

## The SBI! Action Guide Works on This (4-Step) 'eBIZ Building' Process:

- **C** = <u>CONTENT</u> encompasses your online presence, including your website and social media pages educating, to gain prospect's 'trust'.
- **T** = <u>TRAFFIC</u> which your content will 'attract' through a number of sources, including search engines and social media.
- **P** = <u>PRESELL</u> again, achieved through your content, you will 'presell' prospects.
- **M** = <u>MONETIZE</u> which is how you will 'make money' from your website from the products & services you recommend (including **SBI!** itself, as an 'Affiliate' for IT).



^ (See 2½--Min VIDEO) ^