

Proposal Response

For

Cable and Wiring Services, B-15-130

Submitted by: Javier Perez, RCDD

**Town of Davie
Purchasing Division
6591 Orange Drive
Davie, Florida 33314**

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ABOUT ASE

ASE Telecom & Data, Inc. a.k.a. ASE, is a financially stable, licensed, fully insured and bondable communications low voltage cabling installation company established in 1984 and based in Doral, Florida. We specialize in the design, turnkey installation, certification and documentation of Security Systems (Video Surveillance, Card Access Controls, Intrusion and Monitoring), Premise and Outside Plant (OSP) Cabling Systems in both the copper and optical fiber media for the ever growing Local Area Network (LAN) and Wide Area Network (WAN) marketplace. ASE currently employs one the largest infrastructure workforce in South Florida with approximately forty five field personnel and over twenty five vehicles serving our customers from Orlando to the Florida Keys.

Through commitment, dedication, quality work and customer service that is second to none, ASE has earned a reputation for excellence and innovation within the telecommunications cabling industry. We are certified by the major cabling manufacturers in our industry including: Panduit, Ortronics CIP, Hubbell, Siemon, ADC (Krone), CommScope (Systimax/Uniprise), Corning EWP, Leviton, AMP (Tyco) and Belden IBDN. These certifications allow us to design and install cabling systems with extended product, applications assurance and performance warranties to our customers with a core team of professionals that comprise well over one-hundred years of experience in the cabling industry. A distinction earned not just by mere words but by deeds and devotion to our profession and to our customers.

As a Building Industry Consulting Services International (BICSI) corporate member, our staff of Registered Communication Distribution Designers (RCDDs) certifies all of our designs and oversees all aspects of our Quality Assurance Program. Collectively, our RCDDs, project managers, installers and technicians have literally completed hundreds of installations for customers in both the public and private sectors.

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To ensure thorough TIA standards compliance, long term performance, system integrity and reliability as well as cable plant investment protection, ASE performs rigorous testing on all components and channels/links of our cable installations. Test Results are provided to our customers in electronic soft copy as part of the installation's "As-Built" CAD documentation package.

In order to stay knowledgeable on all the latest standards and emerging technologies, ASE continually submits its workforce for training with the cooperation of our manufacturer and distributor partners. In turn this allows us to provide you, our customers with excellence and quality in the delivery of our products and services which is what ASE is synonymous with.

Our customers look to us for vision, guidance, expertise, strength and stability. Our customers know that we will be around next week, next month and for many years to come and that they can depend on us. While your business needs and priorities may change over time, ASE will be there to help you build your business as our commitment to quality installations and customer satisfaction is what our technology is all about.

General Experience

Throughout our history we have come to work with clients in many industries. Our reputation among the Structured Cabling Industry is second to none. Our work for the State of Florida, Department of Transportation, South Florida Water Management (SFWM) District, various cities & municipalities as well as many of the healthcare, educational & financial institutions in South Florida, has earned us the highest praise. These partners look to us for vision, guidance, strength and stability. They understand that we will be around next month, next year, and next decade to help them continue to build their businesses.

A few of our customers include: Public Health Trust of Dade County (Jackson Memorial Hospital), Department of Transportation District IV & VI, AT&T, University of Miami, City of Miami Beach, Mellon National Bank, Florida Power & Light (FPL), US Gas & Electric (USG&E), Broward Health Systems, Bacardi USA, City of Fort Lauderdale, Broward County & Broward County Aviation Department, Miami Marlins, Sunlife Stadium (Miami Dolphins), Carnival Cruise Lines. We certify all of our work to the latest standards in the industry.

While our customers' priorities may change throughout the life of the project, we retain our capacity to deliver on time & on budget. Our financial strength allows us to manage even the largest projects. Our focus on customer service & support has made ASE a leader in the structured cabling systems industry within our market place.

Operations Administration & Management

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ASE Telecom & Data Inc. has an established track record for providing innovative & cost effective solutions to its customers through the use of their planning & management team. Each & every project is assigned a team consisting of a Project Manager, Lead Technician & Installation crew. This team is dedicated to the project from start to finish. Our projects are scheduled on a daily basis according to their time frames & difficulty. Projects that are relatively small in scope & duration are scheduled immediately for completion within 5-days or less from receipt of purchase order or notice to proceed. Large projects are scheduled according to the scope of work & time frames allocated for that particular job in conjunction with the customer's needs and the General Contractor's construction schedule.

ASE Telecom & Data Inc. has established a system for managing its projects & work flow as follows. All orders are received via email, fax or telephone. Upon receipt the order is routed to the appropriate project manager for the preparation of an estimate if required or development of material list for execution. Projects are then given a work order number & entered into our scheduling system. It is the job of the Project Managers & Director of Operations to meet daily to discuss the status of all jobs currently under way.

We dispatch all of our technicians from our Doral location, so keeping control of our fleet is simple & efficient.

Organizational Structure

ASE Telecom & Data Inc. has established various key personnel that are involved in the day to day operations of our organization. It is our intention to always dedicate several individuals to our projects in order to assist us in maintaining an open line of communication & a superior level of service throughout the term of our projects.

We currently employ a staff of seventy six (76) hard working men & women at our Doral office and a fleet of thirty plus service vehicles available to cover our current & future workload. Our staff is comprised of leaders in their field of expertise & management capabilities, highly trained men & women that have worked in the structured cabling industry for at least ten years. They are familiar with the daily workings of the business and are always willing to go the extra step towards bringing a project to completion. The office staff is primarily involved with the scheduling of work orders, Inspections, Daily time sheets & Human Resources.

ASE Telecom & Data Inc. has a team of project managers that not only can run your project successfully but have sufficient field experience to ensure a quality product upon completion. Our team of project managers is dedicated to customer satisfaction on every project. Their primary function is to ensure the smooth flow of work on each & every job, meet with customers, contractors & inspectors, perform quality control checkups on projects & make sure we successfully turn in every job both on time & on budget.

