

# NEW CLUB LEVEL ACHIEVEMENT

EFFECTIVE MAY 1, 2018

Recognition (ribbons, medals, printed materials, etc.) will be awarded for achieving Club targets Conference to Conference; 3, 6, 12, 24, 39, 50, 75, 100



Bonuses will be paid on progression through New Club Levels, 12, 24, 39, 50, 75, and 100, when requirements are met

Once a Club Level is achieved, that level remains your accomplished level as base for next Club Level goal

Bonuses are for **FIRST TIME** achievers of New Club Levels. For example: if you were a 12 Club achiever in the past but have fallen back below 12 Club, you are not eligible for bonus pay when you reach 12 Club again

- Maximum of 60% qualifiers from 1 line: Max of 7 for 12 Club; Max of 14 for 24 Club; Max of 23 for 39 Club; Max of 30 for 50 Club; Max of 45 for 75 Club; and Max of 60 for 100 Club
- **Performing at current title promotion level structure:** SSC at minimum of 8,000 Payline PVC with 2 PB lines in bonus; QNMD at minimum of 20,000 Payline PVC with 3 SC PB lines in bonus and 2 SC POB lines in bonus; NMD at minimum of 33,000 Payline PVC with 5 SC PB lines in bonus and 3 SC POB lines in bonus. These qualifications must be in place in the months new Club level accomplished
- On the month the Club level is hit for the first time, the Club level must be met at least 1 more month during the next 3 months (4 consecutive month period). For example: Achieve 24 Club in June for the first time with 60% qualifier requirement and Title qualifications requirements; hit 24 Club at least 1 more time in July, Aug or September with 60% qualifier requirement and Title qualifications requirements to earn \$2,400 bonus.
- NOTE
  - o There is no "restart" for Club bonuses. However, missing a bonus doesn't compromise the opportunity for the next club level bonus. (For example - earn a bonus for 12 club achievement, miss 24 Club, can still earn 39 Club bonus.)
    - a. If you accomplish 12 Club in June, but do not accomplish second month 12 Club again within the 4 month window, you will receive **recognition** as a New 12 Club in June, but no bonus will be earned. However, you **cannot "restart"** a new 4 month window for 12 Club again. But that will not prevent you from moving forward to accomplish 24 Club as your NEXT New Club Level in a 4 consecutive month period to earn the \$2,400 bonus
  - o Bonuses are paid when requirements are met
  - o Bonuses are available to all promotion levels; there is no Title **promotion level** requirements
  - o Bonuses are: You do, You get. There is no restriction on length of time to achieve next level.
- Invitation to special "Recognition Events" (i.e. Elton's, Spring Retreat etc.) will be awarded by meeting requirements outlined on specific Event Info Guide

Also read the "[Coaching Guide for Review of Promotions and New Club Bonuses](#)" found on the Virtual Office for additional details as to what may be reviewed for New Club Level bonuses