## Are You Looking To Borrow Against You Share Portfolio

Rather than tap into an existing stock portfolio, you can use credit as a valuable funding tool. This can be personal or company borrowing against your stock loan portfolio. Liquidating a great performing stock portfolio built up over time or other assets prematurely may compromise your long-term investment goals, so borrowing funds may be a better strategy to preserve your assets and take advantage of investment opportunities. If you are an investor with a reasonable sized stock portfolio there are stock loan lenders that can help you to be able to **borrow against stock portfolio** to help free up vital cash flow funding.

- Finance is available from £250,000 to <u>loan against securities</u>. Can finance lower lending amounts if shares are highly liquid and blue chip on major stock exchanges.
- Stock loan to value up to 55% loan to value for blue chip portfolios
- Alternative Investment Market (AIM) portfolios considered on highly liquid stocks
- Acceptable securities are blue chip shares on any exchange and highly liquid
- Loans can be drawn down in GBP Sterling, Euro & US Dollar
- Custody can remain with 3rd party
- Margin loan with recourse ( NON title transfer )
- Term Up To: 36 months (early repayment allowed with full loan interests payable)
- Loan rates from : 5% pa fixed
- Interest servicing monthly after 1st year .

## Raise funds without liquidating your share portfolio

Selling portfolio assets in order to access the liquidity you need may result in tax liabilities. With a Portfolio Loan you could take advantage of the freedom to access funds and to **borrow against shares** without selling your existing stock portfolio assets.

#### Convenient Access To Funds From Your Share Portfolio

The faster you can react, the better. You'll receive a decision on your loan within days rather than weeks. Funds can be drawn down in sterling, US dollars, GBP or euros.

## Simple transfers

If your assets are managed elsewhere, Portfolio lenders can help ensure a smooth transfer of your assets to help you release funds from your stock portfolio allowing you to **borrow against securities.** 

## Why Borrow Against Your Share Investment Portfolio

A share portfolio loan is a type of margin loan that lets investors borrow against their stock portfolio at a low interest rate. The idea is that the portfolio loan is collateralized by your stock positions from the portfolio lenders.

With that money, you can use your portfolio lending loan for anything really – from home improvement, house purchase or to paying down other debt, and much more.

If you have a large amount of money tied up in your portfolio (maybe through your own investing, or you received stocks as part of an IPO), you may not want to sell your positions if you need cash. That's where the portfolio line of credit comes in letting you **borrow against stocks**. You can simply borrow against your positions, without having to sell your portfolio.

Furthermore, by not having to sell your positions, you also can avoid potential taxes levied on the sale of stocks – which if you have highly appreciated stock, can be huge.

You're allowed to borrow up to 50% of your stock portfolio to purchase securities or any other asset you choose to purchase. Your loan accrues interest, but you can pay it back anytime – either through a cash deposit or by actually selling some securities and using that cash.

## What Are The Risks Of Borrowing From Your Portfolio

It's important to realize that there are risks involved in a margin loan – just like any other type of debt.

There are three main risks when it comes to a margin loan, portfolio line of credit or **loan against shares**.

- 1. First, if you use the money to invest, you could lose the money (and as a result, your losses are magnified).
- 2. Second, interest rates on the loan could change. Right now, we're at historical lows for interest, but rates could rise in the future. Theoretically, they could also go down as well which would be a small win.
- 3. Finally, you could be subject to a maintenance call. If your portfolio value declines, your account can trigger a maintenance call and you either have to deposit new cash or sell a portion of your portfolio to cover the loan. While you'll usually be notified of the need to deposit extra money, if your portfolio experiences significant losses, the brokerage may sell your stocks automatically to cover the loan (due to being legally required to).

## What Are The Best Use Cases For Share Portfolio Borrowing

There are a few use cases where we see using a stock portfolio <u>securities based line of credit</u> as making a lot of sense. These use cases do rely on you having a solid portfolio position (likely at least \$100,000 or more), and most of the portfolio is highly appreciated stocks – meaning you don't want to sell them.

Plus, we're also working under the assumption that you can afford the loan whether or not it's a margin loan.

**Debt Consolidation:** If you have other debt (such as credit cards), it could make a lot of sense to consolidate your debt into a margin loan. You would likely save huge amounts in interest – since the best margin loans are at 3.5% or less, while credit cards are double-digits.

**Car Financing:** If you need to purchase a new car, using a margin loan could make sense. The rates are likely lower than you could get for a purchase.

**Home Improvement:** If you're looking to do a renovation or addition, it could make sense to use a portfolio line of credit instead of a.

**Purchase More Shares:** If you are looking to leverage up against your existing portfolio of stocks and shares then you can borrow against your existing stock portfolio to purchase more shares in case you think the market is going to increase in value. There is more risk to your existing portfolio but there is also more upside potential for the future.