Organizational Structure:

The following is ASE's Telecom & Data Inc. Organizational Structure:

Office & Support Staff-	10	Directors-	3
Project Managers/Engineers-	7	Sales & Marketing-	4
Technicians-	24	Installers-	28

Company Officers & Principals**President**

Javier Perez, RCDD

VP/CEO

Juan F. Perez

Secretary/Treasurer

Maria E. Perez

Corporate Past Performances

ASE Telecom & Data, Inc. is proud to have celebrated our 30th year in business in 2014. Our dedications to customer service, sales & installations have brought us to the point we are at today. Our customer's have always looked to us for innovative & cost savings ideas when it comes to their Structured Cabling System installations.

ASE Telecom & Data, Inc has never had a judgment nor complaint filed against us. Our honest approach to business has lead to many successes throughout our 30-years in the industry.

Key Personnel**Operations Manager**

Iban Chaviano

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Field Project Managers

Felix Jure, Arce Silveira, Jorge LaJud

Project Engineers

Jorge Alvarez, Jose Otero, Luis Polignan, Tony Muniz RCDD, Fred S. Pierce RCDD.

V.P. Business Development

Robert Zequeira, Jr.

Office Manager

Sergia Perez

Security Consultant/Sales

Timothy Harding

ASE Telecom & Data Inc. currently employs & installs all of its systems with in-house technicians.

QUALIFICATIONS FOR THIS SCOPE

Technical Experience

Our Technical experience stems from our many years in the Telecom & Structured Cabling Industry. ASE has designed & implemented the following:

•Structured Cabling Installation & Terminations:

- Category 5e UTP/ScTP
- Category 6 UTP/FTP
- Category 6A UTP/FTP
- HVAC & BAS cabling systems
- MM/SM FOC Fusion splicing & field terminations
- MM/SM FOC Mid-span fusion splicing & terminations.
- CCTV/Access Control cabling systems

•Outside Plant Cable Installation & Terminations:

- Copper OSP cable install, splice & repair
- Cable plant assessment & documentation
- Fiber Optic OSP cable install, splice & repair
- Conduit Duct Bank design & installation

•Paging/Alert System Installations

- Valcom VOIP paging system installation
- Valcom Multi-Path system design & installation
- Hil-Rom Nurse call systems

•Datacenter Cabling installation & terminations:

- Pre-term copper & fiber installations
- Cabinet & PDU installations
- Overhead Ladder runway installation
- Grounding/Bonding installations
- Pre-term design build services
- Raised floor Koldloc penetrations
- Fiber Runner design & installation

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ASE can provide company certifications from our manufacturing partners as well as personnel industry certifications upon request.



ASE

TELECOM • DATA • SECURITY • FIBER OPTIC

MISSION STATEMENT

To continuously strive to remain as the preeminent Structured Cabling Company in our market place by providing innovative solutions and standards compliant quality installations while maintaining a high level of customer service, productivity and safety in the work place. Through the delivery of our information transport systems allow our customers to provide products and services to their clients safely, efficiently and in a profitable manner.

Core Values:

- ❖ Integrity
- ❖ Respect
- ❖ Honesty
- ❖ Strong Work Ethic
- ❖ Commitment
- ❖ Accountability
- ❖ Leadership
- ❖ Quality
- ❖ Value
- ❖ Fairness

FOR THE PURCHASE AND INSTALLATION OF TELEPHONE, COAX, DATA, AND FIBER OPTIC

COMMUNICATIONS CABLE AND ACCESSORIES ITB # B-15-130

INSURANCE CHECK LIST

- XXX 1. Workers' Compensation and Employer's Liability per the Statutory limits of the state of Florida.
- XXX 2. Comprehensive General Liability (occurrence form), limits of liability \$ 1,000,000.00 per occurrence for bodily injury property damage to include Premises/ Operations; Products, Completed Operations and Contractual Liability. **Contractual Liability** and Contractual Indemnity (Hold harmless endorsement exactly as written in "insurance requirements" of specifications).
- XXX 3. Automobile Liability - \$300,000 each occurrence - owned/non-owned/hired automobiles included.
- ____ 4. Excess Liability - \$ _____.00 per occurrence to follow the primary coverages.
- XXX 5. The Town must be named as and additional insured on the liability policies; and it **must** be stated on the certificate.
- ____ 6. Other Insurance as indicated:
- | | |
|--------------------------------|----------------------|
| <u>XXX</u> Employers Liability | \$ <u>500,000.00</u> |
| ____ Fire Legal Liability | \$ _____.00 |
| ____ Protection and Indemnity | \$ _____.00 |
| ____ Employee Dishonesty Bond | \$ _____.00 |
| ____ Other | \$ _____.00 |
- XXX 7. Thirty (30) days written cancellation notice required.
- XXX 8. AMBEST guide rating "A Rated" or better, latest edition.
- XXX 9. The certificate must state the bid number and title and shall list the Certificate Holder as outlined in General Conditions 1.54.

BIDDER AND INSURANCE AGENT STATEMENT:

We understand the Insurance Requirements of these specifications and that evidence of this insurance may be required within five (5) days after bid opening.

ASE TELECOM
Bidder


Signature of Bidder

**FOR THEPURCHASE AND INSTALLATION OF TELEPHONE, COAX, DATA, AND
FIBER OPTIC**

COMMUNICATIONS CABLE AND ACCESSORIES ITB # B-15-130

CONTRACTOR'S / BIDDER'S QUESTIONNAIRE

NOTE: Information supplied in response to this questionnaire is subject to verification. Inaccurate or incomplete answers may be grounds for disqualification from award of this bid

Principal Office 8545 NW 29th Street, Doral, FL 33122

How many years has your organization been in business under your present business name? **30 years**

Provide title (ob classification) and number of employees in each classification currently on staff? **Please See Company Introduction & Qualifications info for details.**

Does your organization have current occupational licenses entitling it to do the work/service contemplated in this Contract? **YES**

Please state license(s) type and number: **ES-12000714** Include copies of above licenses and certificates with bid.

