

2023 DBT Global Aid and Development Directory



Department for
Business & Trade



Foreword and contact details

This Global Aid & Development Directory profiles some of the best UK suppliers to the humanitarian and development sector.

It has been produced by the Department for Business and Trade (DBT), the UK Government body in charge of promoting UK trade abroad and attracting foreign investment to the UK economy. As part of the Aid Funded Business team, our role is to assist UK companies in winning contracts with the UN family and other international aid organisations.

The UK is recognised as a reputable supplier and for many years has featured in the Top 10 League Table. In 2022, the United Kingdom was the third largest country supplier to the UN and procurement from UK Suppliers reached a record high of \$1.3 billion.

As the world faces an unprecedented series of health, conflict and humanitarian crisis, international organisations work tirelessly on development and relief assistance programmes. The private sector plays an active part in providing relevant and innovative solutions that can save lives and help the ones in need.

We hope that this directory will help you identify new solutions and suppliers to fulfil your mission.



Joanne GANTHIER
Senior Trade Adviser
British Embassy,
Copenhagen

Joanne.Ganthier@fcdo.gov.uk +45 (0)3544 5276



Marie GOW
Senior Trade Officer
British Embassy/UK Mission,
Geneva

Marie.Gow@fcdo.gov.uk +41 (0)79 663 92 46



Ashley HALLORAN
Trade & Investment Officer
British Consulate,
New York

Ashley.Halloran@fcdo.gov.uk +1 (0)3472559312



**Department for
Business & Trade**

Index by Sectors

Administrative / Operations

Appen (p. 15)
 Marriott Communications (p. 54)
 Parseq (p. 67)

Education & Training

Blend Associates Ltd (p. 24)
 Envisia Learning (p. 38)
 Global Health Education Group LTD. (p. 43)
 KRTS International Ltd (p. 50)
 Royal College of General Practitioners (p.72)
 Walkgrove Ltd (p. 91)

Energy / Renewable Energy

AceOn Group (p. 10)
 Dulas Ltd (p. 33)
 Powerhaus UKLtd (p. 68)
 Transaction Focus Ltd (p. 85)

Finance / Insurance

AAF Financial Ltd (p. 6)
 Crown Agents Bank (p. 32)
 MFS Africa Limited (p. 56)

Food & Agriculture

Alvan Blanch (p. 14)
 E2G Food (p. 34)
 Produce Plus Ltd (p. 69)
 SITE Algae (p. 79)
 Vestey Foods UK Ltd (p. 90)

Humanitarian Aid, Peace, Security, and Safety

BCB International Limited (p. 20)
 CMT Equipment Ltd (p. 31)
 Integrity (p. 45)
 International Location Safety Ltd (ILS) (p. 46)
 PAI (Public Administration International) (p. 66)
 Scanna (p. 74)
 Smiths Group (p. 80)
 Watchman (p. 92)



Department for
 Business & Trade

Index by Sectors

Healthcare / Pharmaceuticals / Labware

| | |
|-------------------------------------|--|
| Abergower Ltd (p. 7) | JUNE MEDICAL (p. 49) |
| Abraham Blacksmith Ltd (p. 8) | LIQUIDSUN LTD (p. 52) |
| AccuBio Ltd. (p. 9) | M G Electric (Colchester) Ltd – MGE (p. 53) |
| Aidapt International Ltd (p. 13) | Modality Partnership (p. 57) |
| Ariane Medical Systems Ltd (p. 16) | Morningside Pharmaceuticals Ltd (p. 58) |
| B.N.O.S. Meditech Limited (p. 19) | Newcastle upon Tyne Hospitals NHS Foundation Trust (p. 61) |
| Bells Healthcare (p. 21) | RioMed Ltd. (p. 71) |
| Blue Maestro (p. 25) | Simprints (p. 78) |
| BMJ (p. 26) | Stablepharma Ltd (p. 81) |
| Eagle Scientific Ltd (p. 35) | Surgical Holdings (p. 82) |
| Ellipse Projects UK Limited (p. 36) | Surgins (p. 83) |
| EN-Projects (p. 37) | Unimed Procurement Services (p. 88) |
| GE Healthcare (p. 41) | Vannin Healthcare Limited (p. 89) |
| GMC Services International (p. 44) | |
| International SOS (p. 47) | |



Department for
Business & Trade

Index by Sectors

Other

Acrow Group (p. 11)
 Artifex Creative Webnet Ltd t/a ACW (p. 17)
 British Council (p. 27)
 Cambridge Sewing Co (p. 28)
 IrisGuard UK Ltd (p. 48)
 MCC London Limited (p. 55)
 Orbital Media And Advertising Limited (p. 63)
 Oxford HR Consultants (p. 64)
 Oxford Policy Management (p. 65)
 Sightsavers (p. 77)
 Ultimate Cleaners Industrial LTD (T/A Ultimate Industrial LTD) (p. 87)
 Yanco (p. 93)

Shelter & Domestic Items

African Supplies Ltd (p. 12)

Specialized Consultancies

Arup (p. 18)
 Blackwood Creative Ltd (p. 22)
 Blake Emergency Services (p. 23)
 Candy Group (p. 29)
 Charity Transfers (p. 30)
 FIFY LTD (p. 40)
 Gleeds (p. 42)
 Mott MacDonald (p. 59)
 Multiverse Consultants (p. 60)
 NLA International Limited (p. 62)
 RSM UK Risk Assurance Services LLP (p. 73)
 Semantrica Ltd t/a tiscreport.org (p. 75)

Telecommunications

Lineal Software Solutions Ltd. (p. 51)
 Reskube Limited (p. 70)
 Shape Services Ltd (p. 76)

Vehicles & Spare Parts

Toyota Gibraltar Stockholdings Ltd (p. 84)

Water

Evenproducts Limited (p. 39)
 Trant Engineering Ltd (p. 86)



Department for
Business & Trade

AAF Financial Ltd

Finn Houlihan

Managing Director

finn.houlihan@aaffinancial.co.uk

www.aaffinancial.co.uk

**Company Profile:**

AAF Financial is an independent financial advisory firm providing clear, impartial, tax-led, whole of market advice designed to help individuals and families effectively manage their finances and grow their wealth. We provide financial advice to individuals, families and business owners to help plan for their financial future. Our Tax advice service is provided by our trusted tax partners, who are fully versed in all aspects of expatriate tax issues but are also equally proficient in attending to the tax affairs of UK residents.

