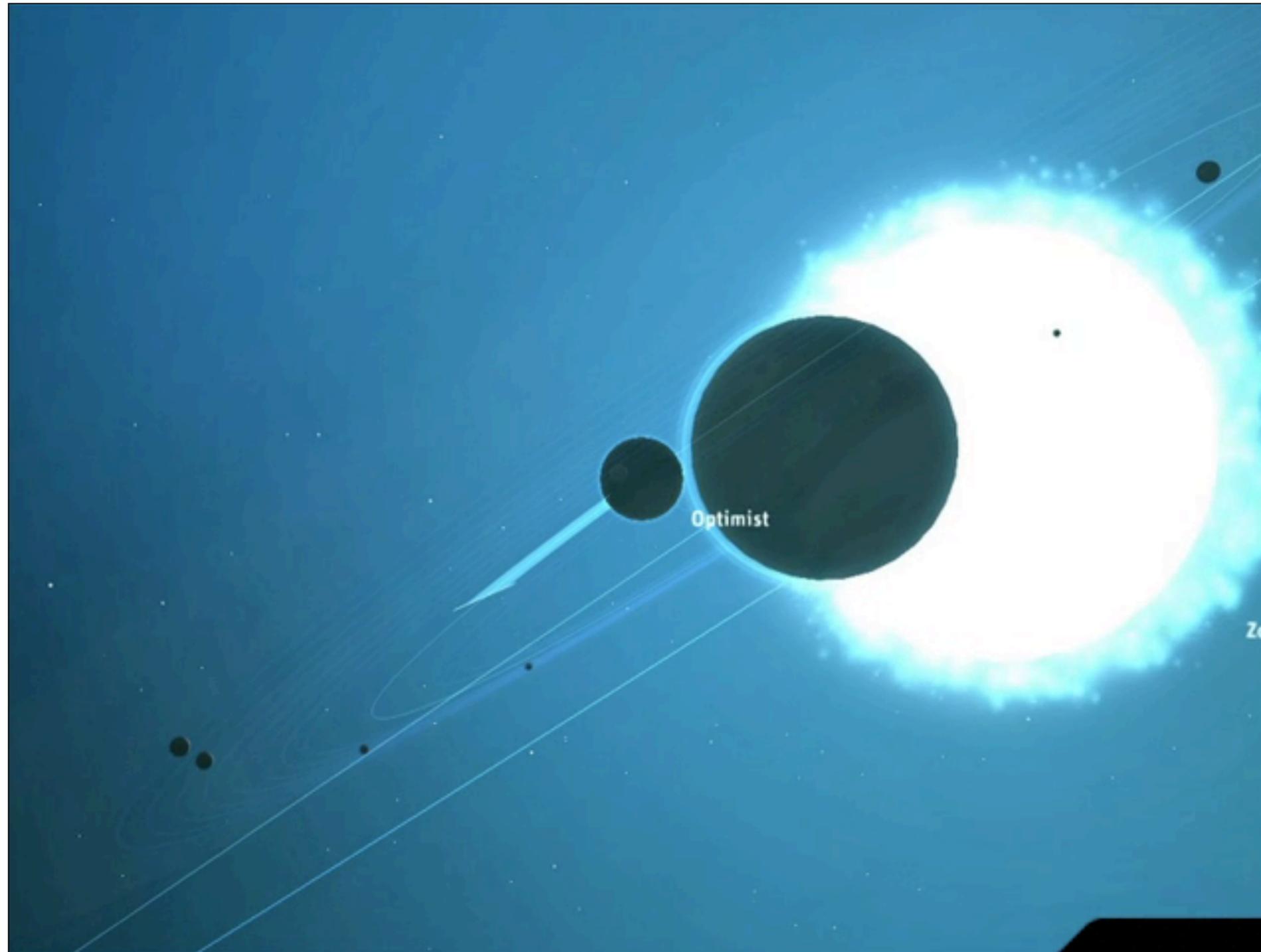
Poster, "Otis Rush", 1967. Wes Wilson



Planter, "Hyvalysti" Garden Tool Set", 1988. Kai International Co., Ltd.



Radio, "Tykho", 1997

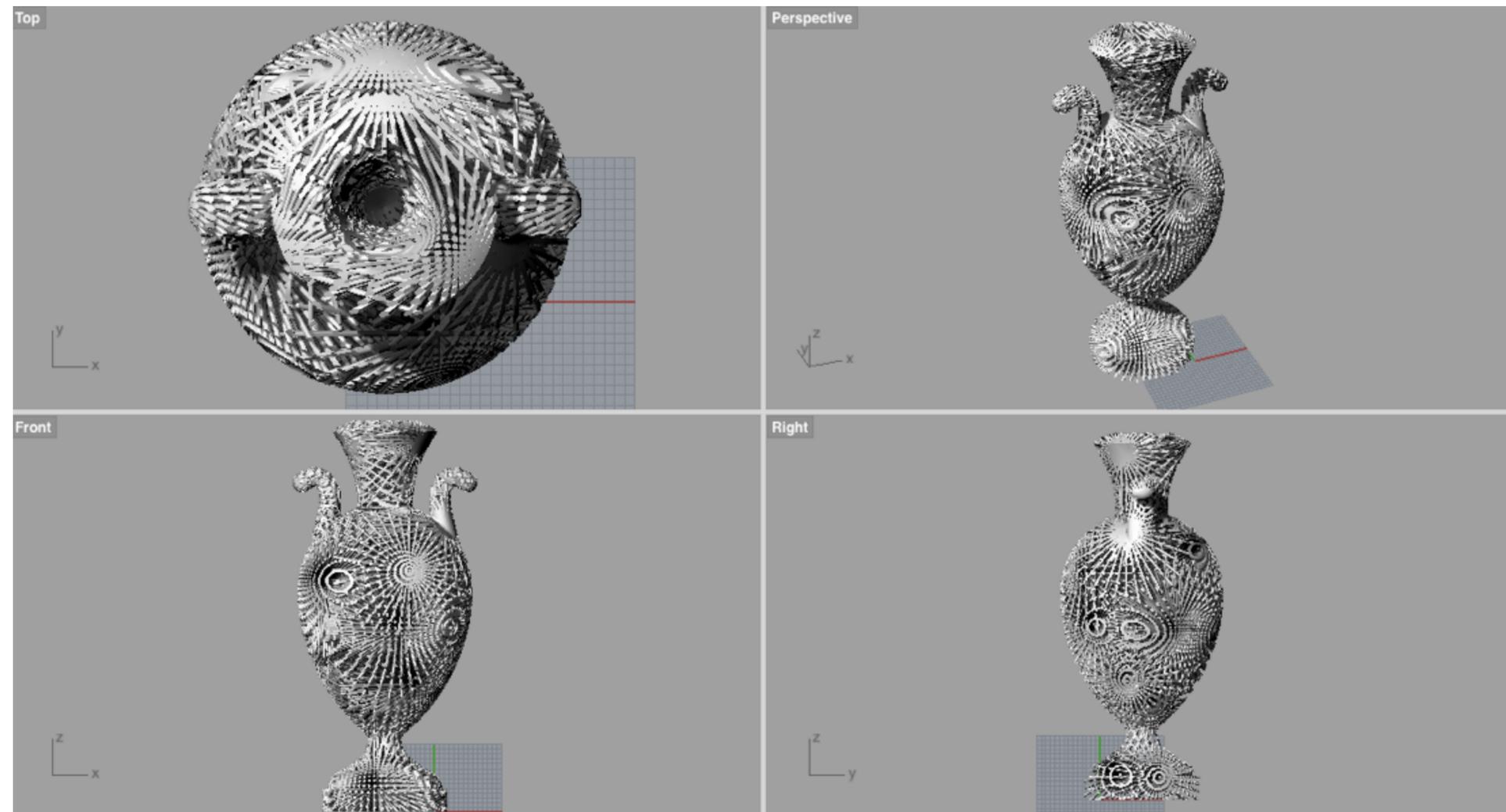


Software and Source Code, "Planetary", Bloom Studio, 2011.

inanimate to animate objects



Urn, "Tall Green Bloom", Michael Eden, 2012.



