

# PICTURE THE POSSIBILITIES

## COMPENSATION PLAN

# USA

### 5 WAYS TO CREATE INCOME

- TITLE REWARDS
- BENEFITS/INCENTIVES
- BONUSES
- COMMISSIONS
- SALES PROFIT

<div>5 WAYS TO CREATE INCOME</div> <ul style="list-style-type: none"><li>• TITLE REWARDS</li><li>• BENEFITS/INCENTIVES</li><li>• BONUSES</li><li>• COMMISSIONS</li><li>• SALES PROFIT</li></ul>				PRESIDENTIAL MARKETING DIRECTOR+ \$20,000					
				PRESIDENTIAL MARKETING DIRECTOR \$17,500					
				EXECUTIVE MARKETING DIRECTOR \$15,000					
				INTERNATIONAL MARKETING DIRECTOR \$12,500					
				Benefits Package					
				SENIOR SALES COORDINATOR \$2,000		QUALIFYING NATIONAL MARKETING DIRECTOR \$4,000		NATIONAL MARKETING DIRECTOR \$7,500	
				Holiday Check		Holiday Check		Holiday Check	
				Boot Camp Voucher		Leadership School		Leads	
				Business Partner Program & Leads		Business Partner Program & Leads		NMD Support	
				Business Investment Bonus Up to \$500/mo.		Business Investment Bonus Up to \$750/mo.		Business Investment Bonus Up to \$1,000/mo.	
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# UNDERSTAND THE POSSIBILITIES

## Price and Earnings Guide

February, 2023

JUICE PLUS+ CAPSULES	PRODUCT	PRICE	MTHLY INSTALL PRICE	PRODUCT VOLUME	SALES PROFIT 10%	COMMISSIONS		
						5%	10%	15%
	Fruit + Vegetable + Berry	\$320.00	\$80.00	300.00	\$30.00	\$15.00	\$30.00	\$45.00
	Fruit + Vegetable	\$216.00	\$54.00	200.00	\$20.00	\$10.00	\$20.00	\$30.00
	Berry	\$108.00	\$27.00	100.00	\$10.00	\$5.00	\$10.00	\$15.00
	Omega	\$130.00	\$32.50	120.00	\$12.00	\$6.00	\$12.00	\$18.00
	Fruit + Vegetable Blend NSF for Sport	\$221.00	\$55.25	205.00	\$20.50	\$10.25	\$20.50	\$30.75
	Berry Blend NSF for Sport	\$113.00	\$28.25	105.00	\$10.50	\$5.25	\$10.50	\$15.75
JUICE PLUS+ CHEWABLES	Fruit + Vegetable + Berry	\$330.00	\$82.50	306.00	\$30.60	\$15.30	\$30.60	\$45.90
	Fruit + Vegetable	\$224.00	\$56.00	204.00	\$20.40	\$10.20	\$20.40	\$30.60
	Fruit + Vegetable (child)	\$116.00	\$29.00	102.00	\$10.20	\$5.10	\$10.20	\$15.30
	Berry	\$112.00	\$28.00	102.00	\$10.20	\$5.10	\$10.20	\$15.30
	Berry (child)	\$58.00	\$14.50	51.00	\$5.10	\$2.55	\$5.10	\$7.65
	Fruit + Vegetable Pocket Packs (child)	\$160.00	\$40.00	120.00	\$16.00	\$8.00	\$16.00	\$24.00
	Berry Pocket Packs (child)	\$95.00	\$23.75	70.00	\$9.50	\$4.75	\$9.50	\$14.25
JUICE PLUS+ PERFORM	Perform 30 Serving Pouch	\$120.00	\$30.00	110.00	\$11.00	\$5.50	\$11.00	\$16.50
	Perform 60 Serving Pouch	\$220.00	\$55.00	200.00	\$20.00	\$10.00	\$20.00	\$30.00
COMPLETE BY JUICE PLUS+	Shakes - Four 15-Serving Pouches	\$152.00	\$38.00	140.00	\$14.00	\$7.00	\$14.00	\$21.00
	Shakes - 60 Single Serve Sachets	\$168.00	\$42.00	140.00	\$14.00	\$7.00	\$14.00	\$21.00
	Shakes - Combo Pack	\$168.00	\$42.00	140.00	\$14.00	\$7.00	\$14.00	\$21.00
	Bars - 60 Count	\$150.00	\$37.50	140.00	\$14.00	\$7.00	\$14.00	\$21.00

Sales profit and commissions are earned from Product Volume.  
Prices do not include state and local tax. For a full list of products, see your JuicePlus.com personal website.