Sector(s):

Finance / Insurance



Department for
Business & Trade

Abergower Ltd

Robin Prior

CEO and Founder

rprior@abergower.com

<https://www.abergower.co.uk/>



Abergower

Company Profile:

Abergower Ltd was founded to offer Digitisation Services and its management team has a history of over 20 years experience in this service. We have delivered major projects for The UK National Archives (18.5 million records) The British Library (2 million newspaper pages per annum from Colindale London) The United Nations UNHCR (Geneva and Budapest) The London Stock Exchange, Morgan Stanley, The Isle of Man Government, The Scottish Government, The House of Lords, The Australian War Memorial, The Government of Barbados.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

Abraham Blacksmith Ltd

Tayyab Ibrahim

Director

tibrahim@abrahamblacksmith.co.uk

www.abrahamblacksmith.co.uk



Abraham Blacksmith

Better Solutions for Better Surgeons

Company Profile:

We are a UK based company and deal with Medical Devices. We also manufacture our own brand of Surgical Instruments. We have partnered with the UN, USAID, ICRC in the supply of surgical instruments and procedure packs for immediate use in the field hospitals and remote clinics especially in Africa. Our procedure packs and instruments are well tolerant to the harsh environment from any part of the world.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

AccuBio Ltd.

Neil Pointon

Regional Sales Director

neil.pointon@accubio.co.uk

www.accubio.co.uk

**Company Profile:**

AccuBio Limited is a UK based company, wholly owned by Zhejiang Orient Gene Biotech.

Our vision is to become a great enterprise in the field of global in-vitro diagnostics, that integrates global science and technology to provide health diagnosis and support for life.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

AceOn Group

Mark Thompson

Group Managing Director

mt@aceongroup.comwww.aceongroup.com**Company Profile:**

AceOn has more than 30 years' experience in the design and manufacture of custom-built battery packs, supporting the development of new battery technologies and products, and the distribution of industrial and consumer batteries to the worldwide market. The energy division provides a full turnkey solution for portable, mobile, residential, and commercial battery energy storage systems. The group has built a reputation as being specialists renewable energy and battery technology, particularly the development of bespoke, custom-built battery packs and developing new innovative products around portable energy. AceOn have been selected by the UK Government as one of its Export Champions.

Sector(s):

Energy / Renewable Energy



Department for
Business & Trade

Acrow Group

Fiona Ranson-Sasaki

VP Global Marketing for the Acrow Group

fiona.ranson-sasaki@mabeybridge.co.uk

<https://www.acrow.com.au/about-acrow/>

Company Profile:

Founded over 80 years ago, Acrow has grown from a small local business to a national leader in the construction industry. Our journey is marked by continuous innovation, expansion, and a commitment to raising the standard in construction services.

Sector(s):

Other



Department for
Business & Trade

African Supplies Ltd.

Joe Collins

CEO

joe@africansupplies.co.uk

www.africansupplies.co.uk

Company Profile:

African Supplies Ltd provide services across the construction sector, channeling overseas contractors to match with providers from UK design and manufacturing companies. This channel enables non-UK construction companies to reach across UK supply chains to assist in reaching their UK content obligations for projects financed through UKEF.

Sector(s):

Shelter & Domestic Items



Department for
Business & Trade

Aidapt International Ltd.

Paul Ledwith

Managing Director

paul.ledwith@holmpatrick.com

www.aidapt.co.uk

**Company Profile:**

A UK manufacturer of independent living aids and products for the disabled and elderly.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

Alvan Blanch

Christabel Blanch

Sales Manager Africa

christabel.blanch@alvanblanch.co.uk

<https://www.alvanblanchgroup.com/>

**Company Profile:**

Alvan Blanch is a British manufacturing and project engineering company. With over 70 years of experience, the UK drying experts Alvan Blanch specialise in the design and supply of machines and integrated systems for processing agricultural crops and waste materials. Boasting an extensive product range from individual machines to large-scale industrial projects, Alvan Blanch have the processing solution for most of the world's crops. Providing high-quality, innovative machinery alongside exceptional personal service, Alvan Blanch are on hand to help take your business into the future.

Sector(s):

Food & Agriculture



Department for
Business & Trade

Appen

Liz Griffiths

Business Development Manager

enquiries_exeter@appen.com

appen.com/uk

**Company Profile:**

Appen provides secure and expert digital, audio and video transcription to clients across a range of sectors worldwide, including government and NGOs. We also provide translation, interpreting and note taking services.

Sector(s):

Administrative / Operations



Department for
Business & Trade

Ariane Medical Systems Ltd

Mark Davies-Cousins

VP International Sales

mark.davies@arianemedicalsystems.com

<https://www.arianemedicalsystems.com/>**Company Profile:**

Ariane Medical Systems Ltd, established 2005, developed a 50KvP X-ray system for the management of lower rectal tumours, known as Papillon Contact X-ray Brachytherapy (CXB). Ariane's new Papillon X-ray Brachytherapy System has taken our market leading High-Dose Rate, Low-Energy methodology and successfully applied it to superficial skin cancers and Interoperative Radiotherapy (IORT) including IORT boost for breast cancer patients. Ariane's small, mobile, battery powered Papillon is part of a new Phase III trial (pub: OPERA - Lancet Feb 2023) and a breast IORT paper (pub: November 2022). Papillon CXB is the fastest growing innovation for the treatment of accessible cancers.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

Artifex Creative Webnet Ltd

Mark Evans

Managing Director
mark@acw.uk.com
<https://acw.uk.com>

**Company Profile:**

ACW are an award-winning brand-led design agency with a collaborative approach to delivering integrated communications. For 23 years we have made a difference to the world by supporting organisations dedicated to changing society for the better such as the WHO & the UN.

Sector(s):

Other



Department for
Business & Trade

Arup

Sergio Rivera-Zeballos

Associate Principal - Infrastructure Advisory

Sergio.Rivera-Zeballos@arup.com

<https://www.arup.com/markets/international-development>

Company Profile:

Our International Development group is a specialist business within Arup. We work with city governments, development and humanitarian organisations, and communities to make a difference on vital projects in challenging contexts. From planning for the impacts of climate change, to rebuilding after disasters, the team is able to offer Arup's world-renowned quality of services in a form tailored to local contexts and designed to support the UN Sustainable Development Goals (SDGs).

Sector(s):

Specialized Consultancies



Department for
Business & Trade

B.N.O.S. Meditech Limited

George Buckenham

Sales Manager

g.buckenham@meditech.uk.com

www.meditech.uk.com

**Company Profile:**

Meditech is a UK Manufacturer of medical gas equipment. We have a wide range of products such as Ventilators, Resuscitators, Oxygen Cylinders, Pain Relief Systems etc.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

BCB International Limited

Paul Ames

Business Development Manager

pa@bcbin.com

www.bcbin.com

Company Profile:

For over 160 years, BCB International has built up knowledge and expertise in developing life-saving and protective equipment for those operating hundreds and thousands of miles away, in challenging environments.