Rhinoceros source code "Tall Green Bloom", Michael Eden, 2012.

objects with source code

**210,000**  
objects

even though every  
object would be online  
we needed to assert the  
**importance of  
physically visiting**

increased visitor **diversity**

increased **dwell times**

visitor **satisfaction**

**repeat** visitation

**internal** innovation

collecting and exhibition **capacity**

**COOPER  
HEWITT**

**IF THERE WERE EVER A MUSEUM WORTH MISSING BRUNCH FOR, IT WOULD BE THE COOPER HEWITT. NOT THAT THERE IS, OR EVER HAS BEEN, A MUSEUM WORTH MISSING BRUNCH FOR. IN CONCLUSION, WE'RE SORRY FOR HAVING INSULTED BRUNCH.**

NEW YORK'S DESIGN MUSEUM IS NOW OPEN ON THE UPPER EAST SIDE. WHICH IS NOT IN WILLIAMSBURG.

Smithsonian Design Museum COOPERHEWITT.ORG

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**COOPER  
HEWITT**

**THE WILLIAMSBURG DESIGN SCENE IS AS PLAYED OUT AS YOUR FIXIE. WE'RE KIDDING, OF COURSE. NOTHING'S AS PLAYED OUT AS YOUR FIXIE.**

NEW YORK'S DESIGN MUSEUM IS NOW OPEN ON THE UPPER EAST SIDE. WHICH IS NOT IN WILLIAMSBURG.

Smithsonian Design Museum

5TH AVE  
AT  
91ST ST

COOPER  
HEWITT.ORG

COOPER  
HEWITT

**COOPER  
HEWITT**

**WHEN'S THE LAST TIME YOU HAD A CONVERSATION ABOUT DESIGN DEEPER THAN YOUR V-NECK?**

NEW YORK'S DESIGN MUSEUM IS NOW OPEN ON THE UPPER EAST SIDE. WHICH IS NOT IN WILLIAMSBURG.

Smithsonian Design Museum

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**COOPER  
HEWITT**

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Smithsonian Design Museum COOPERHEWITT.ORG



advertising to get people in the door



IMMERSION ROOM  
SECOND FLOOR

IMMERSION ROOM

IMMERSION ROOM

PLAY DESIGNER

**“threshold fear”**

**(Elaine Gurian, museum consultant)**

“There are so many kids in this country who look at places like museums and concert halls and other cultural centers, and they think to themselves, **‘Well, that’s not a place for me — for someone who looks like me, for someone who comes from my neighborhood’**”

Michelle Obama, Whitney opening, 2015

**experience**  
becomes the differentiator

the technology challenge:

give visitors explicit **permission to play**

make interactive experiences **social**

help visitors **remember their visit**

ensure a **'look up' experience**

make it **ubiquitous**, a 'default' operating mode

**technology changes  
behaviour.** we need  
an opinion on that.

**THIS IS**

**GETTING YOU AWAY FROM YOUR PHONE  
AND BRINGING YOU CLOSER TO DESIGN**



**FIRST FLOOR** - ENTRY TECH

initial concept art for pen by Local Projects

the pen was to be both  
**functional** and **symbolic**

**“design is for doing,  
not just for looking”**

the pen also marks a return to the  
**original purpose** of the collection



international collaboration  
**spain, usa, taiwan**



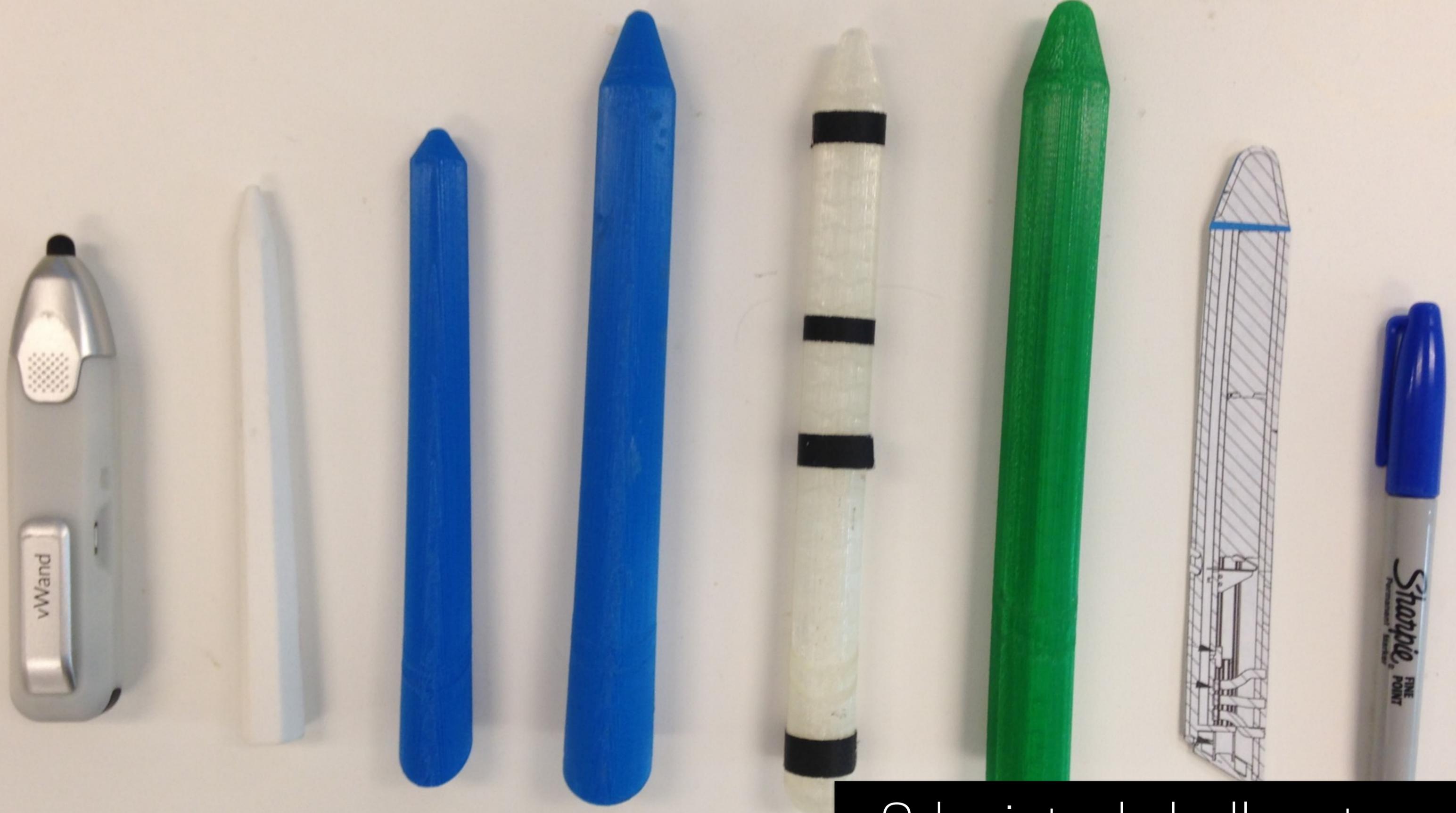
“venture philanthropy”