Are you willing to provide services as secondary vendor on an as needed basis for individual projects at the prices submitted on this Invitation to Bid? **Yes**


Have you ever had a contract terminated due to failure to comply with contractual specifications? **No**

If so, where and why? _____

In what other lines of business are you financially interested or engaged? **Security, CCTV Access Control**

Give references as to experience, ability, and financial standing **ASE has been providing Service & Isntallations to the South Florida Market since 1984. We are financially secure, Insured, Licensed & Bonded by the State of Florida.**

I HEREBY CERTIFY that the above answers are true and correct.

 (SEAL)

(SEAL)

FOR THE PURCHASE AND INSTALLATION OF TELEPHONE, COAX, DATA, AND
FIBER OPTIC COMMUNICATIONS CABLE AND ACCESSORIES ITB # B-15-130

NON-COLLUSION AFFIDAVIT

State of Florida)

County of Miami-Dade,

JAVIER PEREZ being first duly sworn, deposed and says that:

(Authorized Agent)

- 1) He/She is the President (Owner, Partner, Officer, Representative or Agent) of ASE Telecom & Data, the proposer that has submitted the attached proposal;
- 2) He/She is fully informed regarding the preparation and contents of the attached proposal along with all pertinent circumstances regarding such proposal;
- 3) Such proposal is genuine and is not a collusive or sham proposal;
- 4) Neither the said proposer nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other proposer(s), firm or person to submit a collusive or sham proposal in connection with the work for which the attached proposal has been submitted; or to refrain from bidding in connection with such work; or have in any manner, directly or indirectly, sought by person to fix the price or prices in the attached proposal or of any other proposer(s), or to fix any overhead, profit, or cost elements of the proposal price or the proposal price of any other proposer(s), or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against another proposer(s), or any person interested in the proposed work;
- 5) The price or prices quoted in the attached proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful agreement on the part of the proposer or any other of its agents, representative, owners, employees or parties in interest, including this affiant.

Signed, sealed and delivered
in the presence of

Witness

Witness

Date



Signature
JAVIER PEREZ

Printed Name
11/9/15

Date

FOR THE PURCHASE AND INSTALLATION OF TELEPHONE, COAX, DATA, AND
FIBER OPTIC COMMUNICATIONS CABLE AND ACCESSORIES ITB # B-15-130

NON-COLLUSION AFFIDAVIT

ACKNOWLEDGMENT

State of Florida)

County of Miami-Dade,

BEFORE ME, the undersigned authority, personally appeared (name) to me
and known by me to be the person described herein and who executed the foregoing Affidavit
and acknowledged to and before me that (name) executed said Affidavit for
the purpose therein expressed.

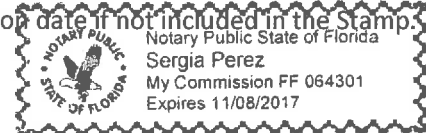
WITNESS my hand and official seal this 9th day of November 2015 .

NOTARY PUBLIC, State of Florida at Large



Signature of Notary Public:

Also Print, Stamp or include Commission number and
expiration date if not included in the Stamp.



Type

- ☒ Personally Known to me or
☐ Produced Identification

Type of I.D. Produced

() DID take an oath, or () DID NOT take an oath.

FOR THE PURCHASE AND INSTALLATION OF TELEPHONE, COAX, DATA, AND
FIBER OPTIC COMMUNICATIONS CABLE AND ACCESSORIES ITB # B-15-130

CERTIFICATION AFFIDAVIT

The undersigned declares to have specific and legal authorization to obligate its institution to the terms of this Proposal and hereby agrees to furnish the items(s)/services(s) described in the Request for Proposal. I(We) have read the entire document, including the General Conditions, Special Conditions, and Minimum Requirements. The undersigned agrees to comply with all of the requirements of the entire Request for Proposal.

Indicate proposer's type of organization below:

INDIVIDUAL ☐

PARTNERSHIP ☐

CORPORATION ☒

OTHER ☐

IF OTHER, EXPLAIN:

ASE Telecom & Data Inc.

Audit Firm

8545 NW 29 Street

Address

Doral, Florida, 33122

City State ZIP

305-471-9888

Telephone Number

305-470-9666

Fax Number



Authorized Signature

Javier Perez

Typed/Printed Name

President

Title

59-2456131

Federal Tax ID



**TOWN OF DAVIE
E-VERIFY FORM**

Bid No: B-15-130

Project Description: Cable & Wiring Services

Vendor/Consultant acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of:

- (a) all persons employed by Vendor/Consultant to perform employment duties within Florida during the term of the contract; and
- (b) all persons (including subcontractors/subvendors) assigned by Vendor/Consultant to perform work pursuant to the contract with the Department. The Vendor/Consultant acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the contract is a condition of the contract with the Town of Davie.

Company/Firm: ASE Telecom & Data Inc.

Authorized Signature: _____

Print Name Javier Perez

Title: President

Date: 11/9/15

BID SUBMITTAL COMPLETION CONFIRMATION for ITB's:

- X I, the Bidder, have completed and signed (preferably in blue ink) all required bid document pages.
- X I, the Bidder, have submitted my bid on the bid sheets provided, and acknowledge that bids not submitted on bid sheets provided may be rejected.
- X I, the Bidder, have filled in all spaces on the pricing page as noted, and acknowledged that bids with spaces left blank on the pricing page may be rejected.
- X I, the bidder, have included all information, certificates, licenses and additional documentation as required by the Town in this bid document.
- X I, the Bidder, have checked for any addendums to this bid, and will continue to check for any addendums up to the due date and time of this bid.
- X I, the Bidder, have included on the face of the envelope, my company name and return address, the date and time of the bid opening, and the bid name and number.
- X I, the Bidder, have submitted one (1) original and two (2) copies of the entire bid document and addendums.
- X I, the Bidder, have read and completed the Vendor/Bidder Disclosure Form.
- X I, the Bidder, have read and completed the W-9 Form.
- X I, the Bidder, am aware that a Notice of Intent to Award this bid shall be posted on the Town's website at www.davie-fl.gov and on the Town Hall bulletin board in the front lobby at Town Hall, and that it is my responsibility to check for this posting.
- X I, the Bidder, have submitted all supporting documentation for local preference eligibility, which must be received with the bid package prior to the bid opening date and time.
- X I, the Bidder, have completed this checklist and it is included with my submittal.