TOWER GARDEN	PRODUCT	PRICE	MTHLY INSTALL PRICE	PRODUCT VOLUME	SALES PROFIT 50%	COMMISSIONS		
						5%	10%	15%
	FLEX	\$670.00	\$55.83	310.00	\$155.00	\$15.50	\$31.00	\$46.50
	HOME w/Lights	\$1,020.00	\$85.00	485.00	\$167.50*	\$24.25	\$48.50	\$72.75
	HOME No Lights	\$725.00	\$60.42	335.00	\$167.50	\$16.75	\$33.50	\$50.25
	Family Garden	\$2,160.00	\$180.00	1,000.00	\$500.00	\$50.00	\$100.00	\$150.00
	Community Garden	\$6,750.00	\$562.50	3,120.00	\$1,560.00	\$156.00	\$312.00	\$468.00
	LED Grow Lights	\$325.00	NA	150.00	NA	\$7.50	\$15.00	\$22.50
	Mineral Blend	\$65.00	NA	30.00	NA	\$1.50	\$3.00	\$4.50
	Support Cage	\$95.00	NA	42.50	NA	\$2.13	\$4.25	\$6.38
	Extension Kit	\$95.00	NA	44.50	NA	\$2.23	\$4.45	\$6.68
	Baby Greens Ext. Kit	\$115.00	NA	54.00	NA	\$2.70	\$5.40	\$8.10
	Combo Ext. Kit	\$105.00	NA	49.50	NA	\$2.48	\$4.95	\$7.43
	HOME Support Cage	\$90.00	NA	40.00	NA	\$2.00	\$4.00	\$6.00
	Green Bronx Machine Bundle	\$1,385.00	NA	577.00	\$155.00	\$28.85	\$57.70	\$86.55
	Green Bronx Machine Curriculum	\$1,349.00	NA	NA	\$150.00	NA	NA	NA

Sales profit and commissions are earned from Product Volume.  
\*Sales profit calculated on HOME unit only. There is no sales profit on lights.

### Example of Fruit + Vegetable + Berry Capsule Earnings:

Price: \$320  
Sales Profit: 10% x 300 Product Volume = \$30  
Commissions: 5%, 10% or 15%

SALES PROFIT + COMMISSIONS = TOTAL				
Partner (0%)	\$30	+	\$0	= \$30
Partner+ (5%)	\$30	+	\$15	= \$45
Qualifying Sales Coordinator (10%)	\$30	+	\$30	= \$60
Sales Coordinator (15%)	\$30	+	\$45	= \$75



# PERFORMANCE BONUS (3% PB) (QSCS AND ABOVE)

## WAYS TO QUALIFY:

1. You have a minimum Performance Bonus Volume of 1,800 from you, your customers, Partners and Partner+s. You will qualify for PB with Paid Product Volume. Example 24 Fruit + Vegetable + Berry Capsule Preferred Customers x 75 Paid Product Volume = 1,800 Performance Bonus Volume. This will qualify you for the 3% Performance Bonus.
  - You can accumulate Excess PB Volume to a maximum of 1,800, which can help you qualify in the months to follow. Example: If you have 3,000 in PB volume in one month, then 1,200 Excess PB volume will carry over to the next month.
2. You have 5 lines with at least one team member qualifying for PB in each line.

## EARNINGS:

The Performance Bonus (PB) is a bonus paid to effective QSC qualifiers and above for building a strong a business foundation.

When qualifying for PB, you earn 3% on your team through 3-5 generations in each line. A “Generation” differs from a “Level” in that each generation includes the volume from all team members (P+ and above in your first generation and all team members in following generations) through the first team member who is qualified for PB. (see graphics).

- At QSC and above you are automatically paid through 3 generations if you are qualifying for PB.
- At QSC and above you are eligible to be paid through 4 generations if you are qualifying for PB and you have 4 lines qualifying for PB.
- At QNMD and above you are eligible to be paid through 5 generations if you are qualifying for PB and you have 5 lines qualifying for PB.