**Bloomberg  
Philanthropies**

in the absence of actual  
things, **make them**

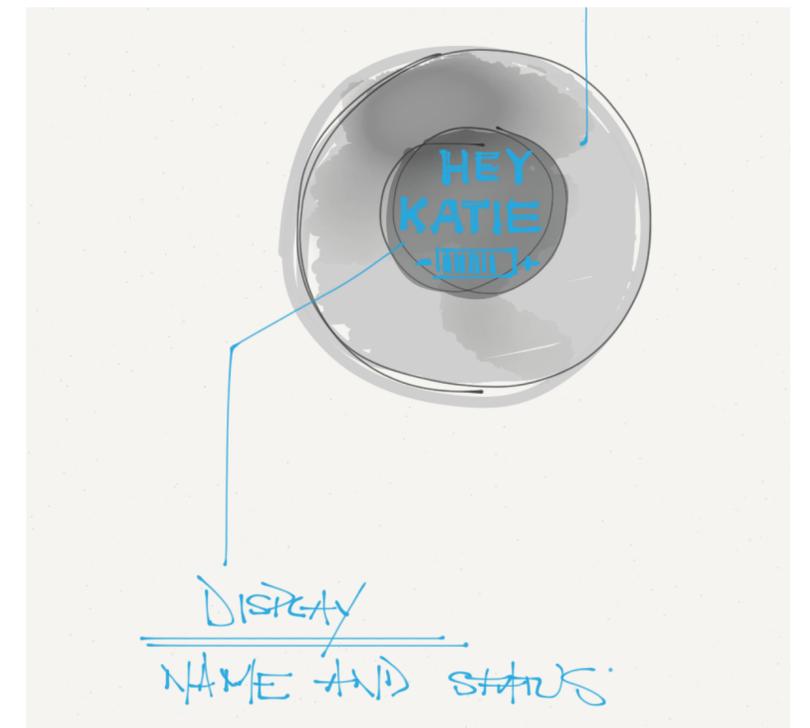
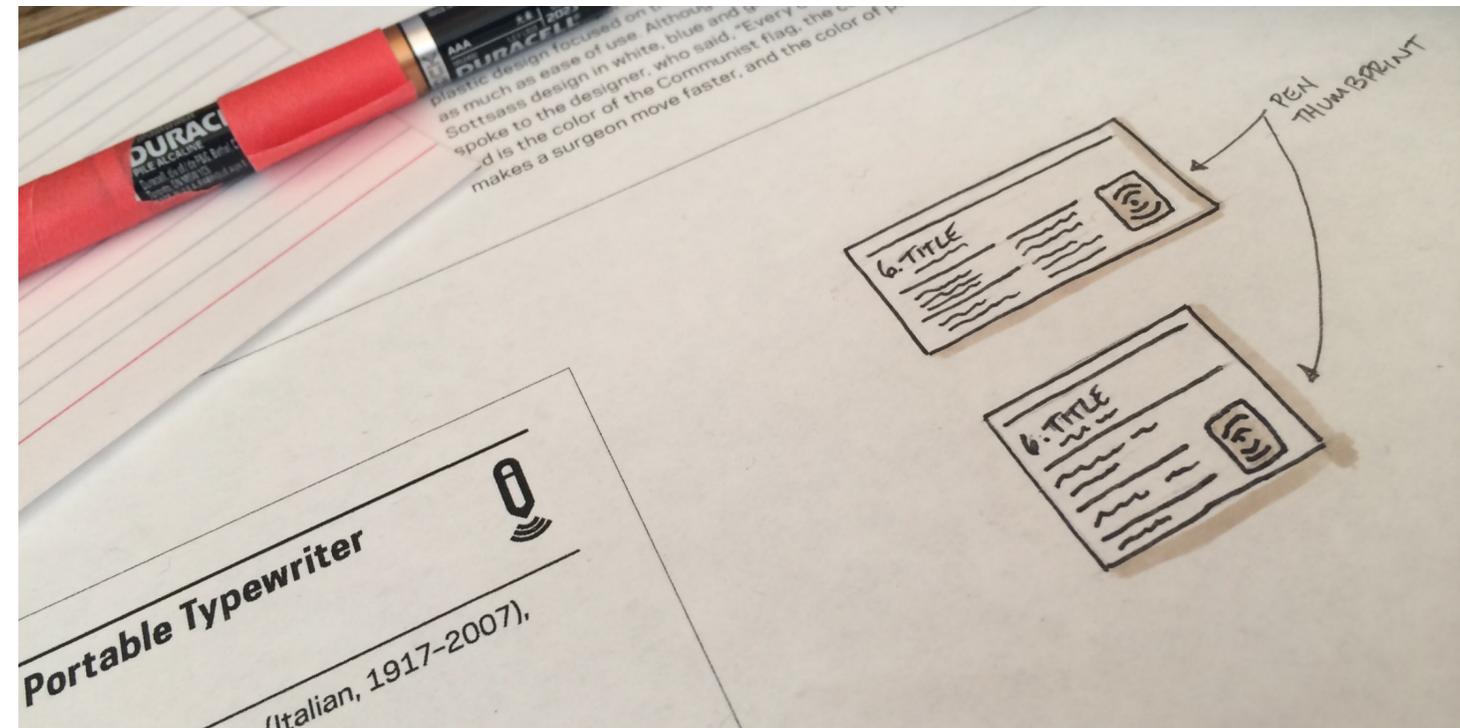