Sector(s):

Humanitarian Aid, Peace, Security, and Safety



Department for
Business & Trade

Bells Healthcare

Graham Crews

Export Sales Manager

graham.crews@bells-healthcare.com

<https://www.bells-healthcare.com/>

Company Profile:

Bells Healthcare offers an extensive range of top-quality OTC pharmaceutical products, our extensive range includes both licenced and un-licenced, which we sell in over 70 international markets. Our excellent reputation is built upon our quality products coupled with our very history, Bells Healthcare has, been producing quality pharmaceutical products since 1848! This quality reputation is based upon Bells Healthcare's own UK manufacturing plant in Southport UK, where our products are produced. This facility is fully compliant with GMP (Good Manufacturing Practice), MHRA (Medicines and Healthcare products Regulatory Agency), so reinforcing our clear commitment to quality.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

Blackwood Creative Ltd

Clare Ritchie

Client Services Director

clare@weareblackwood.com

<https://www.weareblackwood.com/>

Blackwood
Design for Positive Change

Company Profile:

Blackwood Creative is an international design and communications agency working with forward-thinking organisations in over 80 countries across the development, humanitarian, healthcare, research, finance, renewable energy and third sectors. We have a 13-year track record of creating clear, compelling design and communications that actively engage the reader or viewer, achieving a measurable impact and driving positive change. Our team of talented designers, developers, writers and illustrators work in 18 languages to create high-quality annual reports, brochures, animations, websites, presentations and event collateral to grow our clients' reach, reputation and success.

Sector(s):

Specialized Consultancies



Department for
Business & Trade

Blake Emergency Services

Abigail Pollard

Managing Director

abigail.pollard@blakeemergency.com

<https://www.blakeemergency.com/>

**Company Profile:**

Blake Emergency Services is a privately owned, UK based, discrete and trusted organisation with international experience and capabilities in the emergency preparedness and emergency response arena. We assist organisations across the globe prepare their emergency response plans, both at a Head Office as well as at a local level; we train and exercise them in those plans; and in the event of an incident, respond alongside the affected organisation to help those directly and indirectly affected by the incident, anywhere in the world. Our international response team is on standby to assist our clients 24x7x365.

Sector(s):

Specialized Consultancies



Department for
Business & Trade

Blend Associates Ltd

Amanda Reynolds
Managing Director
amanda@ltdblend.com
www.ltdblend.com



Company Profile:

Blend Associates are a UK based leadership development and executive coaching company, with 35 qualified and experienced coaches and facilitators. We specialise in working with public sector and not-for-profit organisations, focusing on board level and senior management teams. We will tailor our intervention to meet your requirements, and can offer 1:1 coaching, team coaching, board development and a variety of psychometric tools such as MBTI, PROPHET, TKI and Resilience at Work. We work virtually where possible to minimise our carbon footprint, but will deliver face to face where there is a strong business need to do so.

Sector(s):

Education & Training



Department for
Business & Trade

Blue Maestro

Kirstin Hancock

Co-Founder, Marketing Director

kirstin.hancock@bluemaestro.com

www.bluemaestro.com

**Company Profile:**

Blue Maestro develops health and environment monitoring solutions. We specialize in small form Bluetooth Smart sensors and data loggers. These can have different sensor configurations, last years on a coin cell, have a range of up to 75 meters (150 feet) and can store up to 200,000 data points. These communicate with smartphones or the cloud with Tempo Anywhere. We can provide you apps for Android or iOS else you can develop your own with our easy to follow SDKs. We specialize in commercial data logging products, and we have a product that can satisfy your monitoring needs.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

BMJ

Ashley McKimm

Director of Partnership Development

amckimm@bmj.com

www.bmj.com/company

**Company Profile:**

BMJ is a global healthcare knowledge provider operating in over 20 languages around the globe. Our vision of a healthier world drives what we do; by sharing knowledge and expertise we help to improve patient outcomes through better evidence, better decisions and better systems. We provide health information in humanitarian and aid settings as well as delivering on the ground training and education for healthcare staff and agencies.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

British Council

Camila Morsch

Business Director Cultural Engagement, Americas

camila.morsch@Britishcouncil.org

<https://www.britishcouncil.org/>

Company Profile:

We support peace and prosperity by building connections, understanding and trust between people in the UK and countries worldwide.

Sector(s):

Other



Department for
Business & Trade

Cambridge Sewing Co

Andy Eley

Business Development Manager

andyeley@hotmail.co.uk

<https://www.cambridgesewingco.com/home>

Sector(s):

Other



Department for
Business & Trade

Candy Group

George Rawlings

Director of Operations

george.rawlings@candygroup.com

www.candygroup.com

**Company Profile:**

Operating globally we provide solutions for corporate, government, IGO and NGO clients in the following areas of expertise: OPERATIONS; Procurement, supply and on-site delivery, Logistics, aviation & maritime operations, drone and counter drones, Expeditionary deployment, Technical consulting, Training. SERVICES; Project design, management and risk mitigation, Business Development and proposal support in the US, Europe, EU and Nato, Logistics and supply Chain solutions, Counter Illicit Trade solutions, Strategic and tactical requirements and partnerships, drone and counter drone services.

Sector(s):

Specialized Consultancies



Department for
Business & Trade

Charity Transfers

Curtis Noble

Head of INGO Markets

c.noble@charitytransfers.org

www.charitytransfers.org



Company Profile:

It is estimated that non-profits lose over £117million to banks when converting currencies. Charity Transfers provides a pro-bono trade auditing tool to NGOs, Foundations and For-Profit Development Organisations. As part of their annual social offering, they deliver an international payments price auditing service using state of the art tech and accredited benchmark data. Their proprietary trade auditing tool can be used by treasurers to gain remittance cost transparency, tender future requirements, and securely manage this often-opaque cost base. The goal of Charity Transfers is to ensure clients avoid the pitfalls of bias advice and unfavourable exchange rates offered by banks, and to ultimately ensure donation values are maximised.

Sector(s):

Specialized Consultancies



Department for
Business & Trade

CMT Equipment Ltd

Rolf Whiteman

Director

rolf.whiteman@cmt.co.uk

<https://cmtgroup.global/>

**Company Profile:**

CMT Group is a global firm, sourcing a vast range of products and services for both private and public sector clients. We have over 450 staff across the group and we're leveraging our diverse supply chain and trusted partners in key industries to support clients globally. Through extensive knowledge of every aspect of procurement, we can help you maximise efficiency, lower costs, and broaden your supply chain across the globe.

Sector(s):

Humanitarian Aid, Peace, Security, and Safety



Department for
Business & Trade

Crown Agents Bank

Nigel Atta-Mensah

Vice President | International Development Client Coverage & Global Markets

nigel.atta-mensah@crownagentsbank.com

<https://www.crownagentsbank.com/>

**Crown Agents
Bank**

Company Profile:

Crown Agents Bank is a UK regulated bank that connects emerging and frontier markets to the rest of the world, using FX and payments technology. We are transforming the way payments and FX move through emerging markets, reducing friction so that more money gets to those who need it. Emerging markets payments are usually challenging, expensive, unreliable and opaque. Our solutions help fix these pain points. Ultimately, we connect traditionally hard-to-reach regions to global financial infrastructure, giving access to the best prices and the fastest, most reliable settlement.