PB Earnings Volume - is the volume you use to calculate your 3% PB earnings. It is your Payline Volume minus your Personal Volume.

## ADDITIONAL INFORMATION:

- The number of qualified lines wide will determine the depth of the generations on which you will be paid (up to a max of 5 generations).
- You can monitor your PB Volume throughout the month in the KPI section online and on your business reports.
- Starting at SC, Consistent Performance Bonus is required before Title or Title Rewards will be awarded.



Levels vs. Qualified Generations		
LEVEL		GENERATION
1	650	1ST
2	469	
3	2,800	
4	1,200	2ND
5	1,600	
6	3,240	
7	730	3RD
8	2,167	
9	627	
10	1,750	4TH
11	2,390	
12	859	
13	420	5TH
14	1,545	
15	2,640	
TOTAL:	23,087	5 QUALIFIED GENERATIONS

5 Lines Showing Levels vs Qualified Generations No Limit on Lines Wide				
<b>LINE 1</b>				
*LEVEL		GENERATION		
1	650	1ST		
2	469			
3	2,800			
4	1,200	2ND		
5	1,600			
6	3,240			
7	730	3RD		
8	2,167			
9	627			
10	1,750	4TH		
11	2,390			
12	859			
13	420	5TH		
14	1,545			
15	2,640			
TOTAL:	23,087	5 GENERATIONS		
<b>LINE 2</b>				
LEVEL		GENERATION		
1	750	1ST		
2	1,200			
3	450			
4	2,650	2ND		
5	650			
6	820			
7	675	3RD		
8	2,250			
9	500			
10	1,200	4TH		
11	1,850			
12	2,409			
13	200	5TH		
14	1,545			
15	2,640			
TOTAL:	17,904	4 GENERATIONS		
<b>LINE 3</b>				
LEVEL		GENERATION		
1	427	1ST		
2	956			
3	450			
4	3,640	2ND		
5	650			
6	1,450			
7	339	3RD		
8	3,158			
9	200			
10	1,200	4TH		
11	700			
12	250			
13	2,945	5TH		
14	1,545			
15	2,640			
TOTAL:	16,365	3 GENERATIONS		
<b>LINE 4</b>				
LEVEL		GENERATION		
1	350	1ST		
2	2,876			
3	1,500			
4	450	2ND		
5	1,260			
6	789			
7	2,500	3RD		
8	289			
9	1,050			
10	680	4TH		
11	2,068			
TOTAL:	13,812	3 GENERATIONS		
<b>LINE 5</b>				
LEVEL		GENERATION		
1	500	1ST		
2	250			
3	2,025			
4	225	2ND		
5	900			
6	325			
7	2,200	3RD		
8	500			
9	750			
10	2,650	4TH		
11	500			
12	340			
13	2,490	5TH		
14	200			
15	2,100			
TOTAL:	\$15,955	5 GENERATIONS		

# PROMOTE OUT BONUS (3% POB) (SCs AND ABOVE)

## WAYS TO QUALIFY:

1. You have a minimum Promote Out Bonus Volume of 5,400 from you, your customers, Partners, Partner+s and Qualifying Sales Coordinators.
  - You can accumulate Excess POB volume to a maximum of 5,400 which can help you qualify in the months to follow. Example: If you have 8,000 in POB Volume in one month then 2,600 Excess POB Volume will carry over to the next month.
2. You have a minimum of 2,700 in your POB Volume and 2 Sales Coordinator POB Lines (which means there is a POB qualifier in each line.)
3. You have 3 Sales Coordinator POB lines.