NAME OF COMPANY: ASE Telecom & Data

BIDDER'S NAME: Javier Perez

BIDDER'S AUTHORIZED SIGNATURE: 

DATE: 11/9/15

**FOR PURCHASE AND INSTALLATION OF TELEPHONE, COAX, DATA, AND FIBER
OPTIC COMMUNICATIONS CABLE AND ACCESSORIES ITB# B-15-130
BID PAGE 1 OF 11**

COMPANY NAME: ASE Telecom & Data Inc.

SPECIFIC ITEMS LIST (SECTION 3.4.0)

We propose to furnish all labor, tools, equipment, transportation, permits, licenses, services and incidentals necessary in order to furnish and install telephone, coax, data and fiber optic communications cable for the Town of Davie, in accordance with Bid Specifications, as follows:

Item No.	(A) No. of Runs	Length of Run	Description	(B) Material Cost per Run	(C) Labor Cost per Run	(B+C) x A Extended Cost
1	5 ea	100 ft.	Plastic Jacket Backbone Cable, 50 pair	\$100.00	\$20.00	\$600.00
2	3 ea	200 ft.	Plastic Jacket Backbone Cable, 50 pair	\$160.00	\$20.00	\$540.00
3	5 ea	100 ft.	Plastic Jacket Backbone Cable, 100 pair	\$200.00	\$20.00	\$1,100.00
4	3 ea	200 ft.	Plastic Jacket Backbone Cable, 100 pair	\$470.00	\$20.00	\$1,470.00
5	3 ea	200 ft.	Plastic Jacket Backbone Cable, 200 pair	\$900.00	\$80.00	\$2,940.00
6	3 ea	200 ft.	Direct Burial Shielded Cable, 50 pair	\$200.00	\$25.00	\$675.00
7	4 ea	200 ft.	Direct Burial Shielded Cable, 100pair	\$430.00	\$66.00	\$1,984.00
8	3 ea	200 ft.	Direct Burial Shielded Cable, 200 pair	\$800.00	\$66.00	\$2,598.00
9	50 ea	Up to 150 ft.	Category 5E, Plenum Rated Station Cable, 4 Pair, 24 ga.	\$28.50	\$57.50	\$4,300.00
10	50 ea	Up to 295 ft	Category 5E, Plenum Rated Station Cable, 4 Pair, 24 ga.	\$56.50	\$57.50	\$5,700.00
11	50	Up to 150 ft.	Category 6, Plenum Rated Station Cable, 4 Pair, 24 ga.	\$37.50	\$57.50	\$4,750.00
12	50	Up to 295 ft	Category 6, Plenum Rated Station Cable, 4 Pair, 24 ga.	\$75.00	\$57.50	\$6,625.00
13	100	10 ft.	Cross Connect, 1 Pair, 24 ga.	\$1.00	\$2.00	\$600.00
14	200ea	10 ft.	Cross Connect, 2 Pair, 24 ga.	\$1.00	\$2.00	\$600.00
15	5 ea	100ft	6 strand Multi-Mode fiber optic cable, LC-LC	\$60.00	\$66.00	\$630.00
16	5 ea	100ft	6 strand Multi-Mode fiber optic cable, LC-SC	\$60.00	\$66.00	\$630.00

**FOR PURCHASE AND INSTALLATION OF TELEPHONE, COAX, DATA, AND FIBER
OPTIC COMMUNICATIONS CABLE AND ACCESSORIES ITB# B-15-130**

BID PAGE 2 OF 11

COMPANY NAME: ASE Telecom & Data Inc.

Item No.	(A) No. Of Runs	Length of Run	Description	(B) Material Cost per Run	(C) Labor Cost per Run	(B+C) x A Extended Cost
17	5 ea	100ft	12 strand Multi-Mode Fiber Optic cable, for duct/aerial installations. Loose buffer, jacket rating MDPE. LC-LC Core/Cladding 62.5/125.	\$150.00	\$175.00	\$1,625.00
18	5 ea	100ft	12 strand Multi-Mode Fiber Optic cable, for duct/aerial installations. Loose buffer, jacket rating MDPE. LC-SC Core/Cladding 62.5/125.	\$150.00	\$175.00	\$1,625.00
19	5 ea	100ft	24 strand Multi-Mode Fiber Optic cable, for duct/aerial installations. Loose buffer, jacket rating MDPE. LC-LC Core/Cladding 62.5/125.	\$250.00	\$175.00	\$2,125.00
20	5 ea	100ft	24 strand Multi-Mode Fiber Optic cable, for duct/aerial installations. Loose buffer, jacket rating MDPE. LC-SC	\$250.00	\$175.00	\$2,125.00
			Core/Cladding 62.5/125.			

**FOR PURCHASE AND INSTALLATION OF TELEPHONE, COAX, DATA, AND FIBER
OPTIC COMMUNICATIONS CABLE AND ACCESSORIES ITB# B-15-130**

COMPANY NAME: ASE Telecom & Data Inc.