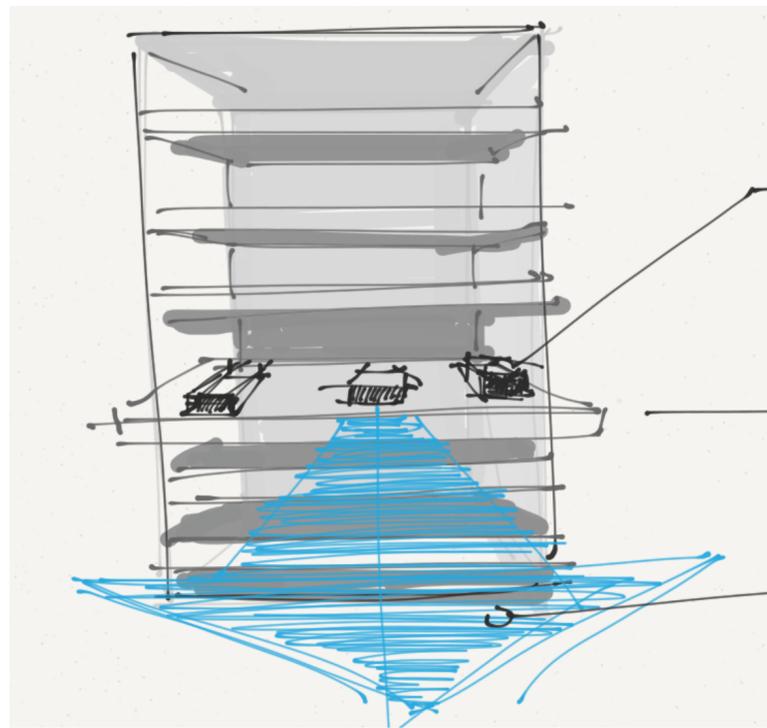
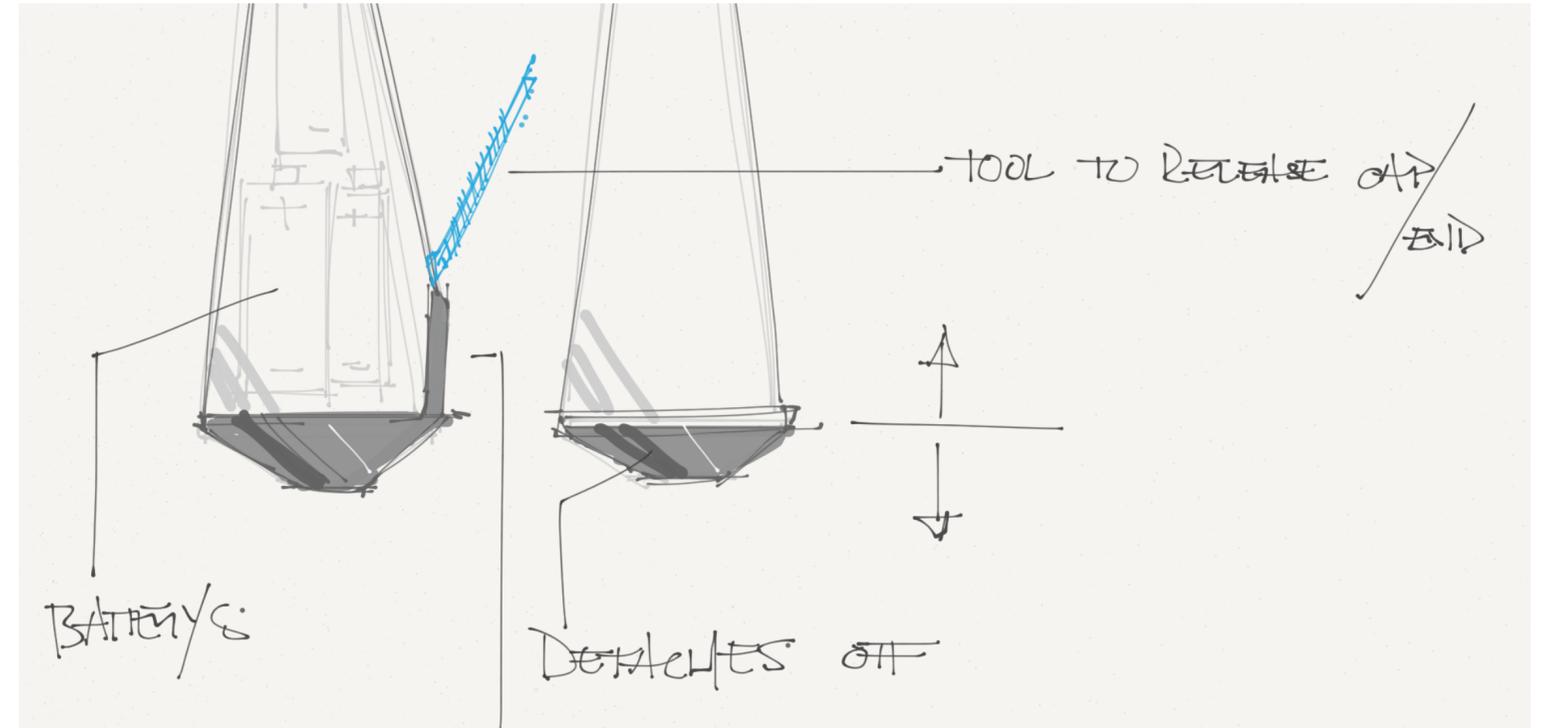
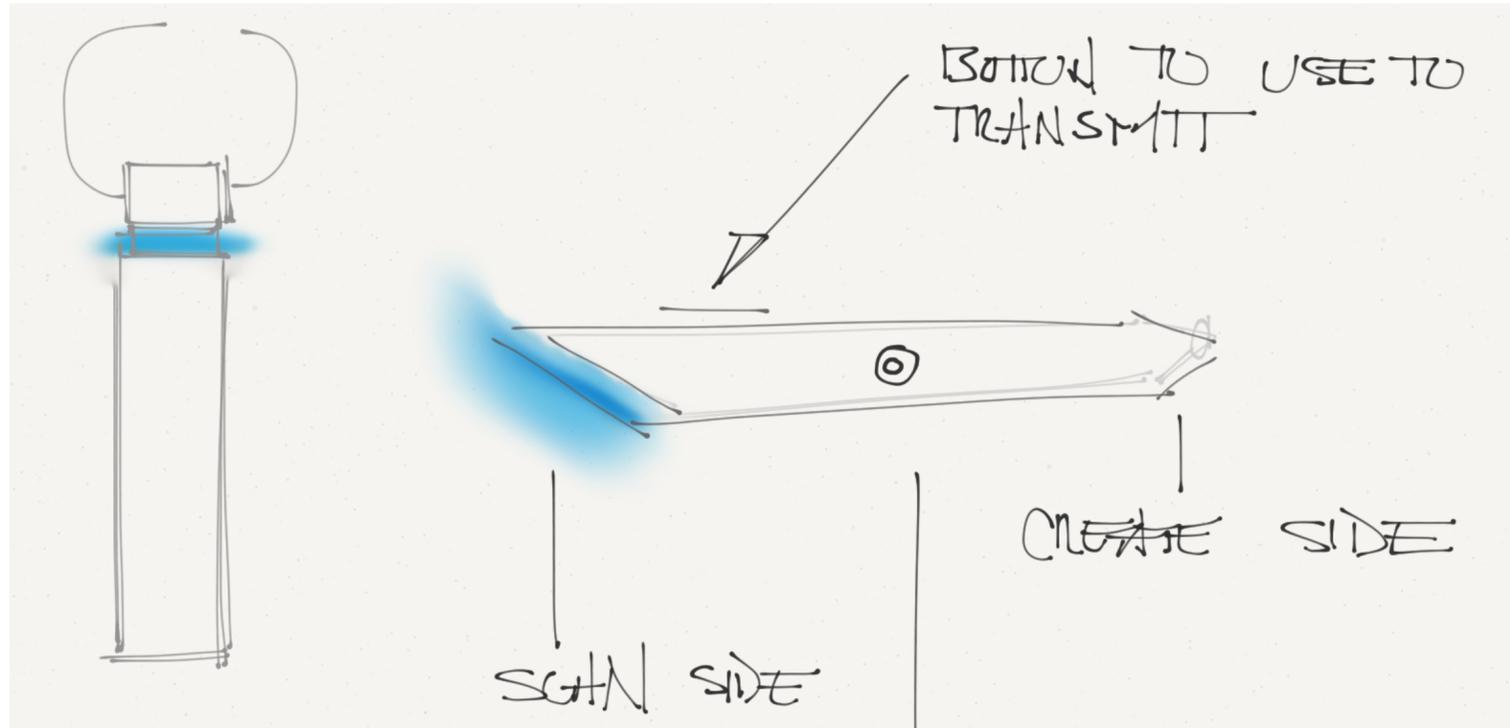