We don't like using a margin loan to purchase more stocks. Yes, it can magnify your returns, but it can also magnify your losses as well – and that can hurt financially.

## **Benefits Of Borrowing Against Your Stock Share Portfolio**

Flexible, hassle-free lending solutions with on-going support from your personal Lending Specialist.

## **Ease and flexibility**

There's no application charge and you can buy and sell assets at any time, provided you have sufficient collateral with us.

## Space to grow

Thousands of globally traded assets have been approved as collateral, and the number is growing.

#### Diversification

If you use this service for leverage, you can re-invest, increasing the gross value of your portfolio and potentially increasing diversification. However, while investment leverage can magnify gains in a rising market, it can also magnify losses when the market falls.

## **Dedicated support**

Our stock lending portfolio relationship managers will be with you every step of the way, from arranging your initial first tranche of stock portfolio lending right up to making sure your last tranche **stock portfolio loan** is issued.

#### Liquidity

Make an immediate purchase, take advantage of an opportunity or be assured of a line of credit for short-term borrowing.

## Leverage

Introduce strategic leverage to your investment portfolio – it could amplify returns in a rising market, though a market fall would amplify losses.

- With a leveraged investment you would be responsible for repaying the loan and interest on it. Adding leverage to your portfolio may amplify returns in a rising market, although losses may also be amplified if the market falls
- Interest rates on the loan may exceed any gain on the investment. They may also change during the term of the loan
- There may be an extra risk if you borrow in a different currency to the currency of the assets in your portfolio
- We recommend you consult your tax adviser before using the service

We will review your portfolio and, if the value drops, or the value of your exposure increases, or if there isn't enough collateral to support the exposure, our lenders will ask you to add more cash or securities to your portfolio. If this isn't possible, we may have to sell some or all of your assets.

## **Understanding Borrowing Against Your Stock Portfolio**

Generally offered through private institutions, family offices and private banks, lending against your stock <u>loan portfolio</u> is mostly available to people who have a significant degree of wealth and capital. Clients stock portfolios would tend to be valued from USD500,000 upwards as minimum loans for blue chip shares traded on major stock exchanges tend to be from USD250,000 upwards. People tend to seek out securities-based portfolio loans if they want to make a large business acquisition or if they want to execute large transactions like real estate purchases. Such loans may also be used to cover tax payments, vacations, or luxury goods by <u>borrowing against your stock portfolio</u>.

Here's how the process works.

- Lenders determine the value of the loan based on the borrower's investment portfolio. In some cases, the issuer of the loan may determine eligibility based on the underlying asset. It may end up approving a loan based on a portfolio consisting blue chip liquid and less liquid stocks.
- Once approved, the borrower's securities—the collateral—are deposited into a custodian account.
- The lender becomes a lien-holder on that account.
- If the borrower defaults, the lender can seize the securities and sell them to recoup their losses.

In most cases, borrowers can get cash within just a few days. It's also relatively cheap—the rate borrowers are charged is generally variable based on the 30-day London InterBank Offered Rate (LIBOR). Interest rates are typically two to five percentage points above LIBOR, depending on the sum.

Also known as securities-based portfolio borrowing or non-purpose portfolio lending, shares based portfolio borrowing has been an area of strong growth for private institutions since the global financial crisis. In fact, stock portfolio based lending accounts and balances have surged since 2011, facilitated by the steady rise in equities and record-low interest rates. Such credit is popular because it tends to be easier to obtain and requires far less documentation than a traditional loan.

## **Share Portfolio Lending Funding Process**

- Capital Recipient (or "client") submits inquiry for funding by providing a portfolio stock symbol or portfolio stock code and target transaction amount.
- We determine the viability of the transaction, and calculates a maximum transaction amount, relative to the value of the stock and an interest rate, or Maintenance Fee, based on an assessment of both short and long term risks.
- We issue a term sheet to client to review.
- Terms are negotiated and finalized.
- We send contract documents to client for review.
- Final contract is negotiated and signed.
- Both parties coordinate a delivery date with their respective brokerage.
- Transaction is funded normally 3 to 7 days.
- Stock portfolio transaction can be funded with 1 day in extreme situations.

Global stock **portfolio loan lenders** serve the investment and wealth management needs of a select group of ultra-high net worth individual and institutional clients.

## BENEFITS WITH YOUR STOCK PORTFOLIO LENDING

- You will instantly Gain access to Money & Liquidity fast, privately, easily and cheaply using your publicly traded stocks and securities.
- Get liquidity for any purpose using your securities, reduce concentrated risk exposure and solve complex puzzles to permit you to instantly achieve your life goals.
- Almost all Major Worldwide Stock Exchanges are accepted as well as borrowers from around the globe .
- You can PROTECT your stock portfolio and GET CASH with our non-recourse stock loan or other structures.
- Lenders lend against securities free trading on most foreign exchanges, message us now to get solutions to your specific needs.
- Many clients wisely use stock loans to invest in their business, to buy real estate, to buy luxury items, boat, cars, rare art etc. or to just to have cash on hand.