Item No.	(A) Estimated Annual Quantity	Description	(B) Unit Material Cost	(C) Unit Labor Cost	(B+C) x A Extended Cost
21	6ea	Entrance Surge Suppression Terminal – 50 Pair.	\$300.00	\$66.00	\$2,196.00
22	6ea	Entrance Surge Suppression Terminal – 100 Pair.	\$400.00	\$66.00	\$2,796.00
23	6ea	Entrance Surge Suppression Terminal – 200 Pair.	\$800.00	\$66.00	\$5,196.00
24	40ea	BNC Male Connector Crimp-on for Thin-net RG58.	\$0.75	\$1.25	\$80.00
25	25ea	DB25M Connector, Crimp Pins.	\$1.00	\$1.50	\$62.50
26	25ea	DB25F Connector, Crimp Pins.	\$1.00	\$1.50	\$62.50
27	25ea	DB9M Connector, Crimp Pins.	\$1.00	\$1.50	\$62.50
28	25ea	DB9F Connector, Crimp Pins.	\$1.00	\$1.50	\$62.50
29	10ea	Type N Male Ethernet connector for RG-8 Plenum	\$0.08	\$1.00	\$17.50
30	10ea	Type N Female 50 Ohm Terminator	\$0.50	\$1.00	\$15.00
31	100ea	Category 5E RJ45 Jack, 110, UTP	\$4.75	\$2.25	\$700.00
32	50ea	Category 5E RJ14 Jack, 110, UTP.	\$1.50	\$1.50	\$150.00
33	50ea	Cat 5E Patch Cord – Stranded 7 ft.	\$1.50	\$1.00	\$125.00
34	50ea	Cat 5E Patch Cord – Stranded 14 ft.	\$2.00	\$1.00	\$150.00
35	50ea	Cat 5E Patch Cord – Stranded 25 ft.	\$3.00	\$1.00	\$200.00
36	5ea	Cat 5E Patch Panel, 96 ports 568B	\$300.00	\$55.00	\$1,775.00
37	5ea	Cat 5E Patch Panel, 48 ports 568B	\$250.00	\$55.00	\$1,525.00
38	5ea	Cat 5E Patch Panel, 24 ports 568B	\$145.00	\$55.00	\$1,000.00
39	5ea	Hinged Wall Bracket for 96 Port Patch Panel.	\$30.00	\$20.00	\$250.00
40	5ea	Hinged Wall Bracket for 48 Port Patch Panel.	\$28.00	\$12.00	\$200.00

**FOR PURCHASE AND INSTALLATION OF TELEPHONE, COAX, DATA, AND FIBER
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BID PAGE 4 OF 11

COMPANY NAME: ASE Telecom & Data Inc.

Item No.	(A) Estimated Annual Quantity	Description	(B) Unit Material Cost	(C) Unit Labor Cost	(B+C) x A Extended Cost
41	100	Category 6 RJ45 Jack, 110, UTP	\$ 5.75	\$ 2.50	\$ 825.00
42	50	Category 6 RJ14 Jack, 110, UTP	\$ 3.00	\$ 2.50	\$ 275.00
43	50	Cat 6 Patch Cord - Stranded 7 ft.	\$ 1.80	\$ 1.00	\$ 140.00
44	50	Category 6 Patch Cord - Stranded 14 ft.	\$ 2.75	\$ 1.00	\$ 187.50
45	50	Category 6 Patch Cord - Stranded 25 ft.	\$ 4.30	\$ 1.00	\$ 265.00
46	5	Cat 6 Patch Panel, 96 ports 568B	\$300.00	\$ 55.00	\$1,775.00
47	5	Cat 6 Patch Panel, 48 ports 568B	\$285.00	\$ 55.00	\$1,700.00
48	5	Cat 6 Patch Panel, 24 ports 568B	\$152.50	\$ 55.00	\$1,037.50
49	5	Hinged Wall Bracket for 24 Port Patch Panel.	\$ 30.00	\$ 20.00	\$ 250.00
50	10	110 Block, 25 Pair	\$ 15.00	\$ 5.50	\$ 205.00
51	10	110 Block, 50 Pair	\$ 15.00	\$ 5.50	\$ 205.00
52	10	Fiber Optic Duplex Patch Cable, 4 ft, LC to SC Connector.	\$ 15.00	\$ 5.00	\$ 200.00
53	10	Fiber Optic Duplex Patch Cable, 8 ft, LC to SC Connector.	\$ 18.00	\$ 7.00	\$ 250.00
54	10	Fiber Optic Duplex Patch Cable, 4 ft, SC to SC Connector.	\$ 15.00	\$ 5.00	\$ 200.00
55	10	Fiber Optic Duplex Patch Cable, 8 ft, SC to SC Connector.	\$ 18.00	\$ 7.00	\$ 250.00
56	10	Fiber Optic Duplex Patch Cable, 4 ft, ST to ST Connector.	\$ 15.00	\$ 5.00	\$ 200.00
57	10	Fiber Optic Duplex Patch Cable, 8 ft, ST to ST Connector.	\$ 18.00	\$ 7.00	\$ 250.00
58	10	Fiber Optic Duplex Patch Cable, 4 ft, LC to LC to ST Connector.	\$ 18.00	\$ 7.00	\$ 250.00
59	10	Fiber Optic Duplex Patch Cable, 8 ft, LC-LC Connector.	\$ 18.00	\$ 7.00	\$ 250.00
60	10	Fiber Optic Duplex Patch Cable, Custom Length, Price per foot, Cable Only. 10G Aqua, OM3 50/125	\$ 0.20	\$ 0.50	\$ 7.00

**FOR PURCHASE AND INSTALLATION OF TELEPHONE, COAX, DATA, AND FIBER
OPTIC COMMUNICATIONS CABLE AND ACCESSORIES ITB# B-15-130
BID PAGE 5 OF 11**

COMPANY NAME: ASE Telecom & Data Inc.