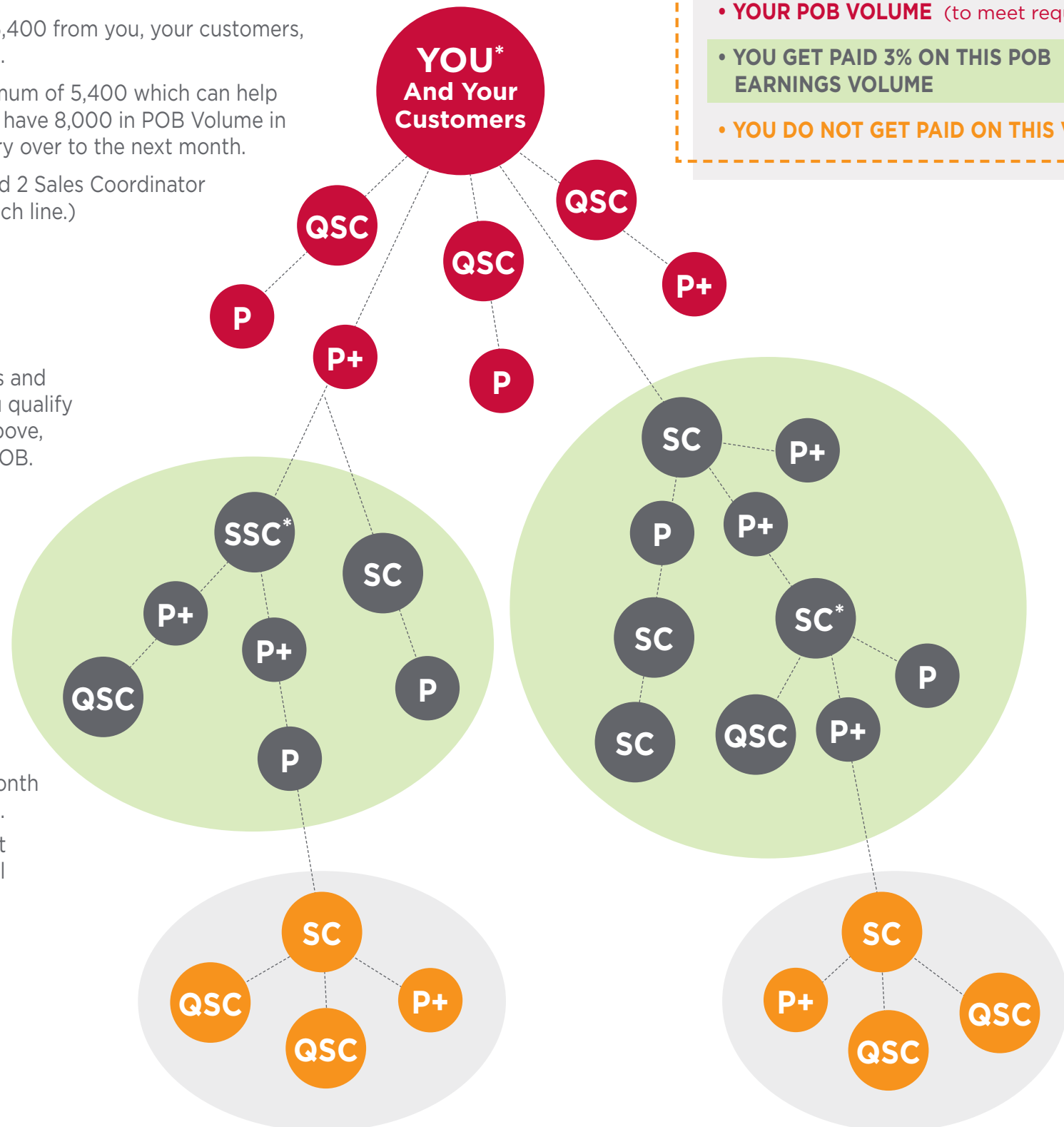
## EARNINGS:

Promote Out Bonus (POB) is paid to effective SC qualifiers and above for continuing to develop SCs and above. When you qualify for POB, you earn 3% on the POB Volume of all SCs and above, and this is paid through the first SC who is qualifying for POB.

POB Earnings Volume - is the volume you use to calculate your 3% POB earnings. It always includes the POB Volume of your first SC or above in each line. If the first SC is not POB Qualified, the 3% earnings continue down through and including the POB Volume of the next POB Qualified SC or above. If the next SC is POB qualified, it ends with their POB Volume.

## ADDITIONAL INFORMATION:

- You can monitor your POB Volume throughout the month in the KPI section online and on your business reports.
- Consistent Promote Out Bonus Qualified is required at QNMD level or higher before Title or Title Rewards will be awarded.