Sector(s):

Finance / Insurance



Department for
Business & Trade

Dulas Ltd

Catherine McLennan

Commercial Lead

catherine.mclennan@dulas.org.uk

<https://dulas.org.uk/refrigeration/>

**Company Profile:**

Dulas Ltd is a British company with 40 years of experience manufacturing solar refrigerators for use in off-grid locations around the world. We pioneered this technology in the 1980s and are now one of the world's leading suppliers of vaccine cold chain equipment. Our mission is to help ensure that vaccines are accessible to all children and adults, no matter how remote their locations. Dulas is the only UK-based manufacturer of WHO PQS accredited vaccine refrigerators and we work alongside the UN and other INGOs to support immunisation projects worldwide with our range of Solar Direct Drive (SDD) and mains powered refrigerators.

Sector(s):

Energy / Renewable Energy



Department for
Business & Trade

E2G Food

Peter Henderson

CEO

pete@e2gfood.com

<https://www.sitealgae.com/e2g-food>

Company Profile:

With a mindful selection of only a handful of wholesome, natural, and delicious ingredients, SITE Algae has created a bar that not only satisfies the palate but nourishes the body. At their heart, E2G FOOD bars feature the protein-rich marvel of spirulina, a superfood with a distinctive green-blue hue that adds a protein kick, without compromising the bar's taste.

Sector(s):

Food & Agriculture



Department for
Business & Trade

Eagle Scientific Ltd

Amy Taylor

Business Manager

amy.taylor@eagle-scientific.co.uk

<http://www.eagle-scientific.co.uk/>

Company Profile:

Eagle Scientific Ltd are international project contractors, offering consultancy, vocational training, equipment supply and technical support. Established in 1979 and registered in the UK but with offices and agencies across the world, we have extensive experience of delivering complex projects to challenging markets. We are a leading supplier of medical, research, educational, and vocational training equipment, with clients in both the public and private sectors. In addition to supplying equipment, we have significant experience in the management of turnkey projects from conception to completion. This includes; consultancy, Facility design, Equipment procurement, Installation and commissioning and training of facility staff.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

Ellipse Projects UK Limited

Chris Breeze

Managing Director

christopher.breeze@ellipseprojects.com

www.ellipseprojects.com

**Company Profile:**

Ellipse Projects delivers world class healthcare infrastructure to British and international standards. We integrate projects and offer fully turnkey solutions, from initial feasibility studies, through concept design, arranging project finance, planning, constructing, and equipping of hospitals and clinics, including the supply, installation and training on all required medical and non-medical equipment.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

EN-Projects

Fazal Ahmad

General Manager

fahmad@en-projects.com

www.en-projects.com

**Company Profile:**

Project Management of Turnkey hospital and clinic medical equipment & MEP services including specification, financing, procurement, shipping, installation, testing, training and maintenance working with local agents and main contractors. Covers all hospital equipment: Emergency, ICU, Maternity, NICU, Operating Theatres, Imaging, Monitoring, In-Patients, Laboratory, Pharmacy, Clinics, CSSD, Waste Management, Laundry, Mortuary, Oxygen, Power, HVAC and Kitchen.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

Envisia Learning

Matt Pocock

Managing Director

matt@envisialearning.com

www.envisialearning.com

**Company Profile:**

Envisia Learning is an assessment and development consultancy with an international team which has significant experience in working within the UN and with NGOs. We provide a number of individual and team assessments including in the areas of 360-Degree Feedback, Career Development, Resilience and Emotional Intelligence as well as offering coaching services.

Sector(s):

Education & Training



Department for
Business & Trade

Evenproducts Limited

Oliver Mathew

Managing Director

oliver.mathew@evenproducts.com

<https://evenproducts.co.uk/>

**Company Profile:**

Evenproducts are a leading manufacturer of water storage tanks and provider of irrigation systems. We work globally across 50 countries and have long term partnerships with the UN, NGOs and the Private Sector. Our tanks are used not only in the provision of humanitarian aid but also in horticultural, agricultural and industrial projects.

Sector(s):

Water



Department for
Business & Trade

FIFY LTD

Stephen Fieldhouse

CEO

stephen@fify.uk.com

www.fify.uk.com

Sector(s):

Specialized Consultancies



Department for
Business & Trade

GE Healthcare

Chris Bonnett

Managing Director

chris.bonnett@ge.com

<https://www.gehealthcare.co.uk/>

**Company Profile:**

At GE HealthCare, we see possibilities through innovation. We're partnering with our customers to fulfill healthcare's greatest potential through groundbreaking medical technology, intelligent devices, and care solutions. Better tools enabling better patient care. Together, we are not only building a healthier future but living our purpose to create a world where healthcare has no limits.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

Gleeds

Tobias Williams

Director, Business Development

tobias.williams@gleeds.com

<https://gb.gleeds.com/#>

gleeds

Company Profile:

Founded in 1885, Gleeds have provided construction management services worked across a wide range of sectors and countries ever since. With 73 offices around the world, we're well placed to help clients at a local level and are able to draw on a vast pool of global knowledge. We are and always have been independent and as such can provide advice that is reassuringly free from conflict of interest. With over 130 years' experience, our impartial intelligence is key to helping clients realise their projects on budget, on time and to an exceptional quality.

Sector(s):

Specialized Consultancies



Department for
Business & Trade

Global Health Education Group LTD

Gideon Shimshon

CEO

Gideon@gheg.org

www.gheg.org www.gheg.org

Global Health
Education Group

Company Profile:

Our mission is clear: to develop the healthcare workforce of the future. The world is not creating enough doctors, with the World Health Organisation estimating a shortfall of 10 million healthcare workers worldwide by 2030. At Global Health Education Group we have created an effective and scalable solution to this challenge. Our solution is a digital platform that provides our partners with scalable hybrid medical education to bridge this shortage at pace. Our platform leverages Extended Reality (XR) and Internet of Things (IoT) technologies to enable clinicians to train and bring students and clinicians into their practice. This technology allows clinicians to connect digital diagnostic tools for a fully immersive educational experience by combining the digital and physical experience for learners.

Sector(s):

Education & Training



Department for
Business & Trade

GMC Services International

Helen Featherstone

Director and General Manager

helen.featherstone@gmcsi.co.uk

<https://www.gmc-uk.org/about/what-we-do-and-why/consultancy-and-advisory-services> <https://www.gmc-uk.org/about/what-we-do-and-why/consultancy-and-advisory-services>

Company Profile:

GMC Services International Limited (GMCSI) is a wholly owned subsidiary of the General Medical Council (GMC), set up to provide additional services in support of the core activities of the GMC in the UK and overseas. GMCSI offers consulting services across the regulatory framework, covering the regulation of healthcare practitioners from their education and and throughout their careers. This includes the setting of standards, medical education standards and outcomes, medical school accreditation, revalidation, registration and licensing through to specialist registration, continuing professional development, and fitness to practise.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

Integrity

Matthew Dettman

Senior Manager, Business

matthew.dettman@integrityglobal.com

www.integrityglobal.com www.integrityglobal.com

**Company Profile:**

Integrity sets the international standard for ethically delivered, expert services in complex and challenging contexts. Through our work, we transform conflict and build stability, accountability and prosperity. Integrity assists governments, global organizations and the private sector to improve their programming, change their organizations and transform their global footprint and goals. Our services include monitoring, evaluation and learning (MEL), data and knowledge management (DKM), research evidence and analysis (REA), advisory services and communications. Effective and efficient project and risk management underpins all of our work. Central to our offer is our deep contextual understanding, our ability to mobilize expertise at a local level and our focus on building sustainable capacity.