# 10 Major Benefits For The Borrowers Of Non-Recourse Stock Portfolio Loans or Marging Recourse Portfolio Loans

- 1) You are not personally liable for the loan if you choose the non recourse portfolio lending option when taking a <u>security backed line of credit</u>.
- 2) You are not personally guaranteeing the loan, so you may not be required to disclose to others the details of the stock loan, for privacy many borrowers prefer this feature benefit.
- 3) You will have a clean personal balance sheet that leaves room for other refinancing and acquisition financing opportunities and can make borrowers more attractive to lenders.
- 4) Our <u>stock portfolio lenders</u> have no recourse against you They cannot go after you personally if the lender sustains a huge loss of money on your loan, The stock lender takes the loss and all the risk, you are not at risk of repaying any losses from a sudden collapse in the price of the securities pledged for your loan.
- 5) The lenders loan structure provides access to you to ongoing sources of capital with other financial companies because their stock loan is non-recourse.
- 6) You can walk away from the loan, the day after the loan is funded and not be liable for any future interest payments or principal repayment with stock lending non-recourse loans.
- 7) Your personal Credit, financials, income, tax returns do not come into consideration with a non-recourse loan.
- 8) In the case of a default, the lenders can only seize the collateral pledged for the loan and cannot go after any of your other personal assets. You are safer with a non-recourse loan and have more options and security than a recourse bank loan or a margin loan.
- 9) You do not have to disclose liability on financials, partners, or other financial lenders due to the fact that you are not obligated to pay back the loan and for you this maybe a major benefit why you want this structure for privacy and so it does not impact your personal financial statement.
- 10) You have less risk and you do not have a forced obligation for a balloon payment so if in the future... you lack money then you can easily decide to walk where with a recourse balloon payment loan with a bank or brokerage you would be forced to pay it off risking all your other personal assets.

When you, as a borrower, take out a large recourse loan with a financial brokerage or bank you put everything you own at risk if the collateral collapses. Our lenders non-recourse loans are a huge benefit for you as you are able to enjoy all the benefits of a non-recourse loan while also offering you benefits of realizing upside appreciation if your collateral increases in value.

We are not legal or tax advisors. All 10 of these benefits are at the direction of your legal and tax advisors. You should always consult your legal and tax advisor for specific advice on any loan considered.

International portfolio loans and global stock loans and share loans are offered for our global clients in North America, Asia, Europe Share Financing, Middle East, Central America, South America and Africa. The above details on stock loans and security loans available are a general overview. Please refer to terms in Stock Lending Term Sheets and Stock Loan Closing documents for specific terms applicable to you.

#### THE PORTFOLIO LOAN LENDER YOU CAN TRUST

## Our Specialty:

- Portfolio Loans Against Securities
- Providing you portfolio stock loans for large cap and small cap stocks.
- Closing your loan quickly and efficiently.
- Helping you mitigate your portfolio risk through diversification.
- Providing you with liquidity.
- Offering flexible loan packages tailored to your individual needs.
- Securing competitive interest rates.
- Providing you your personal account executive to walk you through the process.
- We speak to over 15 stock **portfolio lenders** on your behalf securing the best stock loans.
- We use private lenders which means you enjoy privacy and no releasing details of any loans you take.
- Never any upfront fees. You pay on success of receiving the stock loan just before disbursement of funds.

#### TCPI IJ - Option 1

Margin loan with recourse

#### Loan Amount USD100m

- Loan Ltv: 30%
- Term : Annual rollover over, max , 36 months ( no early repayment allowed within annual loan term )
- USD Loan rate: 12% pa fixed

## Upfront fees:

- origination fee 4%
- admin fee 1%
- custodian fee 0.5% pa on collateral value subject to min usd 50k pa (Both Based on loan drawn)

#### Conditions:

## 1)First 1 year loan interest payable upfront deductible from loan amount (non-refundable)

2) PG of ultimate beneficial owner of corporate borrower

Offer valid for 7 working days till 22/4

#### TCPI IJ - Option 2

Margin loan with recourse

#### Loan Amount USD100m

- Loan Ltv: 30%
- Term : Annual rollover over, max , 36 months ( no early repayment allowed within annual loan term )
- USD Loan rate: 10% pa fixed

## Upfront fees:

- origination fee 4%
- admin fee 1%
- custodian fee 0.5% pa on collateral value subject to min usd 50k pa (Both Based on loan drawn)

#### **Conditions:**

## 1)First 2 years loan interest payable upfront deductible from loan amount (non-refundable)

2) PG of ultimate beneficial owner of corporate borrower

Offer valid for 7 working days till 22/4