## KEY

\*denotes a POB Qualified SC or above

• **YOUR POB VOLUME** (to meet requirement)

• **YOU GET PAID 3% ON THIS POB EARNINGS VOLUME**

• **YOU DO NOT GET PAID ON THIS VOLUME**



# LEADERSHIP TRACK

## YOUR QUALIFICATIONS

**Commission Qualified:** when effective Partner+ or above team members have the minimum 175 Personal Volume required to qualify for the 5%, 10%, or 15% commission. The 175 Personal Volume comes from you, your customers, and your Partners. Promotions are achieved the qualifying month and are effective/eligible for title benefits the following month.

**Performance Bonus:** is paid to effective Qualifying Sales Coordinators or above who have the minimum 1,800 Performance Bonus Volume required for this 3% bonus. The 1,800 Performance Bonus Volume that comes from you, your customers, your Partners, and Partner+s. (see *PVC/12 Month Analysis Reports*)

**Promote Out Bonus:** is paid to effective Sales Coordinators or above who have the minimum 5,400 Promote Out Bonus Volume required for this additional 3% bonus. The 5,400 Promote Out Bonus Volume comes from you, your customers, your Partners, Partner+s, and QSCs who are not under a SC. (see *PVC/12 Month Analysis Reports*)

## TEAM VOLUME

**Payline:** The Paid Product Volume that comes from your Personal Volume and your team down through 3-5 generations. To find your Payline Volume use your 12 month analysis report rather than your PVC report. The number at the bottom of your PVC report is the total of your PVC report which may be different than your Payline Volume.

## TEAM STRUCTURE

**PB Line:** is a line with a Performance Bonus qualifier somewhere in the line.

**POB Line:** is a line with a Promote Out Bonus qualifier somewhere in the line.

**Spouse Spot:** Top position must be of higher title and fully title compliant for the second position to earn Title or Title Rewards. Downline Spousal positions are eligible for HALF of the Club Reward while meeting all other requirements.

## ELIGIBLE EARNINGS

### • Title Reward

Every promotion in the Juice Plus business pays you a Title Reward. The higher the Title, the greater the amount. Leadership Title Rewards through QNMD will be paid in a single payment the month following completion of all requirements. For NMD and higher, the reward will be paid in two payments as requirements are achieved. See individual Title Requirements for details.

### • Club Rewards

Partners are eligible for Club Rewards when in a given month they have a particular number of Partners in their Payline, who’ve qualified for Performance Bonus. See page 10 for full requirements for Club Rewards.

### • Business Investment Bonus (BIB)

Business Investment Bonus is paid to QSSCs and Above as a percentage of the previous month’s earnings (minus sales profit and BIB) for reinvestment into your business to drive continued growth. The chart shows the maximum payout potential for each title. The percentage used to calculate your payout for each title is determined by the number of your PB and POB lines.

> **Maximum Payout:** The full amount of potential BIB payout.

> **Minimum Earnings:** A minimum earnings amount is required to receive a Business Investment Bonus. Your minimum earnings is based on your title and your previous month’s paycheck (minus sales profit and BIB)

Titles	PB LINEs Req	POB LINEs Req	% Pay	Minimum Earnings Req	Max Payout
NMD & Higher	5 4 4	3 3 2	20% 15% 10%	\$2,500	\$3,000
QNMD	3 3 2	2 1 1	20% 15% 10%	\$1,500	\$1,000
SSC	3 2 2	2 1 0	20% 15% 10%	\$1,000	\$750
QSSC New	2 1 1	1 1 0	15% 10% 5%	\$750	\$500

STEP

4

QUALIFYING SENIOR SALES COORDINATOR  
(QSSC)

Your Qualifications

- Commissions
- Performance Bonus

Team Volume

- A total of 10,000 Payline Volume over a consecutive 2 month period (average 5,000 per month)
- Second month Payline Volume must be 5,000 or greater
- Maximum of 60% of 5,000 Payline Volume (3,000) can contribute for promotion from any line

Bonus Requirements

- 1 PB Line

Meet all requirements any 2 consecutive months to earn QSSC Title and full Title Reward



ELIGIBLE EARNINGS:

- Promotion to QSSC
  - \$1,000 Title Reward
  - Leads from Company
  - Sales Profit
  - 15% Commission
  - 3% Performance Bonus up to 4 Generations
  - 3% Promote Out Bonus
- Business Investment Bonus
    - > Meet structure requirements on chart
    - > \$750 earnings required on previous month's paycheck
    - > Up to \$500 Payout