Sector(s):

Humanitarian Aid, Peace, Security, and Safety



Department for
Business & Trade

International Location Safety Ltd (ILS)

George Shaw

Managing Director

george.shaw@locationsafety.com

www.locationsafety.com www.locationsafety.com

Company Profile:

ILS is a global leader in the provision of integrated safety, security and safeguarding risk management consulting and training services for the Humanitarian and International Development communities. Since 2010 we have supported hundreds of International Organisations to become more resilient and better able to meet their duty of care responsibilities, even in the most challenging environments.

Sector(s):

Humanitarian Aid, Peace, Security, and Safety



Department for
Business & Trade

International SOS

Salim Nakueira

Director Global Health Development

Salim.Nakueira@internationalsos.com

<https://www.internationalsos.com/> <https://www.internationalsos.com/>

Company Profile:

International SOS is a medically-led company with 36 years' operating experience supporting governmental and international organisations globally. We work side by side with organisations, complementing and supplementing existing medical systems to provide health and risk information services, health care support, medical assistance and evacuation, telemedicine, medical equipment and supply, medical training and field medical services. We have an on-the-ground presence in over 90 countries and 900 remote site medical facilities with staffing ranging from one clinician to a multidisciplinary medical team of over 200 personnel.

Sector(s):

Healthcare / Pharmaceuticals / Labware

Logistics / Transport



Department for
Business & Trade

IrisGuard UK Ltd

Eva Mowbray

Director of Marketing

emowbray@hotmail.com

www.irisguard.com www.irisguard.com**Company Profile:**

Global payment solutions company, utilising our iris recognition technology for contact-free identity and payment transfer authentication, utilised for Humanitarian aid & Government to Citizen targeted assistance delivery. Our patented, award-winning iris payment system verifies one individual out of millions in real time-without bank cards, bank accounts, PIN numbers, private keys or any other ID token. We utilise the iris as the most accurate human identifier to authenticate financial transactions in less than three seconds, removing the complexity of distributing cash assistance from donors to beneficiaries. Our end-to-end platform consisting of hardware, software and APIs streamlines the process on the ground, provides complete transparency and accountability, stretching funding further by eliminating identity related fraud.

Sector(s):

Other



Department for
Business & Trade

JUNE MEDICAL

Emma Maidwell

Managing Director

emma.maidwell@junemedical.com

www.junemedical.com



Company Profile:

JUNE Medical is a global award-winning medical device company. JUNE supplies selected quality products from leading manufacturers, and develops its own medical instruments, including the GalaxyII self-retaining retractor. Galaxy II is a lightweight self-retaining retractor, designed to hold back tissues to give surgeons clear access to the surgical site. The retractor replaces the need for assistants during surgeries. The versatility that Galaxy II offers means it can be used in many scenarios. Our donations to the fistula foundation sees it assist in gynaecological procedures in Africa, and most recently donations have been used in emergency open surgeries in the Ukraine.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

KRTS International Ltd

Cath Kerr

Founder

cath.kerr@krtsinternational.com

<https://krtsinternational.com/>

**Company Profile:**

KRTS International Ltd is an award-winning UK digital mental health company specialising in crisis and trauma. We can help enhance your organisation's culture around wellbeing by blending digital convenience with individual expertise and care. We provide an end-to-end suite of easily implemented, adaptable and scalable educational solutions. Enabling organisations to prepare for, and respond to, the emotional impacts of shocking events and trauma.

Sector(s):

Education & Training



Department for
Business & Trade

Lineal Software Solutions Ltd.

Matt Norris

Director

matt@lineal.co.ukwww.lineal.co.uk**Company Profile:**

Lineal Software Solutions is a multi-disciplinary IT support company based in North Devon, UK. We exist to be a trusted technology partner. Every day, our team provide accessible expertise, solve emerging business challenges, and deliver exceptional IT solutions. These include managed IT support, hardware, cloud-based, cybersecurity, communications and telephony services, in addition to software development. Our priority is to provide reliable technical support and services in an honest, professional and approachable manner.

Sector(s):

Telecommunications



Department for
Business & Trade

LIQUIDSUN LTD

Samir Parikh

CEO

SAMIR@LIQUIDSUNUK.COM

WWW.LIQUIDSUNUK.COM



Company Profile:

Liquidsun Ltd., is a British manufacturer of health food products. We are able to offer products as Tablets, Capsules, Powders and Liquids. We are FSSC approved and can produce in client on labels. We are also able to formulate to client needs and currently export to various overseas markets.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

M G Electric (Colchester) Ltd - MGE

Simon Martin

Technical Director

simon.martin@mgelectric.co.uk

<https://www.mgeworldwide.com/medical>

**Company Profile:**

MGE is a family-owned British Engineering company and we have been designing and manufacturing equipment in the UK for over 75 years. Our SAM medical range of products are used in many parts of the world and include an extensive range of general and specialist suction equipment for Ward and Operating Theatre, portable devices for paramedics and ambulances, central system pipeline regulators for hospitals, nebulisers and suction devices for Community use and a selection of filters and accessories to complement the equipment. MGE regularly work with many different Aid agencies and NGO's supplying our SAM suction units as part of their medical equipment packages for a variety of projects from small rural surgical centres up to major International hospital builds.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

Marriott Communications

Samuel Marriott-Dowding

CEO

sam@marriottcommunications.com

<https://www.marriottcommunications.com/>



Company Profile:

Marriott Communications is a full-service, fully-integrated, creative and communications agency specialising in a wide range of services, including: Public Relations, Crisis Communications, Brand Development, Social Impact Storytelling, Digital Marketing, and Public Affairs. We work throughout several sectors and industries, and most predominantly the third sector, politics, fashion and retail, and business services.

Sector(s):

Administrative / Operations



Department for
Business & Trade

MCC London Limited

Angela Elliott

Head of UK Office

angela.elliott@mccgrouplondon.com

www.mccgrouplondon.com

**Company Profile:**

MCC specialises in the planning, design, manufacture, construction, deployment and equipping of mobile and modular healthcare facilities, providing cost effective solutions, with fast build times and high quality.