early cooper hewitt UX video storyboarding

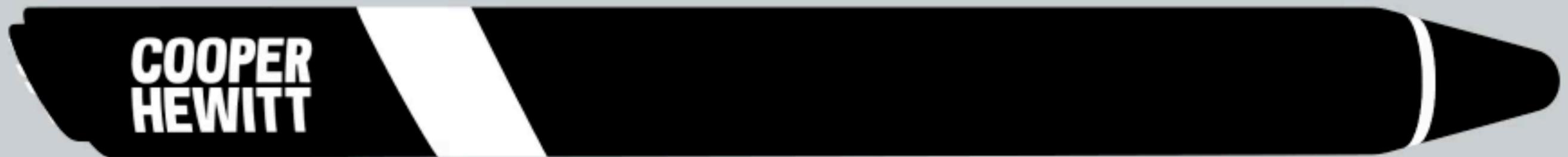


3d printed shell prototypes

INITIAL SKETCHES



# INTRODUCING THE PEN



**haptic memory**  
“did i mention it vibrates?”

**04. Dome-shaped Staircase Model (France )**  
mid-19th century

*Carved, planed, joined, inlaid, and turned walnut and beechwood*

architecture, display, miniature, columns, dome

Gift of Eugene V. and Clare E. Thaw, 2014-11-3

This *maîtrise* (masterpiece) in the 17th-century Italian style, is one of the finest examples of the combination of architectural design and structure with staircase modeling.



**05. Architectural Model of a Baptistery or Church (Cavarzere, Veneto, now Italy)**  
1782

Carved and turned ivory and ivory veneer, gilt metal, wood  
architecture, miniature, dome, church-related, display

Gift of Eugene V. and Clare E. Thaw, 2013-3-2

This very skilled model probably represents a 16th-century baptistery in the manner of architect Andrea Palladio. A Latin inscription on the steps reveals the maker to be a priest of a church in Cavarzere, in Italy's Veneto region. The priest recounts that it took three years of "very hard work" to create the model. He presented the model to the Pope in 1782, when the Pope stopped to cross the boat at the nearby town of Anguillara Veneta. The Pope admired the model that he blessed the priest and gave him "spiritual rewards"; the priest then presented the model and inscribed it with his record.



the **simplicity** makes it  
**attractive** to non-tech users



LOCAL  
PROJECTS

the pen in operation

**playful and generous interfaces**

browse not search

**64,040 pens**  
in 158 days

**94%**

**1,442,850**

objects collected



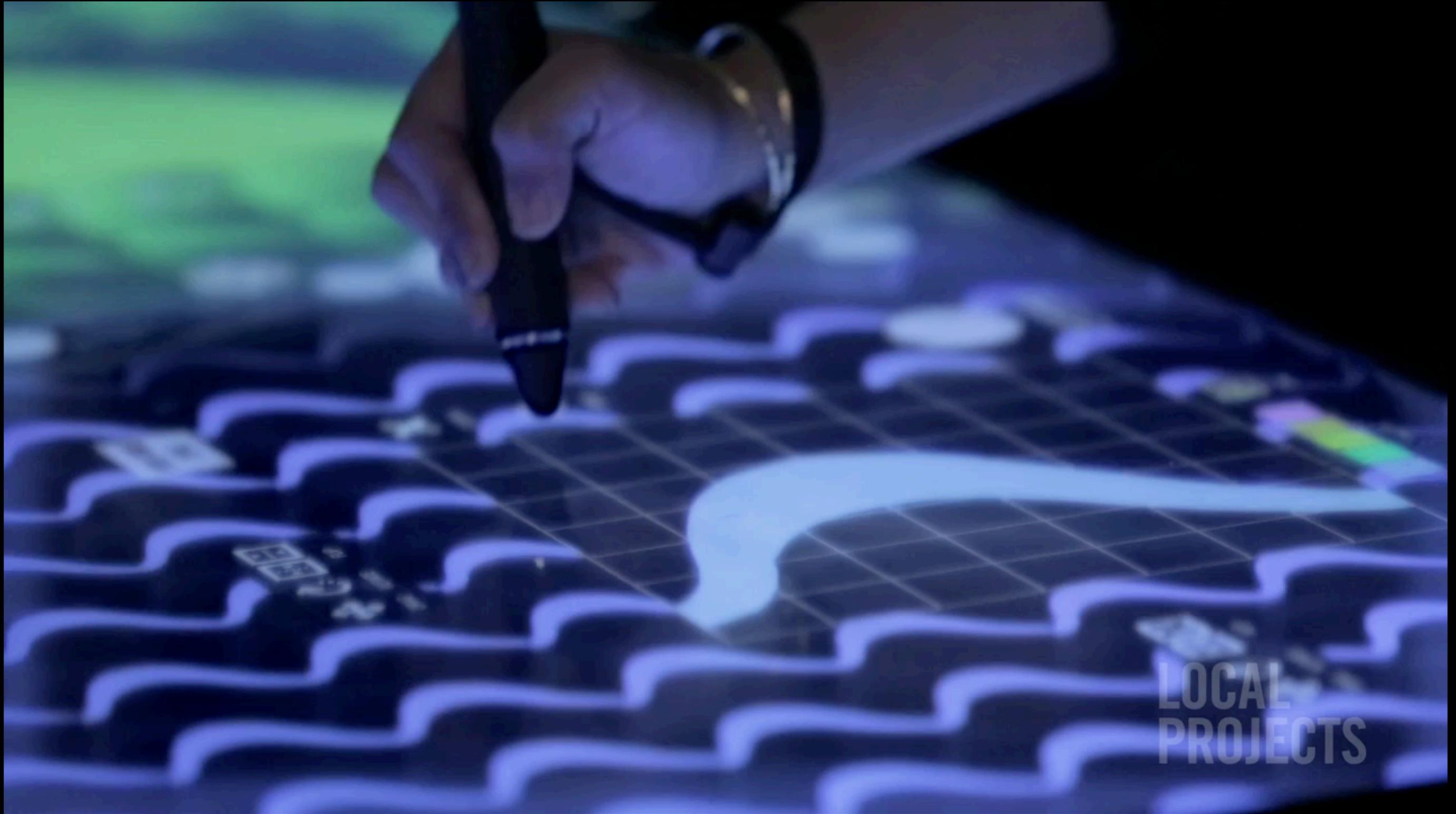
Cut paper, "Noah's Ark", 1982.

collected 5,200 times



“How long can people defend a  
wallpaper collection?”