Item No.	(A) Estimated Annual Quantity	Description	(B) Unit Material Cost	(C) Unit Labor Cost	(B+C) x A Extended Cost
61	10	Fiber Optic Duplex Patch Cable, Custom Length, Price per foot, Cable Only. 10G Aqua, OM4 50/125	\$ 0.25	\$ 0.50	\$ 7.50
62	10	Fiber Optic Duplex Patch Cable, Custom Length, Price per foot, Cable Only. 1G Aqua, Multimode Orange, OM1 62.5/125	\$ 0.20	\$ 0.50	\$ 7.00
63	10	Fiber Optic Duplex Patch Cable, Custom Length, Price per foot, Cable Only. 1G Aqua, Multimode Orange, OM2 62.5/125	\$ 0.20	\$ 0.50	\$ 7.00
64	10	Fiber Optic Duplex Patch Cable, Custom Length, Price per foot, Cable Only. 1G Singlemode Yellow Longhaul	\$ 0.20	\$ 0.50	\$ 7.00
65	10ea	Termination for Custom Length Duplex Patch Cord, LC to SC, Price per cable (4 connectors Installed)	\$32.00	\$8.00	\$400.00
66	10ea	Termination for Custom Length Duplex Patch Cord, LC to LC, Price per cable (4 connectors Installed)	\$32.00	\$8.00	\$400.00
67	10ea	Termination for Custom Length Duplex Patch Cord, SC to SC, Price per cable (4 connectors Installed)	\$32.00	\$8.00	\$400.00
68	10ea	Termination for Custom Length Duplex Patch Cord, ST to ST, Price per cable (4 connectors Installed)	\$32.00	\$8.00	\$400.00

**SPECIFIC ITEM LIST TOTAL (Items 1 thru 57): \$ 58,843.00 FOR THE
PURCHASE AND ISNTALLATION OF TELEPHONE, COAX, DATA, AND FIBER OPTIC
COMMUNICATIONS CABLE AND ACCESSORIES ITB # B-15-130**

COMPANY NAME: ASE Telecom & Data Inc.

Bidders shall list the manufacturer(s) of telephone, coax, data and fiber optic communications cable and accessories they propose to furnish. (Please print on the lines below and if you need more lines, please provide the information as an attachment).

Description	Manufacturer
Category 5 ^e /6 Plenum rated cable	Superior Essex/Siemon Company
Category 5 ^e /6 Patch Panels 24, 48 & 96 ports	Siemon/Panduit Company
Multi-pair cable 25, 50, 100 & 200 pairs	Superior Essex Brand
Termination Hardware-Faceplates & boxes	Siemon/Panduit Company
Fiber Optic Cable & Hardware	Corning Cable Systems
Category 5e Patch Cables	Lynn Electronics/Signamax
Fiber Optic Patch Cables	Lynn Electronics/Signamax
Lightning Protection Copper termination	Circa Products

**FOR PURCHASE AND INSTALLATION OF TELEPHONE, COAX, DATA, AND FIBER
OPTIC COMMUNICATIONS CABLE AND ACCESSORIES ITB # B-15-130**

BID PAGE 7 OF 11

HOURLY LABOR RATES (Sections 2.16 and 3.3.3)

Should the City request that the successful bidder install Town provided material, we propose to provide the work at the following not to exceed rates:

Item No.	Estimated Annual Quantity	Description	Not to Exceed Hourly Labor Rate
69	1-16,640	Labor, Regular hours – 8:00AM to 5:00PM Monday thru Friday. For Installation of copper cables and accessories not included above.	\$38.00
70	1-16,640	Labor, Overtime. For installation of copper cables and accessories not included above. Other than regular hours.	\$55.00
71	1-16,640	Labor, Regular hours – 8:00AM to 5:00PM Monday thru Friday. For Installation of Fiber optic cables and accessories not included above.	\$40.00
72	1-16,640	Labor, Overtime. For installation of Fiber-optic cables and accessories not included above. Other than regular hours.	\$60.00
73	1-16,640	Hourly rate for installation of other City provided Materials	\$38.00

THE TOWN RESERVES THE RIGHT TO NEGOTIATE THESE NOT TO EXCEED (NTE) HOURLY LABOR RATES FROM THE SUCCESSFUL BIDDER(S).

**FOR PURCHASE AND INSTALLATION OF TELEPHONE, COAX, DATA, AND FIBER
OPTIC COMMUNICATIONS CABLE AND ACCESSORIES ITB # B-15-130**

BID PAGE 8 OF 11

PARTS AND SUPPLIES (Section 2.12 and 2.13)

We propose to furnish additional materials, to be installed at the discretion of the Town, at the following price:

Item No	Description	Part Number	Proposed P/N	Price Each
74	Four Gang plate	CFPE4IW		\$2.25
75	Six Gang Plate	CFPE6IW		\$2.25
76	Surface Box	JB11WA	CBX-2	\$4.00
77	Faceplate blanks	CMBIW – X		\$0.20
78	Twenty-Four port 110 Mod patch panel	DP24588110B		\$130.00
79	Forty-Eight port 110 Mod patch panel	DP48588110B		\$200.00
80	24 port mini-com patch panel for 19" rack	CP24BL for jacks		\$45.00
81	48 port mini-com patch panel for 19" rack	CP48BL for jacks		\$60.00
82	Rack CPI 7" X 19"	Anixter #167074	55053-703	\$150.00
83	Wall one rack space swing out	WBH-1		\$40.00
84	Wall two rack space swing out	WBH-2		\$60.00
85	One Piece latch duct	LD101W8-A		\$2.25/ft.
86	Horizontal 19" rack wire management	WMPHF-2	WMPH1E	\$48.00
87	Vertical 84" rack wire management side	WMPVS-45	WMPV45E	\$195.00
88	Vertical 84" rack wire management center	WMPVC-45	No Longer Available	No Bid
89	Fire Caulk	Nelson 106296	(3M)CP-25WB+	\$18.00
90	Fire putty	Nelson 094956	(3M)MP+	\$25.00
91	Buffer tube fan out kit – Corning fan 6 strand	BT24-06		\$25.00
92	MINI-COM ST adapter	CMSTIW		\$8.00
93	Six position wall mount fiber box	CBXF61W-A		\$13.00
94	ST-Uni-cam composite 4tp	Anixter #170002		\$12.00
95	Rack Mount 12/24 MINI – COM fiber	FMT24	CCH-01U	\$195.00
96	Panduit 6 port panel w/ ST adapters	FAP6WST	CCH-CP06-25T	\$35.00

