



Texas Property Sisters

Monica Szewczyk and Julie Williams

Many are already familiar with HGTV's famous Property Brothers, but now it's time to get to know the sisters—Texas Property Sisters. While unrelated to the well-known TV duo, Monica Szewczyk and Julie Williams share a similar passion for real estate, and an even greater passion for people. They aren't just interested in showing and selling properties, but in developing relationships—even friendships—with their clients. As Julie says, "We never send assistants or associates in our place. It's important to us to be with our clients every step of the way, even at closing."

Julie and Monica's interaction with buyers and sellers doesn't end at closing, however. They stay in touch with their clients, often providing much needed referrals for household services, lawn maintenance, restaurants, and more, doing their best to support Collin County by referring trusted, local businesses. Their clients become friends, trust them, and value their expertise and many resources. It's clear Julie and Monica's clients recognize the difference as over 95 percent of their business comes from referrals.

Texas Property Sisters, LLC, was formed by Julie and Monica five years ago. Though licensed with Keller Williams, the real estate entrepreneurs wanted a venture of their own in order to fulfill their vision of personal relationships and exceptional service. Both Julie and Monica are dedicated to community service and give generously to several local organizations and charities including Meals on Wheels, Habitat for Humanity, The Rotary Club, Wounded Warrior, and McKinney ISD.

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Texas Property Sisters, Experience the Difference:

- Live & work in McKinney
- Committed to clients & community
- Five years in real estate
- 95% of business is referrals
- Valuable resource before, during, and after move

They sponsor programs such as golf tournaments, teacher's breakfasts, and many others.

Since Monica and Julie are focused not just on buying and selling property, but enjoying life with their clients, free time is sparse. They both play golf and are members of Stonebridge Country Club, where they can mix both business and pleasure. Both women are family-oriented, and when not working they are with their families—Monica busy at her children's schools and Julie with her ten grandchildren.

What People are Saying:

"Julie and Monica helped navigate our family through the stressful and tricky task of locating and buying a new home to better fit our family's needs. When looking for that perfect home, they were always quick to provide info and patient while we processed the pros and cons. Once we locked into a home, Julie helped

us put the winning strategy together to secure the property in a very tight market! We couldn't have hired a better team and if we should be in or on the market again, they will be our first call."

"Monica and Julie are quite knowledgeable, thorough, effective and efficient. You can be assured these professionals will take care of all your real estate needs."

"Julie not only provided attention and dedication to our listing and search but she also treated us with a great amount of respect and personal investment. She is knowledgeable about the market and neighborhoods, and very well-educated on all aspects of the process. She is patient, diligent, and willing to work no matter the time. She truly fought for us."