PB Line	POB Line	Pay Out
1	0	5%
1	1	10%
2	1	15%

STEP

5

SENIOR SALES COORDINATOR  
(SSC)

Your Qualifications

- Commissions
- Performance Bonus

Team Volume

- A total of 20,000 Payline Volume over a consecutive 2 month period (average 10,000 per month)
- Second month Payline Volume must be 10,000 or greater
- Maximum of 60% of 10,000 Payline Volume (6,000) can contribute for promotion from any line

Bonus Requirements

- 2 PB Lines

Meet all requirements any 2 consecutive months to earn SSC Title and full Title Reward



ELIGIBLE EARNINGS:

- Promotion to SSC
  - \$2,000 Title Reward
  - Holiday Check
  - Leads from Company
  - Bootcamp Voucher
  - Sales Profit
  - 15% Commission
  - 3% Performance Bonus up to 4 Generations
- 3% Promote Out Bonus
  - Business Investment Bonus
    - > Meet structure requirements on chart
    - > \$1,000 earnings required on previous month's paycheck
    - > Up to \$750 Payout

PB Line	POB Line	Pay Out
2	0	10%
2	1	15%
3	2	20%

STEP 6 QUALIFYING NATIONAL MARKETING DIRECTOR (QNMD)

Your Qualifications

- Commissions
- Performance Bonus
- Promote Out Bonus

Team Volume

- A total of 40,000 Payline Volume over a consecutive 2 month period (average 20,000 per month)
- Second month Payline Volume must be 20,000 or greater
- Maximum of 60% of 20,000 Payline Volume (12,000) can contribute for promotion from any line

Bonus Requirements

- 3 PB Lines
- 2 POB Lines

Meet all requirements any 2 consecutive months to earn QNMD Title and full Title Reward



STEP 7 NATIONAL MARKETING DIRECTOR (NMD)

Your Qualifications

- Commissions
- Performance Bonus
- Promote Out Bonus

Team Volume

- A total of 120,000 Payline Volume over a consecutive 3 month period (average 40,000 per month)
- Third month Payline Volume must be 40,000 or greater
- Maximum of 60% of 40,000 Payline Volume (24,000) can contribute for promotion from any one line

Bonus Requirements

- 5 PB Lines
- 3 POB Lines

Meet all requirements in any 2 consecutive months to earn Title and 50% Title Reward



Meet all requirements any 3 consecutive months to earn remaining 50% Title Reward



ELIGIBLE EARNINGS:

- Promotion to QNMD
  - \$4,000 Title Reward
  - Benefits Package
  - Holiday Check
  - Leads from Company
  - Leadership School
  - Sales Profit
  - 15% Commission
  - 3% Performance Bonus up to 5 Generations
- 3% Promote Out Bonus
  - Business Investment Bonus
    - > Meet structure requirements on chart
    - > \$1,500 earnings required on previous month's paycheck
    - > Up to \$1,000 Payout

PB Line	POB Line	Pay Out
2	1	10%
3	1	15%
3	2	20%

ELIGIBLE EARNINGS:

- Promotion to NMD
  - \$7,500 Title Reward
  - Benefits Package
  - Holiday Check
  - NMD Support
  - Sales Profit
  - 15% Commission
  - 3% Performance Bonus up to 5 Generations
  - 3% Promote Out Bonus
- Leads from the company
  - Business Investment Bonus
    - > Meet structure requirements on chart
    - > \$2,500 earnings required on previous month's paycheck
    - > Up to \$3,000 Payout

PB Line	POB Line	Pay Out
4	2	10%
4	3	15%
5	3	20%

QNMD BENEFITS

Dental Vision Life Health Advocate Long-term Disability Long-term Care Telemedicine Tuition Assistance

NMD BENEFITS

Medical Dental Vision Life Prescription Long-term Disability Long-term Care Telemedicine Tuition Assistance

**BENEFITS ELIGIBILITY REQUIREMENTS** To be eligible, QNMDs/NMDs must maintain 2 Promote Out Bonus Lines/3 Promote Out Bonus Lines with a minimum of \$1,500/\$2,500 respectively in monthly base earnings and held for 3 consecutive months. To remain eligible, these requirements must be maintained at least 6 out of 12 months.