Sector(s):

Other



Department for
Business & Trade

MFS Africa Limited

Annalisa Plachesi

UK and EU GDO Relationship Manager

aplachesi@mfsafrica.com

<https://mfsafrica.com/> <https://mfsafrica.com/>

MFS AFRICA

Company Profile:

MFS Africa is Africa's largest payment gateway. We move funds into and within Africa, connecting over 35 African countries to the *global* economy. We terminate payments into mobile wallets, bank accounts and pre-paid cards. We are enterprises' one stop shop for Africa, simplifying payments at scale through one single partnership and access into our ecosystem.

Sector(s):

Finance / Insurance



Department for
Business & Trade

Modality Partnership

Vincent Sai

Group CEO and Partner

vincent.sai@nhs.net

www.modalitypartnership.nhs.uk www.modalitypartnership.nhs.uk

**Company Profile:**

Modality Partnership is an award-winning healthcare provider dedicated to transforming primary and community care. Committed to innovation, collaboration, and promoting universal healthcare, they unite stakeholders to deliver high-quality and sustainable services. Emphasising prevention and early intervention, Modality aims to improve health outcomes and foster a culture of wellness. They serve over 7 million citizens in the UK and provide expert advisory and training internationally. Working diligently to break down barriers to healthcare access, Modality is a driving force in shaping the future of primary healthcare, fostering healthier communities and empowering individuals worldwide.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

Morningside Pharmaceuticals Ltd

Dorina Hirdau

Head of Export

DHirdau@morningsidepharm.com

www.morningsidepharm.com www.morningsidepharm.com



Company Profile:

For the past 30 years Morningside Pharmaceuticals Ltd has been manufacturing and supplying quality generic and branded medicines to the UK and internationally. Growing portfolio of 300+ UK/ Global licensed medicines We are one of the UK's leading suppliers of quality medicines and medical devices to NGOs, Aid agencies and charities. Supported by our dedicated Aid relief team and UK distribution centre, we strive in making quality healthcare an affordable and accessible reality throughout the world, having reached over 120 countries.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

Mott MacDonald

Adrian Bliss

Environment and Sustainability Account Leader

adrian.bliss@mottmac.com

<https://www.mottmac.com/> <https://www.mottmac.com/>

Company Profile:

We're a global engineering, management and development consultancy focused on improving society by considering social outcomes in all we do.

Sector(s):

Specialized Consultancies



Department for
Business & Trade

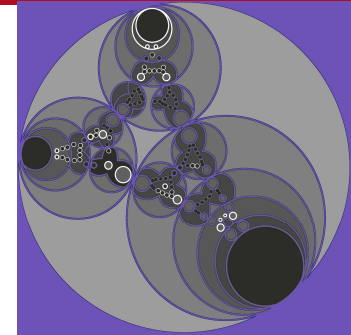
Multiverse Consultants

Michael Nate

Managing Director

michael@multiverseconsultants.co.uk

<https://www.linkedin.com/in/michaelnates/> <https://www.linkedin.com/in/michaelnates/>



Company Profile:

MVC focuses on Environmental, Social and Governance (ESG), Climate Change, Low and Net Zero Carbon, Sustainability and Health and Safety (OHS) strategy and management consultancy. Providing professional services and executive coaching across all corporate levels, from Boards of Directors, to Executive Management, Operational leaders and supervisors. Michael has 30 years of corporate and consulting expertise focusing on pragmatic risk management, leadership and capacity building, organizational growth and transformation. Projects have covered the development of Carbon and ESG strategies, policies, management frameworks, systems and annual reports across a diverse range of sectors. Particular experience in Middle East, Africa and Asia.

Sector(s):

Specialized Consultancies



Department for
Business & Trade

Newcastle upon Tyne Hospitals NHS Foundation Trust

Martin Crosby

Senior Commercial Business Manager

m.crosby@nhs.net

<https://www.newcastle-hospitals.nhs.uk/> <https://www.newcastle-hospitals.nhs.uk/>

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

NLA International Limited

Nick Lambert

Co-founder and Director

nick.lambert@nlai.blue

www.nlai.blue www.nlai.blue



NLA INTERNATIONAL

Company Profile:

NLA International Ltd champions the implementation of Blue Economy solutions through the utilisation of innovative technologies, tools and processes to create sustainable ocean environments for the people and economies that depend upon them.

Sector(s):

Specialized Consultancies



Department for
Business & Trade

Orbital Media And Advertising Limited

Hayden Allen-Vercoe

COO

haydenav@orbitalmedia.com

www.orbitalglobalgroup.com www.orbitalglobalgroup.com

ORBITAL | GLOBAL

Company Profile:

A multi-award-winning, full service digital agency with extensive experience in consumer healthcare and pharmaceutical marketing. Over almost two decades we have earned an enviable reputation for innovation and creativity.

Sector(s):

Other



Department for
Business & Trade

Oxford HR Consultants

Ruth Davis

Global Communications and Impact Manager

rdavis@oxfordhr.com

www.oxfordhr.com www.oxfordhr.com

**Company Profile:**

A global leadership consultancy dedicated to searching for and supporting remarkable leaders and teams in social and environmental impact organisations.

Sector(s):

Other



Department for
Business & Trade

Oxford Policy Management

Christopher Tomlinson

Director

Christopher.tomlinson@opml.co.uk

opml.co.uk opml.co.uk



Company Profile:

Our purpose is to improve lives through sustainable policy change. We work in partnership with leaders providing analytical and practical policy expertise through our global network to support low- and middle-income societies.

Sector(s):

Other



Department for
Business & Trade

PAI (Public Administration International)

Slava Gromlyuk

Director

slava.gromlyuk@public-admin.co.uk

www.public-admin.co.uk www.public-admin.co.uk



Company Profile:

PAI is an international development organisation established in 1992 in London. We offer consultancy advice, training and development for public sector organisations worldwide and support for governments going through political, constitutional, economic and structural change. Our mission is promoting good governance and good practice in delivering public services. PAI has a network of over 3,000 associate consultants with extensive professional experience in Africa, Asia, the Balkans, the Caribbean, Central and Eastern Europe, Latin America, the Middle East and the Pacific. PAI has implemented over 225 different technical assistance projects in more than 75 countries.

Sector(s):

Humanitarian Aid, Peace, Security, and Safety



Department for
Business & Trade

Parseq

Lynton Buxton

Marketing Manager

lynton.buxton@parseq.com

<https://www.parseq.com> <https://www.parseq.com>The logo for Parseq, featuring the word "PARSEQ" in a bold, sans-serif font. The letter 'Q' is stylized with a red diagonal line through it.**Company Profile:**

Parseq is one of the largest independent business services and IT providers in the UK, with a global client base spanning FTSE 100 financial services companies, major utility providers, leading telecoms operators, manufacturers and local authorities. It employs more than 500 people across eight sites worldwide. It also maintains international partnerships covering eight countries. Parseq makes it easy for organisations to digitally transform their processes, improve their operational efficiency, and enhance the customer experience. Every year, it processes £36 billion of payments, digitises 70 million documents, prints 117 million secure documents and has delivered over 220 IT implementation projects globally.