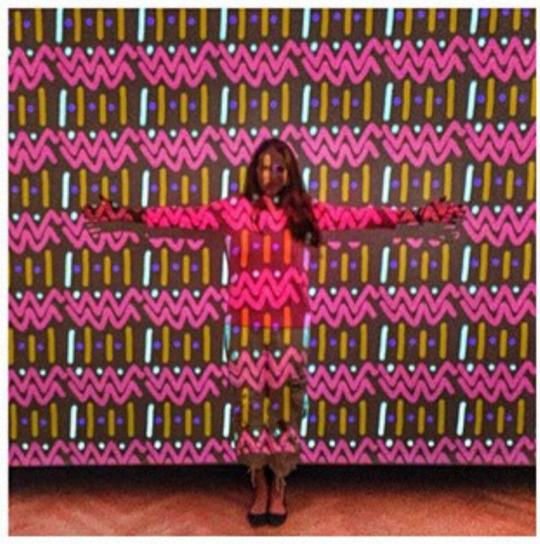
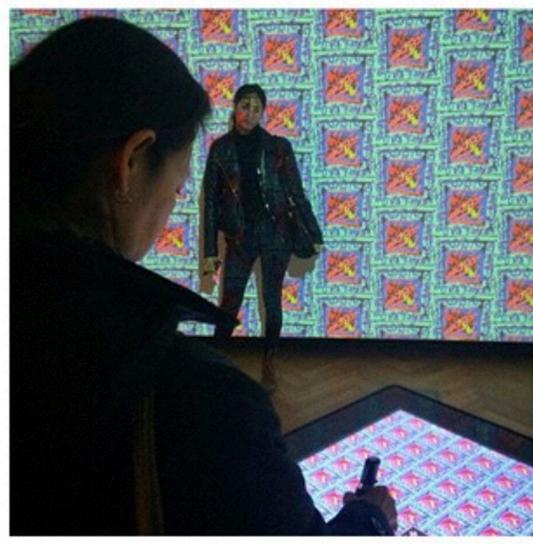
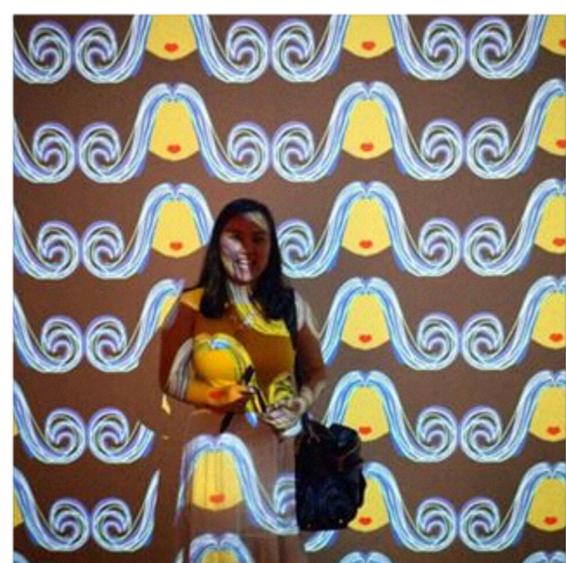
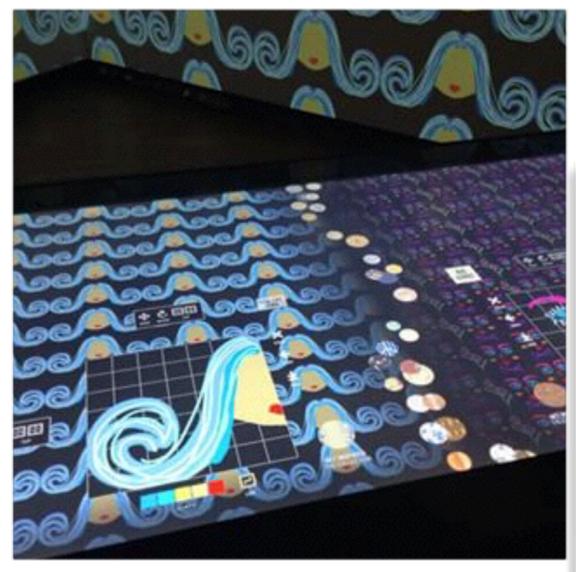
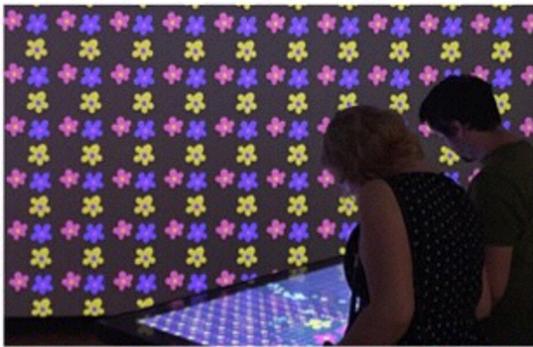
Ric Grefe, executive director of AIGA  
quoted in Lustig, Fast Company 2011



immersion room

55,871

visitor-made designs saved



via instagram

**102 minutes**

average time spent in the museum

# RETRIEVE YOUR MUSEUM VISIT

Enter your ticket shortcode to see all the stuff you collected

**FETCH**

Your shortcode is the alphanumeric code after the final slash (/) on your ticket.

Are you looking for your past visits? If you've already created a Cooper Hewitt account then [they're right over here](#).

35%

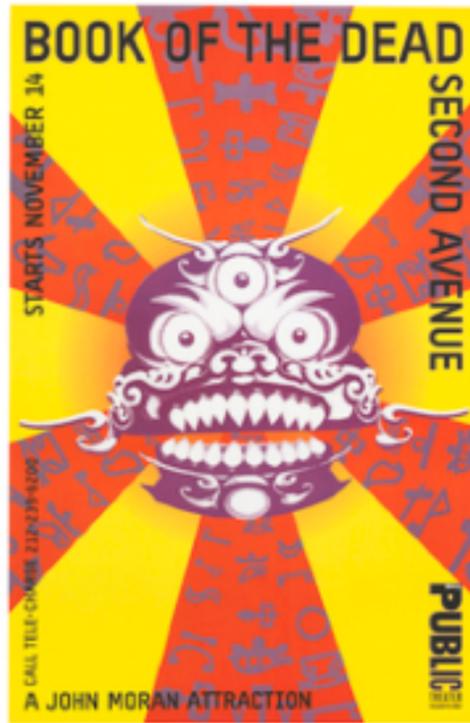
post-visit logins

# YOUR VISIT TO THE MUSEUM ON JULY 02, 2015



Search

SEARCH THIS VISIT



Poster, Book of the Dead/Second Avenue,...

You **collected** this **object** at **10:35 AM**. This selection is **private** and can only be seen by you but you can **make it public** if you'd like. You can also **remove this item**



Sidewall, 1922-30

You **collected** this **object** at **10:32 AM**. This selection is **private** and can only be seen by you but you can **make it public** if you'd like. You can also **remove this item**



**My Chair** Made at Cooper Hewitt Museum using a Collections Table.

You **created** this item at **10:32**. It was created with **table-chair**.  
either a **SLA** or a **PNG** file

“my objects and my creations”

# SX-70 CAMERA AND CASE, 1972



Polysulfone plastic with a layer of copper-nickel-chromium alloy, applied leather. Museum purchase through gift of Neil Sellin. 1999-2-2-a,b.

Designed by **James M. Conner** Designed by **Henry Dreyfuss** Manufactured by **Polaroid Corporation**



You are viewing [this image](#) in all its big-ness. To see it scaled to your screen, click the image above. Please don't steal our images, yeah?



[See all the colors for this object](#)

## WHAT IS THIS?

Camera open: Angular metal-covered plastic body, the triangular, hinged bellows and lens housing rising from flat rectangular base, and surmounted by angled view finder; tops of view finder and bellows housing covered in tan leather. Recessed circular lens, red shutter button, and other controls at front of housing. Base opens at front to accept film cassette. Camera closed: flat rectangular metal form surmounted by flat rhomboidal folded view finder cap; tops of view finder and housing covered in tan leather.

