

THE LIST

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LARGEST FAMILY-OWNED BUSINESSES IN MASSACHUSETTS

RANKED BY TOTAL 2017 REVENUE

Business/Prior rank (*ranked in 2017)/ URL	Address Phone	Total 2017 revenue	Mass. employees	Total companywide employees	Type of business	Primary family owner(s) of the company
1 Fidelity Investments ① fidelity.com	245 Summer St., Boston, MA 02210 617-563-7000	\$18,200,000,000	5,100	42,000	Diversified financial services company	Abigail Johnson, Chairman, CEO
2 The Kraft Group ② thekraftgroup.com	1 Patriot Place, Foxborough, MA 02035 508-384-4230	\$4,800,000,000	5,000	11,000	Paper and packaging, manufacturing, sports and entertainment, real estate	Robert Kraft, Chairman, CEO; Jonathan Kraft, President; Dan Kraft, President of International Forest Products (IFP)
3 New Balance Athletics Inc. ③ newbalance.com	100 Guest St., Brighton, MA 02135 617-783-4000	\$4,000,000,000	1,400	8,000	Global athletic brand	James Davis, Chairman; Anne Davis, Vice chairman, EVP, administration
4 W.B. Mason ④ wbmason.com	59 Centre St., Brockton, MA 02301 888-926-2766	\$1,765,000,000	902	3,638	Office supplies, janitorial supplies, breakroom supplies	Steve Greene, Chairman; John Greene, President, Office Products
5 The Cross Country Group ⑤ crosscountrygroup.com	1 Cabot Road, Medford, MA 02155 781-396-3700	\$1,400,000,000	550	4,000	Tech-enabled services in the automotive, home & financial services industries	Sidney Wolk, CEO, Howard Wolk and Jeffrey Wolk, Co-presidents
6 F.W. Webb Co. ⑦ fwwebb.com	150 Middlesex Turnpike, Bedford, MA 01730 781-272-6600	\$1,091,689,784	800	2,260	Distributor of plumbing, heating and industrial products	John Pope, Owner; Jeff Pope, President
7 Continental Resources Inc. ⑧ conres.com	175 Middlesex Turnpike, Bedford, MA 01730 781-275-0850	\$407,500,000	125	325	High technology IT solutions, products, services and support	Mary Nardella, CEO; Jim McCann Jr., President; Kevin McCann, COO
8 Callahan Construction Managers ⑨ callahan-inc.com	80 1st St., Bridgewater, MA 02324 508-279-0012	\$372,000,000	157	157	Construction management	Patrick Callahan, President; Tim Callahan, Vice president
9 Blount Fine Foods ⑩ blountfinefoods.com	630 Current Road, Fall River, MA 02720 774-888-1300	\$338,253,858	632	899	Food manufacturer	Ted Blount, Chairman; Todd Blount, President
10 Lee Kennedy Co. Inc. ⑪ leekennedy.com	122 Quincy Shore Drive, Quincy, MA 02171 617-825-6930	\$336,830,000	219	219	General contractor/construction manager	Lee Michael Kennedy, President, CEO; Lee M. Kennedy, Chairman; Eugene Kennedy, SVP
11 Columbia Construction Co. ⑫ columbiaco.com	100 Riverbank Drive, N. Reading, MA 01864 978-664-9500	\$264,000,000	146	146	Construction manager/general contractor	Bruce Gordon, Chairman/CEO; Randy Lily, Vice chairman/treasurer
12 J.C. Cannistraro LLC ⑬ cannistraro.com	80 Rosedale Road, Watertown, MA 02472 617-926-0092	\$222,000,000	890	890	Mechanical construction, design and service, including HVAC, plumbing and fire protection	John Cannistraro Jr., President; David Cannistraro, CEO; Joseph Cannistraro, CFO
13 Granite City Electric Supply Co. Inc. ⑭ granitecityelectric.com	19 Quincy Ave., Quincy, MA 02169 617-472-6500	\$180,000,000	273	318	Distributor of electrical supplies and lighting	Phyllis Papani Godwin, CEO, Valia Marsden and Sara Meehan, Co-owners
14 E.M. Duggan Inc. ⑮ emduggan.com	140 Will Drive, Canton, MA 02021 781-828-2292	\$162,633,166	464	464	Mechanical contractor	Vincent Petroni, President, CEO, CFO; Leonard Montefredo, EVP-operations