**FOR PURCHASE AND INSTALLATION OF TELEPHONE, COAX, DATA, AND FIBER
OPTIC COMMUNICATIONS CABLE AND ACCESSORIES ITB # B-15-130**

BID PAGE 9 OF 11

PARTS AND SUPPLIES (Section 2.12 and 2.13)

We propose to furnish additional materials, to be installed at the discretion of the Town, at the following price:

Item No	Description	Part Number	Proposed P/N	Price Each
		% Discount		Cost + %
97	Provision of materials not included on this list. Provide percentage of discount OR Cost Plus Percentage.			15%

**FOR PURCHASE AND INSTALLATION OF TELEPHONE, COAX, DATA, AND FIBER
OPTIC COMMUNICATIONS CABLE AND ACCESSORIES ITB # B-15-130**

BID PAGE 10 OF 11

PAYMENT TERMS: NET 30. If other, specify here 2% net 15 or net 30.

**WILL OUR FIRM ACCEPT PAYMENT VIA THE TOWN OF DAVIE'S VISA
PROCUREMENT CARD? YES X NO _____**

SUBMITTED BY: Javier Perez, RCDD

COMPANY NAME: ASE Telecom & Data Inc.

SIGNED:

(I certify that I am authorized to execute this bid and
commit the bidding firm)

Bidders must acknowledge receipt of addendum (if applicable).

Addendum No. 1: 11/20/2015
Insert Date

Addendum No. 3: _____
Insert Date

Addendum No. 5: _____
Insert Date

Addendum No. 2: _____
Insert Date

Addendum No. 4: _____
Insert Date

Addendum No. 6: _____
Insert Date

NAME/TITLE(Print): Javier Perez, RCDD-President

ADDRESS: 8545 NW 29th St.

CITY/STATE: Doral, FL ZIP: 33122

TELEPHONE NO: 305-471-9888 Ext #115

FACSIMILE NO: 305-470-9666

FEDERAL I.D.#: 59-2456131

EMAIL ADDRESS: JPEREZ@ASETELECOM.COM

SIGNED:



**FOR THE PURCHASE AND INSTALLATION OF TELEPHONE, COAX, DATA, AND
FIBER OPTIC COMMUNICATIONS CABLE AND ACCESSORIES ITB# B-15-130
BID PAGE 11 OF 11**

BID FORMAT

Bids must contain the following documents, each fully completed, and signed as required. If any items are omitted, Bidders must submit the documentation within five (5) calendar days upon request from the Town, or the bid shall be deemed non-responsive. **The Town will not accept fee/cost information after deadline for receipt of Bids.**

1. **Table of Contents**

Outline in sequential order the major areas of the Bid, including enclosures. All pages must be consecutively numbered and correspond to the table of contents.

2. **Bid Points to Address:**

Bidder must respond to all minimum requirements. Bids which do not contain such documentation may be deemed non-responsive.

- a) **Introduction letter** outlining the bidders' professional specialization; provide past experience to support the qualifications of the Bidder. Bidders shall submit documents that provide evidence as to the capability to provide and implement the services as outlined in this ITB.
- b) **Bidders must provide documentation** which demonstrates their ability to satisfy all of the requirements detailed in this ITB.
- c) **References:** List at least six (6) client references, to include contact name, title, company, address, telephone number, e-mail address, fax number.
- d) **Qualifications of Bidder:** Outline in detail the experience and qualifications of the business and individual members of the Bidder entity and experience of Bidder and/or Bidder members in providing similar projects/programs as the one proposed.
- e) **Cost Information:**
Cost Information must be submitted with bid.
- f) **Acknowledgment of Addenda:** (IF REQUIRED BY ADDENDUM) and Bid Information forms.

3. **Any other Documents Required by this ITB.**



STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

ELECTRICAL CONTRACTORS LICENSING BOARD
1940 NORTH MONROE STREET
TALLAHASSEE FL 32399-0783

(850) 487-1395

PEREZ, JAVIER
ASE TELECOM & DATA INC
8545 NW 29TH STREET
DORAL FL 33122

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbeque restaurants, and they keep Florida's economy strong.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto www.myfloridalicense.com. There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!



STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND
PROFESSIONAL REGULATION

ES12000714

ISSUED: 07/01/2014

CERT. SPECIALTY ELECTRICAL CONTR
PEREZ, JAVIER
ASE TELECOM & DATA INC
CERTIFIED AS:
LIMITED ENERGY SYSTEMS SPEC.

IS CERTIFIED under the provisions of Ch. 489 FS.
Expiration date : AUG 31, 2016 L1407010001985

DETACH HERE

RICK SCOTT, GOVERNOR

KEN LAWSON, SECRETARY

STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
ELECTRICAL CONTRACTORS LICENSING BOARD

LICENSE NUMBER

ES12000714

The SPECIALTY ELECTRICAL CONTRACTOR

Named below IS CERTIFIED

Under the provisions of Chapter 489 FS.