## WHY IS THIS IMPORTANT?

The SX-70 was the first camera to achieve one-step photography. Introduced in 1972 by Edwin H. Land, co-founder of the Polaroid Corporation, this single-lens reflex camera revolutionized instant photography long before smartphones and Instagram, today's global photo sharing app. Polaroid manufactured cameras as early as 1947, but the SX-70 embodied major innovations in both form and function. Unlike previous cameras, this camera required the photographer to merely point, focus, and click—then wait three minutes for the snapshot to develop. The first to employ an instant film pack that included a built-in battery, the SX-70 ejected pictures automatically, without the chemical residues of previous models. Sleek and compact when folded flat, the camera is encased in a stylish brushed-chrome and leather shell, enhancing its appeal as a desirable accessory. It achieved a cult following upon its release, used by photographers including Ansel Adams, Walker Evans, and Andy Warhol.

This is a **camera and case** from **United States**. It is dated **1972** and we acquired it in **1999**. **Museum purchase through gift of Neil Sellin**.

This object is currently on display in **room 302**.

Its medium is

polysulfone plastic with a layer of copper-nickel-chromium alloy, applied leather

Its dimensions are

This object has been tagged:

[circles](#) [personal](#) [communication](#)  
[collapsible](#) [boxes](#) [recording](#) [metal](#) [tool](#)  
[folded](#) [contrast](#) [portable](#) [mechanical](#)  
[photography](#) [cameras](#) [observation](#)  
[handheld](#)

This object was designed by **James M. Conner** and **Henry Dreyfuss** and manufactured by **Polaroid**

“it doesn't feel like reading a database”

[There are 9 other images of this](#)



**My Wallpaper** Made at Cooper Hewitt Museum using a Collections Table.

You **created** this item at 10:44. It was created with **wallpaper-drawing**. You can **download** this creation as either a **SVG** or a **PNG** file. This creation is **public** and can only be seen by **anyone** but you can **make it private** if you'd prefer. You can also **remove this item** entirely.

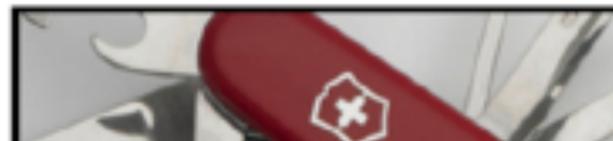


**My Lamp** Made at Cooper Hewitt Museum using a Collections Table.

You **created** this item at 10:38. It was created with **table-lamp**. You can **download** this creation as either a **SLA** or a **PNG** file. This creation is **public** and can only be seen by **anyone** but you can **make it private** if you'd prefer. You can also **remove this item** entirely.



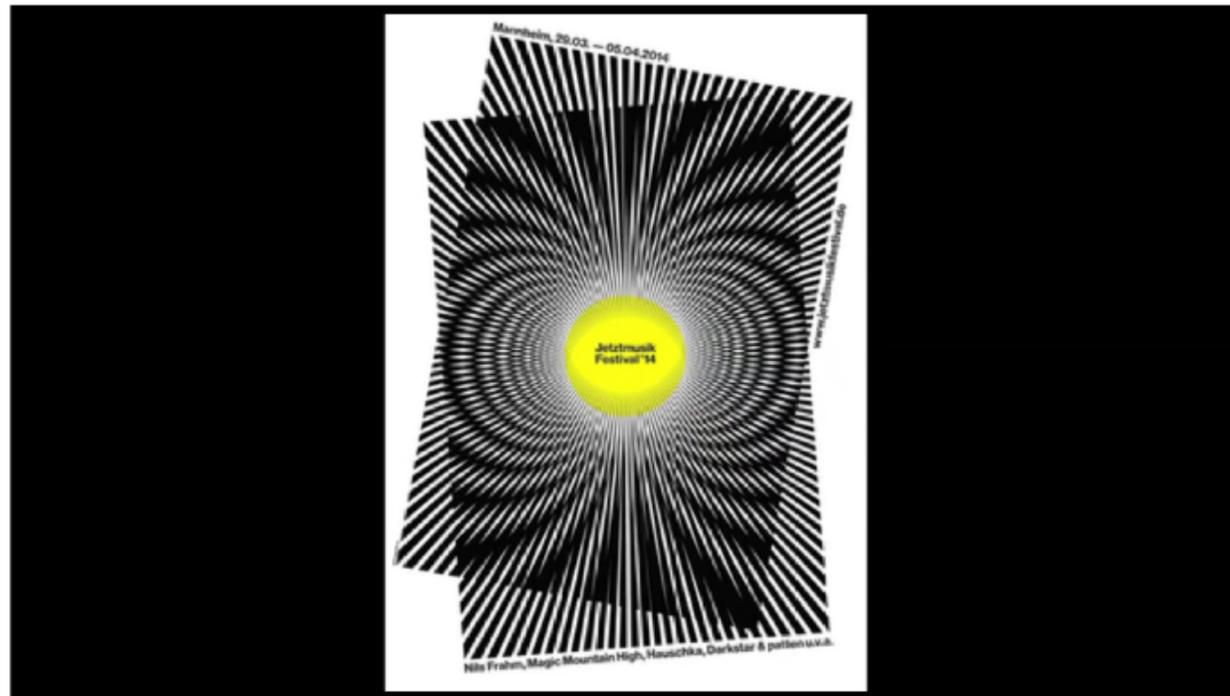
downloadable as **vector shapes** & **3d models**



# HOW POSTERS WORK

We have 5 videos involving this exhibition / see [all of its objects](#)

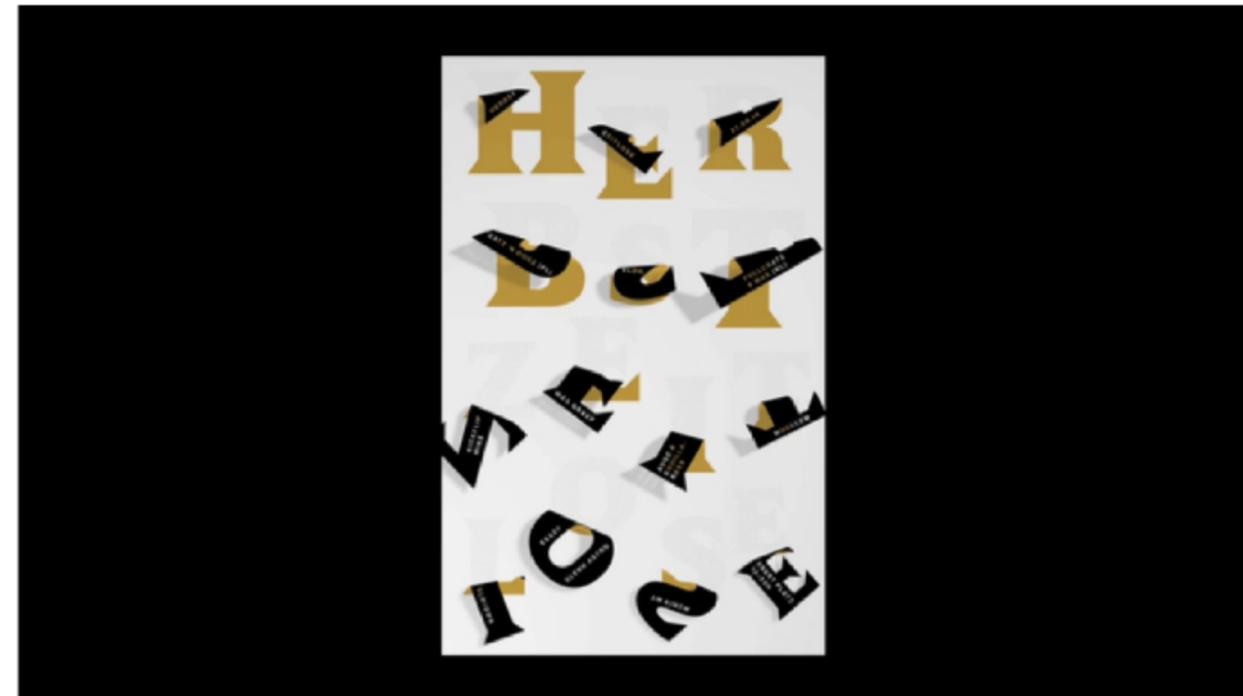
- All Objects
- All Videos
- Focus the Eye
- Overwhelm the Eye
- Use Text As Image
- Overlap
- Assault the Surface
- Cut and Paste
- Simplify
- Tell A Story
- Amplify
- Say Two Things at Once
- Double the Meaning
- Communicate with Scale
- Exploit the Diagonal
- Make a System
- Make Eye Contact
- 106 Cases



