

# MELALEUCA >>> COMPENSATION

[Know your **W-H-Y** > Make your 1<sup>st</sup> **GOALS** [also Shoot for **DIRECTOR-3** - ASAP]

Status (Commission Rate)	Requirements						Bonuses and Commissions				
	Number of Active Personal Customers	Average Monthly Leadership Point Production	Monthly Organization Volume	Monthly PEG (Personal Enrollee Group Volume)	Active Personally Enrolled Directors	Active Personally Enrolled Senior Directors	Advancement Bonus	Pacesetter Bonus	Mentoring Bonus (the amount you receive when your personal enrollee advances to this status)	Expanded Mentoring Bonus (the amount you receive when your personal's personal advance to this status)	Potential Organization Commission Available
<b>DIRECTOR</b>											
Director	8	1					\$100	\$200	\$100*	\$100	\$250
Director 2	10	2	1,000				\$200	\$400	\$200*	\$200	\$375
Director 3	11	3	2,500	1,000	1		\$500	\$1,000	\$500*	\$500	\$500
Director 4	12	4	5,000	2,500	2		\$500	\$1,000	\$500*	\$500	\$750
Director 5	13	5	7,500	5,000	2		\$500	\$1,000	\$500*	\$500	\$1,000
Director 6	14	6	10,000	7,500	3		\$600	\$1,200	\$600*	\$600	\$1,250
Director 7	15	7	12,500	10,000	3		\$700	\$1,400	\$700*	\$700	\$1,500
Director 8	16	8	15,000	12,500	4		\$800	\$1,600	\$800*	\$800	\$1,750
Director 9	18	9	17,500	15,000	4		\$1,000	\$2,000	\$1,000*	\$1,000	\$2,000
<b>SENIOR DIRECTOR</b>											
Senior Director	20	10	20,000	17,500	5		\$2,000	\$4,000	\$2,000*	\$2,000	\$3,000
Senior Director 2	20	10	22,500	20,000	5		10% of True PEG	20% of True PEG	\$2,200	\$2,200	\$3,500
Senior Director 3	20	11	25,000	22,500	6		10% of True PEG	20% of True PEG	\$2,500	\$2,500	\$4,000
Senior Director 4	20	11	27,500	25,000	6		10% of True PEG	20% of True PEG	\$2,700	\$2,700	\$4,500
Senior Director 5	20	12	30,000	27,500	7		10% of True PEG	20% of True PEG	\$3,000	\$3,000	\$5,000
Senior Director 6	20	12	32,500	30,000	7		10% of True PEG	20% of True PEG	\$3,200	\$3,200	\$5,500
Senior Director 7	20	13	35,000	32,500	8		10% of True PEG	20% of True PEG	\$3,500	\$3,500	\$6,000
Senior Director 8	20	13	40,000	35,000	8		10% of True PEG	20% of True PEG	\$4,000	\$4,000	\$6,500
Senior Director 9	20	14	45,000	40,000	9		10% of True PEG	20% of True PEG	\$4,500	\$4,500	\$7,000
<b>EXECUTIVE DIRECTOR</b>											
Executive Director	20	15	50,000	50,000	10		10% of True PEG		\$5,000	\$5,000	Unlimited
Executive Director 2	20	15	60,000	60,000	10		10% of True PEG				Unlimited
Executive Director 3	20	15	70,000	70,000	10	1	10% of True PEG				Unlimited
Executive Director 4	20	15	80,000	80,000	10	1	10% of True PEG				Unlimited
Executive Director 5	20	15	90,000	90,000	10	2	10% of True PEG				Unlimited
Executive Director 6	20	15	100,000	100,000	10	2	10% of True PEG				Unlimited
Executive Director 7	20	15	110,000	110,000	10	3	10% of True PEG				Unlimited
Executive Director 8	20	15	120,000	120,000	10	3	10% of True PEG				Unlimited
Executive Director 9	20	15	130,000	130,000	10	3	10% of True PEG				Unlimited

\* Doubles when your personal enrollee receives the Pacesetter Bonus.

All bonuses shown in U.S. dollars.

## (1)- Product Intro COMM:

**50%** of the Points on YOUR Customer's 1<sup>st</sup> Mo's purchases

## (2)- Personal Customer COMM - from 2<sup>nd</sup> Mo, on:

**7%** (1-7 Customers) ... **14%** (8-19 Customers) ... **20%** (20+ Customers)

## Residual Income to Last a Lifetime

Status:	PERSONAL DIRECTORS	Car Bonus	ADVANCEMENT BONUS (One-Time or Recurring)	AVERAGE ANNUAL INCOME
Senior Director <small>Through Senior Director B</small>	<b>5</b> DIRECTORS	\$500	TYPICALLY \$2,000 TO \$10,000	<b>\$61,290</b> <small>\$5,108 Per Month</small>
Executive Director <small>Through Executive Director B</small>	<b>10</b> DIRECTORS	\$1,000	TYPICALLY \$10,000 TO \$20,000	<b>\$135,055</b> <small>\$11,255 Per Month</small>
National Director <small>Through National Director B</small>	<b>10</b> DIRECTORS	\$1,200	TYPICALLY \$10,000 TO \$20,000	<b>\$267,841</b> <small>\$22,320 Per Month</small>
Corporate Director <small>Through Corporate Director B</small>	<b>5</b> EXECUTIVE DIRECTORS	\$1,500	TYPICALLY \$50,000 TO \$100,000 PLUS A ONE-TIME ADVANCEMENT BONUS \$100,000	<b>\$1,160,067</b> <small>\$96,672 Per Month</small>

**(10) Personally Developed DIRECTORS = \$20,000/Mo - for YOU!\***

[[ Including BONUSES = Nice! – But Which Can Fluctuate Monthly ]]

**(30) Personally Developed DIRECTORS = \$20,000/Mo - for YOU!\***

[[ Excluding BONUSES = a Solid, Regular Monthly RESIDUAL Income – ‘Before’ Bonuses ]]

----- M-O-R-E -----

**HERE >>> HERE >>> INCOME STATS >>> (7) ACTIVITIES >>> START**

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\* (( Ideally, enroll with a **HCP** – Home Conversion Pack [= 35%-40% OFF!] ))

\* (( Be sure to choose the “right” MEMBERSHIP! ))