Sector(s):

Administrative / Operations



Department for
Business & Trade

Powerhaus UKLtd

Jonathan Davis

Director

Jonathan@powerhausuk.com

www.powerhausuk.com www.powerhausuk.com

Company Profile:

Powerhaus UK has delivered shipping containers to disaster recovery zones which are then converted into solar arrays with micro wind turbine and battery storage. We can line and insulate them, turn them into comms centres, classrooms or medical space with light, power, AC and comms.

Sector(s):

Energy / Renewable Energy



Department for
Business & Trade

Produce Plus Ltd

Paul Knights

Founder

paul@produceplus.co.uk

www.goldenland.co www.goldenland.co



Company Profile:

All Golden Islands growers & shipping partners are world class. All are internationally accredited, committed to reducing single use plastics and are immersed in progressive sustainable farming techniques and technology. This creates a supply chain that is aligned to the latest agricultural technology and innovation with a collective social and environmental responsibility.

Sector(s):

Food & Agriculture



Department for
Business & Trade

Reskube Limited

Andrew Lawton

CEO

andrew.lawton@reskube.com

<https://reskube.com/resources/> <https://reskube.com/resources/>



Company Profile:

Reskube provides uninterruptible power and internet for attached devices. Charged from a power source such as mains or solar, Reskube powers itself and other devices around it with full UPS and power surge functions. The integrated 4G failover router can be remotely managed and programmed to failover between fixed and 4G networks or between 4G networks.

Sector(s):

Telecommunications



Department for
Business & Trade

RioMed Ltd.

Mario Mohammed

Managing Director

mario.mohammed@riomed.com

<https://www.riomed.com/> <https://www.riomed.com/>

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

Royal College of General Practitioners

Mark Baumfield

Head of International Partnerships and Education

mark.baumfield@rcgp.org.uk

<https://www.rcgp.org.uk/> <https://www.rcgp.org.uk/>

Sector(s):

Education & Training



Department for
Business & Trade

RSM UK Risk Assurance Services LLP

Mark Sullivan

Head International Development Assurance Services

mark.sullivan@rsmuk.com

<https://www.rsmuk.com/> <https://www.rsmuk.com/>

**Company Profile:**

RSM UK is the 7th largest accounting, tax and business advisory firm in the UK with an annual fee income of £400m, and over 4,100 partners and staff. As part of the RSM International network we have access to more than 57,000 professionals in 120 countries. We provide a range of consultancy, audit, assurance and investigations services to the international development sector.

Sector(s):

Specialized Consultancies



Department for
Business & Trade

scanna

Paul Taylor

Sales and Marketing Director

paul.Taylor@scanna-msc.com

www.scanna-msc.com www.scanna-msc.com

**Company Profile:**

Scanna is a UK Company which specialises in Portable X ray systems which detect concealed threats such as weapons, explosives and narcotics. Simple to use - a high definition x-ray image can be created in a matter of seconds. Scanna x-ray systems are in service with many International Organisations including the United Nations.

Sector(s):

Humanitarian Aid, Peace, Security, and Safety



Department for
Business & Trade

Semantrica Ltd t/a tiscreport.org

Jaya Chakrabarti

CEO

jaya@tiscreport.org

<https://tiscreport.org/> <https://tiscreport.org/>



Company Profile:

TISCReport is a global Transparency In Supply Chains platform that provides online compliance tools and contextual ESG data for use in non-financial due diligence reporting of corporates, public bodies and regulators. It utilises AI/ML to track relationships between legal entities including individuals, corporates, regulatory bodies and charities, aggregate and curate contextual ESG data sets, and provide automation and analysis tools/technologies to derive insights and accelerate human rights and environmental outcomes on social impact frameworks (including UN SDGs).

Sector(s):

Specialized Consultancies



Department for
Business & Trade

Shape Services Ltd

Jeni Riley

CFO

jeni.riley@shape-services.com

www.shape-services.com www.shape-services.com



Company Profile:

Shape Services are a specialist provider of in field support and expertise. We have a proven track record of delivering reliable and dependable services in the building, maintenance and operating of systems through entire project life cycle support. We specialise in offering support to our customers where others simply will not or cannot operate. We have over 20 years of experience delivering successful projects, primarily in secure communications and x-ray screening threat detection capabilities.

Sector(s):

Telecommunications



Department for
Business & Trade

Sightsavers

Anna Becker

Director of Institutional Funding

abecker@sightsavers.org

<https://www.sightsavers.org/> <https://www.sightsavers.org/>

**Company Profile:**

Sightsavers is a non-profit that works in more than 30 countries globally to eliminate avoidable blindness and empower people with disabilities to participate equally in society. We create effective and innovative solutions to enhance diversity, equity, and inclusion in health, education, employment and governance programmes. We enable access to quality health and education, lead the elimination of debilitating diseases, and fight for disability rights.

Sector(s):

Other



Department for
Business & Trade

Simprints

Sarah Grieves

Strategic Partnerships Lead

sarah@simprints.com

<https://www.simprints.com/> <https://www.simprints.com/>

**Company Profile:**

Simprints' mission is to transform the way the world fights poverty. We build technology to radically increase transparency and effectiveness in global health development, making sure that every vaccine, every dollar, every public good reaches the people who need them most.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

SITE Algae

Peter Henderson

Founder & CEO

pete@sitealgae.com

www.sitealgae.com www.sitealgae.com

**Company Profile:**

SITE Algae is working with world renowned spirulina experts & experienced engineers to establish & expand spirulina microfarms in developing regions to boost local economies. SITE Algae will integrate microalgae produced at these facilities into high-protein, plant-based E2G (Eat-2-Grow) FOOD bars. E2G FOOD bars are designed for communities & first responders in need of food relief.

Sector(s):

Food & Agriculture



Department for
Business & Trade

Smiths Group

Guillaume Messmer

Policy Officer

GovRelEMEA@smiths.com

<https://www.smiths.com/> <https://www.smiths.com/>

**Company Profile:**

Smiths Group is driving change and innovation through advanced engineering in the aerospace, energy, general industrial, and safety and security sectors. Our broad range of activities include sealing methane emissions, screening passengers and goods, and manufacturing satellite connectors, meaning that our expertise touches the lives of millions every year across global markets.