**GRAMLICH POSTER REEL**



A collection of animated posters shown back-to-back.



**HERBOTSZEITLOS FAUTUNNOBROUOT ANIM**

Animated digital poster.

all exhibition videos online

tackling difficult challenges:

**new license terms for loans** from other museums

**new license terms for videos** and media

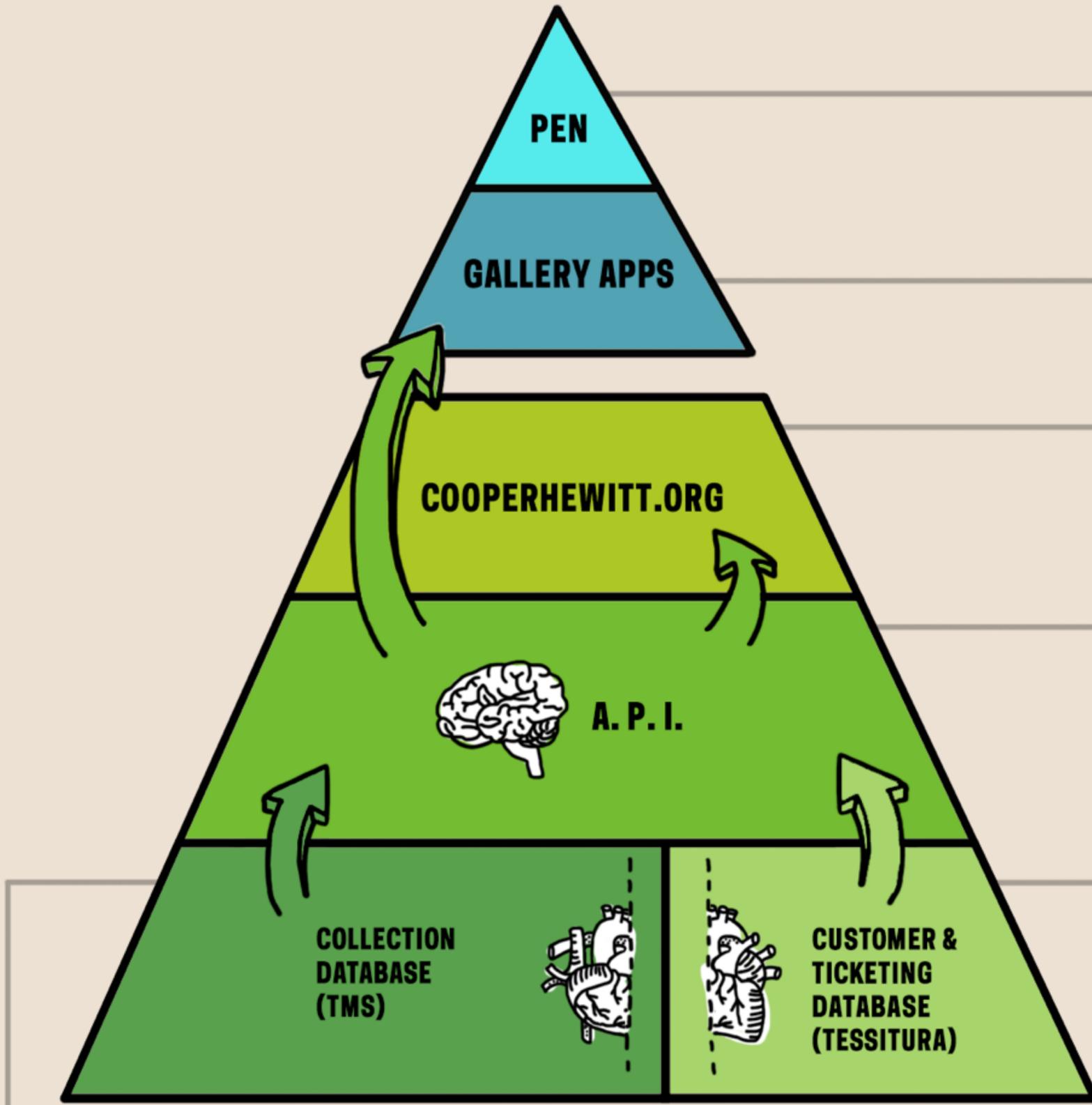
new '**photography welcomed**' signage

**continuous focus** on user experience

commitment to **permanence**

“not just on the internet,  
but **of the internet**”

built on **the architecture and  
philosophy** of the web



SISTEL  
 GE DESIGN COUNCIL  
 MAKESIMPLY  
 TELLART  
 UNDERCURRENT

LOCAL PROJECTS

Collection Explorer    Immersion Room    Mansion History    Body Scanner    Process Lab Apps

CH DIGITAL

Collection Online    Visitor Login Experience    Visitor Diaries

CH DIGITAL

Access Instructions    Image Resizing    Text Cleanup    Sort & Search Functions

CH OPERATIONS  
 CH DEVELOPMENT

Name    Addr    Visit History    Ticket Sales    Giving History

CH CURATORIAL  
 CH CONSERVATION  
 CH PHOTO & DIGITIZATION

Text    Object "Vital Stats"    Images    Video

web as

**infrastructure**

# v1.0

a platform to build upon  
iterate  
grow

**people** not 'technology'  
is what makes it  
successful.



**cooper hewitt =**

*mission + collection + building*

*media + technology + experience*

**but how?**

**1. build functional literacy**

**2. build internal capacity**

**3.** *always continuous deployment*

# 4. *velocity* as an enabler

# 5. prototypes as living proof

**6.** build risk appetite

# 7. **‘consent not consensus’**

■ (Mike Arauz & Clay Parker Jones, formerly Undercurrent NYC)

**8** ■ **always focus on outcomes**  
**for end users not 'process'**

**9** ■ **burn energy changing the  
core not the periphery**

# thank you

want the font? its open source  
at [cooperhewitt.org/typeface](https://cooperhewitt.org/typeface)

**@sebchan**

**cxo/chief experience officer**

**[acmi.net.au](https://acmi.net.au) | [freshandnew.org](https://freshandnew.org)**