Expiration date: AUG 31, 2016

AS A LIMITED ENERGY SYSTEMS SPECIALIST

PEREZ, JAVIER
ASE TELECOM & DATA INC
8545 NW 29TH STREET
DORAL FL 33122



ISSUED: 07/01/2014

DISPLAY AS REQUIRED BY LAW

SEQ # L1407010001985



To find out about business and economic opportunities for Florida veteran business enterprises, as well as Florida's small minority and women-owned businesses, please contact or visit the Department of Management Service's Office of Supplier Diversity at: http://www.dms.myflorida.com/other_programs/office_of_supplier_diversity_osd



To find out about State of Florida tools supporting statewide centralized procurement activities which have streamlined interactions between vendors and state government entities, please contact or visit the Department of Management Services' MyFloridaMarketPlace at: <https://vendor.myfloridamarketplace.com>

AC# 501122



SIGNATURE

(For the protection of our professional license holders, this license contains hidden security features to prevent counterfeiting. Unauthorized reproduction is strictly prohibited and will be prosecuted to the fullest extent of the law)

The Department of Business and Professional Regulation (DBPR), issues licenses for many licensed businesses and practitioners in the State of Florida.

DBPR is changing the way you interact with state government. Many of DBPR's services are available online at www.MyFloridaLicense.com. We encourage you to utilize these services to make address changes, licensing changes or to renew your license.

Name changes require legal documentation verifying the name change, which must be mailed to the DBPR. An original, a certified copy or a duplicate copy of an original or certified copy of a document that shows the legal name change will be accepted, unless the DBPR has a question about the authenticity of the document.

If applicable, the DBPR will send a renewal notice to your last known address or email address of record. If you have not received your renewal notice, please call our Customer Contact Center at 850.487.1395 or online at www.MyFloridaLicense.com/contactus.

Please refer to your profession's governing statutes and Administrative codes for further information regarding renewals. These may be accessed from our website.

AC# 501122



State of Florida

*Minority, Women &
Service-Disabled Veteran*

Business Certification

ASE TELECOM & DATA, INC.

Is certified under the provisions of
287 and 295.187, Florida Statutes for a period from:

September 24, 2015 to September 24, 2017

Torey Alston, Executive Director

Florida Department of Management Services
Office of Supplier Diversity

PANDUIT™ building a smarter, unified business foundation
Connect. Manage. Automate.

Panduit Corp

hereby recognizes

ASE Telecom & Data Inc.

Doral, Florida

As a Panduit Certified Installer (PCI), authorized to design and install
the Panduit® Pan-Net™ Network Cabling System and participate
in the Certification PlusSM System Warranty Program.

PANDUIT™
Certified Installer

Unified Physical Infrastructure



Program Enrollment:
08/28/2000

Current Certificate:
4/1/2015

Date of Expiration:
12/31/2015

The professional designation of



Registered Communications Distribution Designer

is awarded to

Javier Perez

by BICS[®] in recognition of having successfully completed
BICS's registration and examination requirements.



11/1/2013

Issued

12/31/2015

Expires

A handwritten signature in black ink, appearing to read 'John D. Chase'.

President, BICS

A handwritten signature in black ink, appearing to read 'John D. Chase'.

BICS Executive Director & Chief Executive Officer



SIEMON CI[®] CERTIFICATION

This is to certify that

ASE Telecom & Data

of

Doral, FL

has been approved by The Siemon Company as a Certified InstallerSM to design, install and administer the Siemon Cabling System[®].

Installations that comply with all Siemon Cabling System[®] design, installation and administration procedures and use Siemon authorized products and qualified cable may be registered and are eligible for the applicable Siemon Cabling System[®] warranty.

Original Approval: February 20, 2002
Current Certificate: August 20, 2014
Date of Expiration: August 20, 2016



on behalf of The Siemon Company
IS-1831-13 Rev B



SIEMONTM
CERTIFIED INSTALLER

State of Florida

Department of State

I certify from the records of this office that ASE TELECOM & DATA, INC. is a corporation organized under the laws of the State of Florida, filed on September 4, 1984.

The document number of this corporation is M04725.

I further certify that said corporation has paid all fees due this office through December 31, 2015, that its most recent annual report/uniform business report was filed on March 13, 2015,, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Thirteenth day of March, 2015*



Ken Datzner
Secretary of State

Tracking Number: CC1674365154

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

CUSTOMER REFERENCE LISTING

Bidder's shall furnish the names, addresses, and telephone numbers of a minimum of six (6) firms or government organizations for which the Contractor is currently furnishing or has furnished, similar services.

1) Company Name: **Florida Power & Light**
Address: **9250 W. Flagler Street, Miami, FL 33174**
Contact Person/Contract Amount **Ray Perez-ongoing yearly service contract**
Telephone No. **305-552-4529** Fax No.
E-mail: ray.perez@fpl.com

2) Company Name: **Broward County Enterprise Technology Services**
Address: **1 N University Drive, Suite 4003A, Plantation, FL 33324**
Contact Person/Contract Amount: **Dean Prieto-\$2million annual contract**
Telephone No. **954-357-8634** Fax No. **954-357-5601**
E-mail: dprieto@broward.org

3) Company Name: **Jackson Memorial Hospital**
Address: **1611 NW 12th Avenue, Miami, FL 33136**
Contact Person/Contract Amount: **Humberto Nunez-\$600k yearly contract.**
Telephone No. **305-585-1907** Fax No. **305-326-8760**
E-mail: hnunez2@jhs-miami.org

4) Company Name: **Coconut Creek Police Department**
Address: **4800 West Copans Road, Coconut Creek, FL 33063**
Contact Person/Contract Amount: **Steve Daniello-Various yearly projects & service work.**
Telephone No. **954-956-1409** Fax No. **954-973-6718**
E-mail: sdaniello@coconutcreek.net

5) Company Name: **Carnival Corporation**

Address: **3655 NW 87th Avenue, Miami, Fl 33178**

Contact Person/Contract Amount: **Thomas McCormick-Variou yearly projects & service work.**

Telephone No. **305-406-5609** Fax No. **305-406-5426**

E-mail: tmccormick@carnival.com

6) Company Name: **Broward County ERP Project Work Center**

Address: **151 SW 2nd Street, Suite 200, Fort Lauderdale, Fl 33301**

Contact Person/Contract Amount: **Greg Borno-Variou yearly projects & service work.**

Telephone No. **954-357-8200** Fax No.

E-mail: gborno@broward.org