15 The Hamilton Company ⑯ thehamiltoncompany.com	39 Brighton Ave., Boston, MA 02134 617-783-0039	\$160,000,000	146	146	Multifamily and commercial real estate investment ownership, management, construction, acquisition and development	Harold Brown, Chairman Emeritus; Jameson Brown, Co-CEO; Ronald Brown, Chairman, The Hamilton Company Charitable Foundation
16 VERC Enterprises Inc. ⑰ vercenterprises.com	P.O. Box 2809, Dunbury, MA 02331 781-934-7300	\$134,900,000	265	275	Retailer: Gas/convenience and car wash	Leo Vercellone, CEO; Paul Vercellone, Vice president
17 W.T. Rich Co. Inc. ⑱ wtrich.com	29 Crafts St., Newton, MA 02458 617-467-6010	\$124,000,000	68	68	Construction management/general contractor	Jonathan Rich, CEO; Walter Rich, President
18 Karas & Karas Glass Co. Inc. ⑲ karasglass.com	455 Dorchester Ave., Boston, MA 02127 617-268-8800	\$100,000,000	150	150	Contract glazing/glass distribution	Joseph Karas, President
19 Barrett Distribution Centers Inc. ⑳ barrettdistribution.com	15 Freedom Way, Franklin, MA 02038 508-553-8800	\$85,717,604	183	527	Third-party logistics solution provider (warehouse & distribution)	Arthur Barrett, President; Timothy Barrett, COO
20 W.L. French Excavating Corp. ㉑ wlfrench.com	3 Survey Circle, North Billerica, MA 01862 978-663-2623	\$83,616,456	175	175	Union site contractor and soil & waste management firm	William French Jr., President & CEO; Jessica French Goyette, Vice president; Lisa French Kelley, Treasurer; Thomas Dion, Vice president
21 Cox Engineering ㉒ coxengineering.com	21 Pabella Park Drive, Randolph, MA 02368 781-302-3300	\$78,000,000	275	275	Construction, manufacturing, design/build, service supporting the HVAC industry	John S. Desmond Chairman, Jon M. Desmond CEO
22 Avedis Zildjian Co. ㉓ zildjian.com	22 Longwater Drive, Norwell, MA 02061 781-871-2200	\$64,631,538	113	250	Manufacturer of musical instruments	Craigie Zildjian, CEO; Deborah Zildjian, VP, human resources
23 Florence Electric LLC ㉔ teamfloc.com	290 Pine St., Canton, MA 02021 781-769-7110	\$51,550,000	187	245	Construction/building technology services	Eli Florence, President; David Florence, Founder, managing partner
24 Charles River Apparel ㉕ charlesriverapparel.com	1205 Providence Highway, Sharon, MA 02067 800-225-0550	\$46,000,000	76	85	Men's, women's and children's apparel company with an emphasis on personalization for both retail and promotional products	Barry Lipsett, CEO; Deb Lipsett, Director of Charles River Cares
25 Kaplan Construction ㉖ kaplanconstructs.com	116 Harvard St., Brookline, MA 02446 617-232-3300	\$41,610,249	32	32	General contractor	Jane Kaplan Peck, COO; Nathan Peck, President

► CLOSER LOOK



MARY NARDELLA
 CEO, Continental Resources Inc.

Mary Nardella's career at Continental Resources — an IT services firm started by her father, the late James McCann Sr., in 1962 — began in 1986 as assistant to the president. She subsequently advanced to vice president of operations prior to being named CEO in 2007. Nardella has spearheaded the company's charitable efforts, which are focused on such organizations as Toys for Tots, Dress for Success, Big Brothers Big Sisters and Boston Healthcare for the Homeless. She holds a bachelor of science degree from Plymouth State University.

ABOUT THE LIST

Information was obtained from firm representatives.

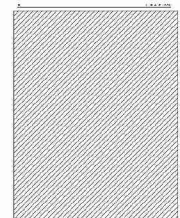
In order to qualify for the list, two or more family members must be the largest shareholders of a Massachusetts-based company, or the company must be majority-owned by an individual with at least one family member employed full-time in a management position.

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NOTES: MA - not available