STEP 8

INTERNATIONAL MARKETING DIRECTOR (IMD)

STEP 9

EXECUTIVE MARKETING DIRECTOR (EMD)

Your Qualifications

- Commissions
- Performance Bonus
- Promote Out Bonus

Team Volume

- A total of 320,000 Payline Volume over a consecutive 4 month period (average 80,000 per month).
- Fourth month Payline Volume must be 80,000 or greater.
- Maximum of 60% of 80,000 Payline Volume (48,000) can contribute for promotion from any one line.

Team Volume

- A total of 480,000 Payline Volume over a consecutive 4 month period (average 120,000 per month).
- Fourth month Payline Volume must be 120,000 or greater.
- Maximum of 60% of 120,000 Payline Volume (72,000) can contribute for promotion from any one line.

Bonus Requirements

- 6 PB Lines
- 4 POB lines

Meet all requirements in any 3 consecutive months to earn Title and 50% Title Reward



Promotion to IMD  
\$12,500 Title Reward

Meet all requirements any 4 consecutive months to earn remaining 50% Title Reward



Promotion to EMD  
\$15,000 Title Reward

STEP 10

PRESIDENTIAL MARKETING DIRECTOR (PMD)

STEP 11

PRESIDENTIAL MARKETING DIRECTOR+ (PMD+)

Your Qualifications

- Commissions
- Performance Bonus
- Promote Out Bonus

Team Volume

- A total of 640,000 Payline Volume over a consecutive 4 month period (average 160,000 per month).
- Fourth month Payline Volume must be 160,000 or greater.
- Maximum of 60% of 160,000 Payline Volume (96,000) can contribute for promotion from any one line.

Team Volume

- A total of 1,200,000 Payline Volume over a consecutive 4 month period (average 300,000 per month).
- Fourth month Payline Volume must be 300,000 or greater.
- Maximum of 60% of 300,000 Payline Volume (180,000) can contribute for promotion from any one line.

Bonus Requirements

- 6 PB Lines
- 4 POB lines

Meet all requirements in any 3 consecutive months to earn Title and 50% Title Reward



Promotion to PMD  
\$17,500 Title Reward

Meet all requirements any 4 consecutive months to earn remaining 50% Title Reward



Promotion to PMD+  
\$20,000 Title Reward

ELIGIBLE EARNINGS:

- Promotion see above
- Title Reward see above
- Benefits Package

- Holiday Check
- IMD Support
- Sales Profit
- 15% Commission

- 3% Performance Bonus up to 5 Generations
- 3% Promote Out Bonus
- Leads from the company

- Business Investment Bonus
  - > Meet structure requirements on chart
  - > \$2,500 earnings required on previous month's paycheck
  - > Up to \$3,000 Payout

PB Line	POB Line	Pay Out
4	2	10%
4	3	15%
5	3	20%

IMD, EMD, PMD, PMD+ BENEFITS

Medical  
Dental  
Vision

Life  
Prescription  
Long-term Disability

Long-term Care  
Telemedicine  
Tuition Assistance

BENEFITS ELIGIBILITY REQUIREMENTS

To be eligible, IMDs/EMDs/PMDs, PMD+s must maintain 3 Promote out Bonus Lines with a minimum of \$2,500 in monthly base earnings and held for 3 consecutive months. To remain eligible, these requirements must be maintained at least 6 out of 12 months.





# COMPENSATION PLAN SUMMARY

2020	Payline	Monthly Volume Required	Time / # of Consecutive Months Required	PB Lines Req'd	POB Lines Req'd	Max Contribution Rule	Title Reward Payout	Title Reward and Installments
PMD+		\$300,000	4	6	4	60%	\$20,000	Any 3 consecutive months: Title and 50% with all requirements Any 4 consecutive months: Remaining 50% with all requirements
PMD		\$160,000	4	6	4	60%	\$17,500	Any 3 consecutive months: Title and 50% with all requirements Any 4 consecutive months: Remaining 50% with all requirements
EMD		\$120,000	4	6	4	60%	\$15,000	Any 3 consecutive months: Title and 50% with all requirements Any 4 consecutive months: Remaining 50% with all requirements
IMD		\$80,000	4	6	4	60%	\$12,500	Any 3 consecutive months: Title and 50% with all requirements Any 4 consecutive months: Remaining 50% with all requirements
NMD		\$40,000	3	5	3	60%	\$7,500	Any 2 consecutive months: Title and 50% with all requirements Any 3 consecutive months: Remaining 50% with all requirements
QNMD		\$20,000	2	3	2	60%	\$4,000	Any 2 consecutive months: Title and 100% with all requirements
SSC		\$10,000	2	2	--	60%	\$2,000	Any 2 consecutive months: Title and 100% with all requirements
QSSC		\$5,000	2	1	--	60%	\$1,000	Any 2 consecutive months: Title and 100% with all requirements