Sector(s):

Humanitarian Aid, Peace, Security, and Safety



Department for
Business & Trade

Stablepharma Ltd

Nick Child

Co Founder & Vice President

nchild@stablepharma.com

www.stablepharma.com www.stablepharma.com

**Company Profile:**

Launching the worlds first fridge free vaccine s - our novel technology is designed to dramatically enhance the performance of existing and new vaccines, thermally stabilise and deliver a wide range of vaccines without the requirement for refrigeration. Stablepharma's fridge-free vaccines will help expand access to patients and increase the success of immunisation programmes.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

Surgical Holdings

Daniel Coole

Managing Director

danielcoole@surgicalholdings.co.uk

www.surgicalholdings.co.uk www.surgicalholdings.co.uk

**Company Profile:**

Established for 35 years, employing 55 people in Southend. British manufacturer and repairer of reusable instruments, rigid endoscopes and orthopaedic power tools. Manufacturer of orthopaedic implants.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

Surgins

Rizwan Qureshi

CEO

rizwan@surgins.co.uk

surgins.co.uk surgins.co.uk

Company Profile:

An Award winning UK Manufacturer of Stainless Steel / Titanium Surgical Instruments of all surgical disciplines. Surgins takes a Surgeon-Centric Approach, building customized, signature, innovated and highest-functional quality range of surgical instruments to become the instruments of choice for discerning surgeons and clinical end-users worldwide.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

Toyota Gibraltar Stockholdings Ltd

Piers Watson

UN Sales Manager

piers@toyota-gib.com

www.toyota-gib.com www.toyota-gib.com

Sector(s):

Vehicles & Spare Parts



Department for
Business & Trade

Transaction Focus Ltd

Charles Smee

Managing Director

charles@transactionfocus.com

<https://www.transactionfocus.com> <https://www.transactionfocus.com>

**Company Profile:**

A global sales and marketing network present in 40 countries in Europe, Africa and the Far East. For 19 years, we have orchestrated highly successful sales enablement campaigns for scale ups and multinationals such as ABC, Alcatel-Lucent, IBM, Intel and Kimberly-Clark. We make new market or sector entry simple and cost effective. Transaction Focus sources, recruits, trains, manages and motivates sales teams and makes sure that your solution is embedded within your new client organisation. In 2022, we also launched TFocus Energy, to help our clients embed an ESG Growth Strategy <https://www.tfocusenergy.co.uk>

Sector(s):

Energy / Renewable Energy



Department for
Business & Trade

Trant Engineering Ltd

Gemma Jones

Marketing Coordinator

Gemma.Jones@trant.co.uk

www.trant.co.uk www.trant.co.uk**Company Profile:**

We are a dynamic, multi-discipline company providing innovative, technology-led solutions to complex engineering challenges across the globe. Through collaboration with our strategic technology partners and enhancing our in-house design and manufacturing capability, we have aligned the company to be at the forefront of engineering excellence. Our clients can benefit from an extensive range of in-house services including process, MEICA, civil design, Offsite Manufacture & Assembly, Instrumentation Control & Automation products and Commissioning services. This internal capability allows us to offer innovation and efficiency to the whole life cycle of EPC projects across all of our sectors Energy, Process & Water, Nuclear and Oil & Gas.

Sector(s):

Water



Department for
Business & Trade

Ultimate Cleaners Industrial LTD (T/A Ultimate Industrial LTD)

Alex Jones

Sales

Alex@ultimateindustrial.co.uk

www.ultimateindustrial.co.uk www.ultimateindustrial.co.uk

Company Profile:

PPE Manufacturer & Wholesaler - Supplying hand protection, safety eyewear, hearing protection, head protection, workwear, body protection, safety footwear.

Sector(s):

Other



Department for
Business & Trade

Unimed Procurement Services

Shameet Thakkar

Managing Director

shameet@unimedps.com

www.unimedps.com www.unimedps.com

Company Profile:

Unimed Procurement Services is a renowned supplier of healthcare commodities and a leader the in global health space. With efficiency, reliability and transparency at its core, Unimed sources and delivers life-saving medical products to countries in need worldwide, striving to increase equitable access to healthcare. Unimed was awarded the Queen's Award for International Trade in 2022.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

Vannin Healthcare Limited

Peter M. van Veen

CEO

admin@vanninhc.com

www.vanninhealthcare.com www.vanninhealthcare.com



Company Profile:

Founders of VANNIN HEALTHCARE (VANNIN), a privately owned company, have over 35 years' experience in supplying and equipping hospitals and healthcare centers throughout the world. We have set up numerous joint ventures with healthcare organizations as well as with governments including the UK NHS with significant framework contracts received. Our commercial activities include collaboration with high-end suppliers, notably for its market-leading Mobile Health (mobile clinics and hospitals) and fully integrated Healthcare management software which will position these projects onto the global Healthcare map and guarantees efficiency, cost savings, eliminating waiting lists and a return of investment.

Sector(s):

Healthcare / Pharmaceuticals / Labware



Department for
Business & Trade

Vestey Foods UK Ltd

Sarah Larkin

Customer Relationship Manager

s.larkin@vestey.com

<https://www.vesteyfoods.co.uk/> <https://www.vesteyfoods.co.uk/>

**Company Profile:**

Vestey Foods is a fourth-generation family-owned business that has supplied a wide range of food rations to large Government and Non-Governmental Organisations for over 16 years, for delivery worldwide. The rations are suitable for all climates and can be stored at ambient temperatures to accommodate the dietary needs for individuals to be self-sufficient for up to 24 hours or for groups of up to 10 people with access to basic cooking facilities. Our rations are custom made to meet our customers' specific requirements and our operation is supported by highly experienced in-house Technical, Quality Assurance, Procurement, Logistics, and customer Service teams.

Sector(s):

Food & Agriculture



Department for
Business & Trade

Walkgrove Ltd

Andy Wiles

Commercial Director

andy.wiles@walkgrove.co.uk

www.walkgrove.co.uk www.walkgrove.co.uk

**Company Profile:**

Walkgrove Ltd specialises in the design and development of, mainly bespoke, training materials in all formats, including digital. We also supply platforms to deploy the training. We are active in the not-for-profit and humanitarian agencies sectors, which typically account for 35% - 50% of our work at any given time, with the remaining percentage in the private and public sectors. We also supply off the shelf products covering a range of topic areas, including compliance and health and safety.

Sector(s):

Education & Training



Department for
Business & Trade

Watchman

Chris Goodwin-Hudson

Director

cgh@watchman.co.uk

www.watchman.co.uk www.watchman.co.uk

Company Profile:

Founded in 2016, Watchman is an ethical security provider which enables business in difficult environments. Focussed on the intersect of Security and Human rights, we work with both government and commercial institutions whose operations rely on public and/or private security forces for their protection. Where security forces represent the primary interface between a project and its local community there is significant risk. Watchman manages this risk through careful assessment, culturally sensitive capacity building and sustained oversight.

Sector(s):

Humanitarian Aid, Peace, Security, and Safety



WATCHMAN



Department for
Business & Trade

Yanco

Kevin Riozzi

Deputy Managing Director

kevin.riozzi@yanco.co.uk

<https://www.yanco.co.uk/> <https://www.yanco.co.uk/>

Company Profile:

Innovative insecticide solutions.

Sector(s):

Other



Department for
Business & Trade