# COMPENSATION PLAN SUMMARY WITH CLUB REWARDS

Title/Club	Volume or Club Requirements	Months Required for Bonus	PB Legs	POB Legs	Max Leg Rule	Payout	<div>Total Payout (via Express Track)  \$111,700</div>
100 Club	You PBQ + 100 PBQ	1			60%	\$10,000	
PMD+	300,000 Payline	4	6	4	60%	\$20,000	
75 Club	You PBQ + 75 PBQ	1			60%	\$7,500	
PMD	160,000 Payline	4	6	4	60%	\$17,500	
50 Club	You PBQ + 50 PBQ	1			60%	\$5,000	
EMD	120,000 Payline	4	6	4	60%	\$15,000	
39 Club	You PBQ + 39 PBQ	1			60%	\$3,900	
IMD	80,000 Payline	4	6	4	60%	\$12,500	
24 Club	You PBQ + 24 PBQ	1			60%	\$2,400	
NMD	40,000 Payline	3	5	3	60%	\$7,500	
12 Club	You PBQ + 12 PBQ	1			60%	\$1,200	
QNMD	20,000 Payline	2	3	2	60%	\$4,000	
6 Club	You PBQ + 6 PBQ	1			60%	\$600	
SSC	10,000 Payline	2	2		60%	\$2,000	
3 Club	You PBQ + 3 PBQ	1			60%	\$300	
QSSC	5,000 Payline	2	1		60%	\$1,000	
SC	10,800 Promotional Volume	90/180 days			60%*	\$700, 700/\$600, 600	
PBQ	You PBQ - 1,800	2			N/A	\$100	
QSC	3,600 Promotional Volume	30/60 days			N/A	\$400, 400/\$300, 300	
P+	900 Promotional Volume	10/30 days			N/A	\$100, 50	

\*Required for SC Promotion using predominantly customer volume

# CHOOSE THE POSSIBILITIES

## CUSTOMER FOCUSED TRACK:

Interested in continuing to grow your business with customers? Here are four opportunities to earn a bonus!

	LEVEL 1	LEVEL 2	LEVEL 3	LEVEL 4
Who Can Participate?	SC to PMD+	SC to PMD+	SC to PMD+	SC to PMD+
Your Qualifications	<ul style="list-style-type: none"> <li>• 2500 personal customer paid volume</li> <li>• 30 different customers (your own personal orders do not count)</li> </ul>	<ul style="list-style-type: none"> <li>• 5000 personal customer paid volume</li> <li>• 60 different customers (your own personal orders do not count)</li> </ul>	<ul style="list-style-type: none"> <li>• 10000 personal customer paid volume</li> <li>• 120 different customers (your own personal orders do not count)</li> </ul>	<ul style="list-style-type: none"> <li>• 20000 personal customer paid volume</li> <li>• 240 different customers (your own personal orders do not count)</li> </ul>
Bonus Requirements	Meet Volume of 2500 with 30 different customers, maintain for 2 consecutive months, and earn a bonus of \$500.	Meet Volume of 5000 with 60 different customers, maintain for 2 consecutive months, and earn a bonus of \$1000.	Meet Volume of 10000 with 120 different customers and maintain for 2 consecutive months and earn a bonus of \$2000.	Meet Volume of 20000 with 240 different customers and maintain for 2 consecutive months and earn a bonus of \$3750
Reward Amount	\$500	\$1000	\$2000	\$3750
Reward Customer Volume	2500	5000	10000	20000
Customer Count Requirement	30	60	120	240

Note: Existing Partners that signed up prior to June 1st, 2022, are eligible for a prorated bonus based on their average volume of April and May business.